

SUMMARY

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
BEAUTY BASE	3,709	8.0%	(308)	-480.2%	5,992	-45.1%	0	NA	0	NA	52	52.9%	0	NA	9,445	14,464	-34.7%	(710)	-469.8%	2,145	NA	0	NA	10,880	14,656	-25.8%
BOOTS	43,413	-66.6%	0	NA	3,904	-97.2%	32,205	NA	0	NA	0	NA	0	NA	79,522	271,023	-70.7%	(79,651)	-912.9%	0	NA	0	NA	(129)	280,821	-100.0%
DEBENHAMS	126,955	11.3%	12,751	30.3%	169,887	-17.4%	(21,354)	NA	0	NA	1,334	20.1%	0	NA	289,573	330,569	-12.4%	(9,410)	-144.7%	(12,901)	NA	0	NA	267,262	351,599	-24.0%
FEELUNIQUE	3,428	66.9%	153	NA	7,184	45.8%	2,429	NA	0	NA	315	1752.9%	0	NA	13,509	6,997	93.1%	(42)	-104.3%	5,418	NA	1,360	NA	20,245	7,976	153.8%
FENWICK	10,868	13.8%	1,381	8.4%	11,914	-16.5%	(1,402)	NA	309	NA	237	1294.1%	0	NA	23,307	25,108	-7.2%	1,388	-43.9%	1,782	NA	1,114	NA	27,591	27,583	0.0%
HARRODS	(8,582)	-279.2%	(385)	97.6%	(12,034)	-302.6%	329	NA	28,598	-39.6%	48	103.7%	0	NA	7,974	369	2061.0%	0	NA	0	NA	0	NA	7,974	369	2061.0%
HOUSE OF FRASER	32,270	91.5%	3,516	66.5%	52,591	-40.4%	16,250	NA	0	NA	600	46.0%	0	NA	105,227	107,553	-2.2%	973	-81.8%	10,465	NA	9,237	NA	125,902	112,907	11.5%
INDEPENDENT	28,624	89.2%	4,370	77.9%	27,671	-14.9%	690	NA	0	NA	533	-26.2%	0	NA	61,888	50,683	22.1%	311	-86.4%	1,222	NA	1,359	NA	64,780	52,964	22.3%
JOHN LEWIS	42,086	4.9%	1,857	-35.1%	32,167	-23.1%	3,091	NA	0	NA	0	NA	0	NA	79,201	84,674	-6.5%	132	-96.1%	0	NA	0	NA	79,333	88,069	-9.9%
MENARYS	729	29.3%	0	NA	939	-51.8%	0	NA	0	NA	0	NA	0	NA	1,668	2,584	-35.4%	0	NA	0	NA	0	NA	1,668	2,584	-35.4%
MORLEYS	7,668	148.1%	514	55.8%	6,345	38.2%	262	NA	0	NA	0	NA	0	NA	14,789	7,993	85.0%	46	-93.2%	0	NA	0	NA	14,835	8,670	71.1%
SALON	374	-64.4%	0	NA	413	-66.6%	0	NA	0	NA	0	NA	0	NA	787	2,317	-66.0%	0	NA	0	NA	0	NA	787	2,371	-66.8%
SELFRIDGES	3,288	-65.3%	467	-73.0%	6,101	-75.6%	548	NA	0	NA	30	-88.6%	0	NA	10,434	36,300	-71.3%	1,810	-40.1%	0	NA	0	NA	12,244	39,324	-68.9%
THE FRAGRANCE SHOP	(9,225)	-121.6%	1,814	-60.3%	34,241	-69.1%	9,196	NA	0	NA	0	NA	(12)	NA	36,014	158,069	-77.2%	(9,486)	-1721.5%	16,247	NA	22,379	NA	65,154	158,654	-58.9%
THE PERFUME SHOP	162,273	-53.8%	22,690	13.4%	497,130	14.9%	8,254	NA	0	NA	540	NA	(42)	NA	690,845	803,741	-14.0%	(10,104)	-140.3%	(11,375)	NA	0	NA	669,366	828,835	-19.2%
STORE GROUP TOTAL	447,878	-39.8%	48,820	65.5%	844,445	-24.7%	50,498	NA	28,907	-38.9%	3,689	185.5%	-54	99.9%	1,424,183	1,902,444	-25.1%	-104,743	-239.8%	13,003	NA	35,449	NA	1,367,892	1,977,382	-30.8%
MUGLER STORE.COM	11,294	-41.6%	2,451	-74.4%	13,033	-8.9%	2,406	NA	541	-44.5%	310	-57.2%	864	-87.1%	30,899	51,607	-40.1%	0	NA	0	NA	0	NA	30,899	51,607	-40.1%
OTHER DIRECT SALES	(330)	-159.5%	35	66.7%	(162)	-128.4%	117	NA	0	NA	52	100.0%	0	NA	(288)	1,173	-124.6%	(418)	-354.9%	(447)	NA	0	NA	(1,153)	1,337	-186.2%
TOTAL	458,842	-39.9%	51,306	31.3%	857,316	-24.6%	53,021	NA	29,448	-39.0%	4,051	98.4%	810	102.3%	1,454,794	1,955,224	-25.6%	-105,161	-240.0%	12,556	NA	35,449	NA	1,397,638	2,030,326	-31.2%

STORE GB GROUP TOTAL	453,932	-40.3%	50,944	31.2%	849,683	-24.6%	52,398	NA	29,448	-39.0%	4,017	96.7%	810	102.3%	1,441,232	1,941,241	-25.8%	-105,867	-242.4%	12,018	NA	35,109	NA	1,382,492	2,015,586	-31.4%
STORE NI GROUP TOTAL	4,910	41.2%	362	46.0%	7,633	-25.6%	623	NA	0	NA	34	NA	0	NA	13,562	13,983	-3.0%	706	-6.7%	538	NA	340	NA	15,146	14,740	2.8%
LIKE ON LIKE	439,555	-42.1%	50,837	34.9%	835,651	-25.6%	51,815	NA	29,448	-39.0%	4,034	108.7%	810	102.3%	1,412,150	1,936,103	-27.1%	-105,469	-245.6%	11,515	NA	35,166	NA	1,353,362	2,008,560	-32.6%

NUMBER OF OPEN DOORS 1,132

SUMMARY

CLARINS FRAGRANCE GROUP STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - RETAIL

NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
BEAUTY BASE	9,271	-7.7%	517	-34.1%	12,689	6.7%	3,418	NA	0	NA	0	NA	0	NA	25,895	23,106	12.1%	1,676	-1.8%	1,213	NA	0	NA	28,784	24,813	16.0%
BOOTS	268,342	-23.0%	4,766	-26.1%	359,675	9.7%	96,023	NA	0	NA	0	NA	78	-94.3%	728,884	683,977	6.6%	32,908	-60.1%	8,351	NA	0	NA	770,143	766,551	0.5%
DEBENHAMS	304,927	-11.4%	31,345	0.6%	329,482	33.8%	125,480	NA	0	NA	3,151	-28.9%	202	-84.0%	794,587	627,122	26.7%	71,807	1.1%	26,019	NA	0	NA	892,603	698,767	27.7%
FEELUNIQUE	2,891	-16.7%	227	-40.1%	3,940	-22.6%	1,786	NA	0	NA	129	-66.5%	0	NA	8,973	9,479	-5.3%	763	-71.8%	3,364	NA	0	NA	13,100	12,186	7.5%
FENWICK	21,157	-23.9%	2,709	-25.1%	20,603	-9.2%	8,977	NA	1,713	NA	372	-49.9%	0	NA	55,531	55,044	0.9%	3,288	-36.0%	2,162	NA	0	NA	60,981	60,179	1.3%
HARRODS	37,333	227.5%	2,770	38.6%	45,742	270.3%	1,688	NA	58,559	-22.0%	202	-69.0%	0	NA	146,294	131,998	10.8%	0	NA	0	NA	0	NA	146,294	131,998	10.8%
HOUSE OF FRASER	84,083	20.5%	9,687	-37.4%	63,518	-21.6%	14,157	NA	109	NA	1,308	-15.1%	0	NA	172,862	169,573	1.9%	22,078	15.3%	7,921	NA	34	NA	202,861	188,804	7.4%
INDEPENDENT	45,342	39.7%	2,727	-17.0%	60,138	60.8%	16,113	NA	0	NA	0	NA	0	NA	124,320	73,676	68.7%	2,144	-47.0%	1,499	NA	0	NA	127,963	77,720	64.6%
JOHN LEWIS	59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778	NA	0	NA	0	NA	0	NA	130,897	111,723	17.2%	2,222	-51.3%	584	NA	0	NA	133,703	116,283	15.0%
MENARYS	1,248	83.0%	0	NA	966	140.9%	364	NA	0	NA	0	NA	0	NA	2,578	1,459	76.7%	0	NA	0	NA	0	NA	2,578	1,459	76.7%
MORLEYS	4,506	-18.0%	251	-40.9%	6,166	-5.2%	1,661	NA	0	NA	0	NA	0	NA	12,584	12,634	-0.4%	908	95.3%	653	NA	0	NA	14,145	13,099	8.0%
SALON	766	-21.4%	43	-42.7%	1,048	-9.3%	283	NA	0	NA	0	NA	0	NA	2,140	2,242	-4.5%	94	-5.1%	68	NA	0	NA	2,302	2,341	-1.7%
SELFRIDGES	9,098	-48.2%	639	-87.0%	11,648	-66.6%	2,053	NA	0	NA	31	-90.7%	0	NA	23,469	57,907	-59.5%	1,753	-83.9%	744	NA	34	NA	25,966	68,794	-62.3%
THE FRAGRANCE SHOP	137,736	22.5%	12,521	-20.9%	229,577	29.5%	37,682	NA	0	NA	329	6.1%	256	-51.0%	418,101	306,349	36.5%	22,596	11.1%	4,120	NA	0	NA	445,011	326,991	36.1%
THE PERFUME SHOP	402,228	24.7%	29,461	-2.1%	489,788	-8.0%	63,870	NA	0	NA	468	NA	0	NA	985,815	888,619	10.9%	35,396	-11.7%	5,378	NA	0	NA	1,026,589	928,689	10.5%
STORE GROUP TOTAL	1,388,741	1.7%	105,328	-12.6%	1,685,621	9.2%	386,333	NA	60,381	-19.6%	5,990	-30.3%	536	-98.7%	3,632,930	3,154,908	15.2%	197,633	-24.8%	62,076	NA	68	NA	3,893,023	3,418,674	13.9%
MUGLER STORE.COM	21,683	-6.6%	4,706	-59.0%	25,024	45.8%	4,620	NA	1,038	NA	595	-31.5%	1,659	-79.4%	59,325	60,759	-2.4%	0	NA	0	NA	0	NA	59,325	62,041	-4.4%
OTHER DIRECT SALES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL	1,410,424	1.6%	110,034	-16.7%	1,710,645	9.6%	390,953	NA	61,419	-18.2%	6,585	-30.4%	2,195	-95.6%	3,692,255	3,215,667	14.8%	197,633	-24.8%	62,076	NA	68	NA	3,952,348	3,480,715	13.5%

STARE GB GROUP TOTAL	1,379,109	1.6%	108,676	-16.8%	1,675,312	9.8%	385,011	NA	61,419	-18.2%	6,461	-31.4%	2,147	-95.6%	3,618,135	3,147,375	15.0%	193,115	-24.7%	60,517	NA	68	NA	3,872,103	3,406,133	13.7%
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STORE NI GROUP TOTAL	31,315	0.5%	1,358	-1.3%	35,333	1.0%	5,942	NA	0	NA	124	275.8%	48	-93.3%	74,120	68,292	8.5%	4,518	-28.2%	1,559	NA	0	NA	80,245	74,582	7.6%
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LIKE ON LIKE	1,374,805	-0.1%	108,945	-15.4%	1,655,269	7.7%	376,612	NA	61,419	-18.2%	6,523	-30.0%	2,195	-95.6%	3,585,768	3,176,577	12.9%	193,473	-24.1%	61,417	NA	68	NA	3,841,042	3,433,824	11.9%
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NUMBER OF OPEN DOORS 1,132

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CLARINS FRAGRANCE GROUP
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2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE																										
NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
BEAUTY BASE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	14,464	NA	0	NA	2,814	NA	0	NA	2,814	14,680	-80.8%
BOOTS	(45,006)	-43.5%	0	NA	(120,897)	-151.9%	0	NA	0	NA	0	NA	(165,903)	(79,361)	-109.0%	(93,461)	NA	0	NA	0	NA	(259,364)	(79,361)	-226.8%		
DEBENHAMS	10,782	-63.9%	2,146	-27.8%	19,091	-84.5%	(26,160)	NA	0	NA	341	-9.5%	0	NA	6,200	156,508	-96.0%	(17,854)	-264.6%	(13,471)	NA	0	NA	(25,125)	167,352	-115.0%
FEELUNIQUE	0	NA	70	NA	183	-91.8%	648	NA	0	NA	249	NA	0	NA	1,150	2,954	-61.1%	0	NA	5,687	NA	1,360	NA	8,197	2,954	177.5%
FENWICK	1,910	-73.2%	866	-19.4%	3,463	-69.1%	(1,482)	NA	(398)	NA	237	1294.1%	0	NA	4,596	19,416	-76.3%	970	-32.3%	1,782	NA	1,114	NA	8,462	20,848	-59.4%
HARRODS	(13,837)	-3750.9%	(880)	94.6%	(17,361)	-1131.6%	91	NA	11,300	58.8%	48	103.3%	0	NA	(20,639)	(49,164)	58.0%	0	NA	0	NA	0	NA	(20,639)	(49,164)	58.0%
HOUSE OF FRASER	19,193	134.7%	3,516	166.0%	32,854	241.0%	16,250	NA	0	NA	600	404.2%	0	NA	72,413	19,208	277.0%	973	-2.1%	10,465	NA	9,237	NA	93,088	20,202	360.8%
INDEPENDENT	7,366	-23.4%	1,695	161.2%	10,872	-61.9%	66	NA	0	NA	310	-53.7%	0	NA	20,309	39,382	-48.4%	0	NA	1,222	NA	1,359	NA	22,890	40,048	-42.8%
JOHN LEWIS	10,465	-64.2%	1,031	-61.1%	14,846	-54.3%	2,862	NA	0	NA	0	NA	0	NA	29,204	64,173	-54.5%	105	-94.2%	0	NA	0	NA	29,309	65,992	-55.6%
MENARYS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,404	NA	0	NA	0	NA	0	NA	0	2,404	NA
MORLEYS	708	-27.8%	261	944.0%	1,103	-52.8%	137	NA	0	NA	0	NA	0	NA	2,209	3,320	-33.5%	11	-84.7%	0	NA	0	NA	2,220	3,392	-34.6%
SALON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,317	NA	0	NA	0	NA	0	NA	0	2,371	NA
SELFRIDGES	1,034	-74.4%	170	-70.5%	1,178	-89.6%	69	NA	0	NA	30	-78.6%	0	NA	2,481	15,891	-84.4%	1,378	NA	0	NA	0	NA	3,859	15,891	-75.7%
THE FRAGRANCE SHOP	17,117	16.1%	1,725	-30.3%	19,987	-57.0%	9,196	NA	0	NA	0	NA	(12)	NA	48,013	63,721	-24.7%	(56)	-109.6%	22,594	NA	22,379	NA	92,930	64,306	44.5%
THE PERFUME SHOP	91,025	1005.6%	4,170	-56.9%	104,730	133.5%	2,231	NA	0	NA	0	NA	(42)	NA	202,114	62,749	222.1%	0	NA	0	NA	0	NA	202,114	62,737	222.2%
STORE GROUP TOTAL	100,757	16.1%	14,770	179.7%	70,049	-75.0%	3,908	NA	10,902	53.2%	1,815	2186.2%	-54	99.9%	202,147	337,982	-40.2%	-107,934	-747.5%	31,093	NA	35,449	NA	160,755	354,652	-54.7%
MUGLER STORE.COM	3,527	-54.5%	809	-79.3%	4,340	-16.6%	1,356	NA	305	-59.1%	151	-61.4%	536	-83.9%	11,023	21,341	-48.3%	0	NA	0	NA	0	NA	11,023	21,341	-48.3%
OTHER DIRECT SALES	(330)	-159.5%	35	66.7%	(162)	-128.4%	117	NA	0	NA	52	100.0%	0	NA	(288)	1,173	-124.6%	(418)	-354.9%	(447)	NA	0	NA	(1,153)	1,337	-186.2%
TOTAL	103,954	9.4%	15,614	69.4%	74,227	-74.0%	5,381	NA	11,207	42.6%	2,018	513.3%	482	101.3%	212,882	360,496	-40.9%	-108,352	-743.6%	30,646	NA	35,449	NA	170,625	377,330	-54.8%
STORE GB GROUP TOTAL	102,680	10.6%	15,468	69.1%	72,854	-74.0%	4,841	NA	11,207	42.6%	2,001	508.1%	482	101.3%	209,532	352,771	-40.6%	-108,566	-762.0%	30,165	NA	35,109	NA	166,240	369,171	-55.0%
STORE NI GROUP TOTAL	1,274	-43.3%	146	108.6%	1,373	-74.6%	540	NA	0	NA	17	NA	0	NA	3,350	7,725	-56.6%	214	-50.7%	481	NA	340	NA	4,385	8,159	-46.3%
LIKE ON LIKE	101,735	9.0%	15,274	77.3%	70,089	-74.8%	4,175	NA	11,207	42.6%	2,001	809.4%	482	101.3%	204,962	350,695	-41.6%	-108,594	-745.1%	29,605	NA	35,166	NA	161,139	367,529	-56.2%

NUMBER OF OPEN DOORS 1,129

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MONTH OF FEBRUARY

MONTH - RETAIL

NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
BEAUTY BASE	5,024	-10.6%	280	-42.5%	6,878	4.3%	1,853	NA	0	NA	0	NA	0	NA	14,035	12,941	8.5%	1,070	21.5%	775	NA	0	NA	15,880	13,822	14.9%
BOOTS	112,006	-22.3%	2,506	-21.8%	176,195	13.2%	36,171	NA	0	NA	0	NA	40	-90.1%	326,918	303,432	7.7%	10,853	-61.9%	2,987	NA	0	NA	340,758	331,934	2.7%
DEBENHAMS	138,539	-20.1%	13,805	-9.5%	179,449	26.2%	56,156	NA	0	NA	1,183	-52.7%	52	-85.0%	389,184	333,548	16.7%	24,007	-35.5%	12,335	NA	0	NA	425,566	371,000	14.7%
FEELUNIQUE	1,127	-3.2%	130	-15.6%	2,890	71.7%	944	NA	0	NA	77	120.0%	0	NA	5,168	3,192	61.9%	364	-1.1%	327	NA	0	NA	5,859	3,560	64.6%
FENWICK	8,500	-34.7%	1,649	5.8%	9,725	-15.2%	3,386	NA	610	NA	279	-25.0%	0	NA	24,149	26,482	-8.8%	1,855	-15.5%	456	NA	0	NA	26,460	28,678	-7.7%
HARRODS	4,553	21.1%	992	2.2%	4,912	-1.4%	578	NA	21,536	-9.7%	62	-60.0%	0	NA	32,633	33,729	-3.2%	0	NA	0	NA	0	NA	32,633	33,729	-3.2%
HOUSE OF FRASER	34,607	-0.3%	4,915	-34.9%	33,985	-34.7%	6,303	NA	59	NA	771	2.8%	0	NA	80,640	95,651	-15.7%	10,501	34.6%	3,854	NA	34	NA	94,995	103,462	-8.2%
INDEPENDENT	30,981	70.6%	1,883	1.0%	41,621	96.5%	11,091	NA	0	NA	0	NA	0	NA	85,576	41,507	106.2%	752	-66.2%	535	NA	0	NA	86,863	43,735	98.6%
JOHN LEWIS	29,918	-7.8%	3,623	16.6%	28,039	11.7%	6,184	NA	0	NA	0	NA	0	NA	67,764	60,697	11.6%	1,365	-47.8%	222	NA	0	NA	69,351	63,312	9.5%
MENARYS	498	95.3%	0	NA	227	24.7%	364	NA	0	NA	0	NA	0	NA	1,089	595	83.0%	0	NA	0	NA	0	NA	1,089	595	83.0%
MORLEYS	2,203	-26.8%	123	-52.5%	3,014	-14.5%	812	NA	0	NA	0	NA	0	NA	6,152	6,922	-11.1%	619	NA	446	NA	0	NA	7,217	6,922	4.3%
SALON	367	-17.7%	20	-48.7%	502	-3.8%	136	NA	0	NA	0	NA	0	NA	1,025	1,026	-0.1%	45	NA	32	NA	0	NA	1,102	1,026	7.4%
SELFRIDGES	3,654	-51.1%	336	-82.2%	4,597	-70.2%	805	NA	0	NA	0	NA	0	NA	9,392	25,161	-62.7%	706	-60.8%	213	NA	34	NA	10,311	26,961	-61.8%
THE FRAGRANCE SHOP	73,313	16.6%	7,153	-17.0%	132,454	29.9%	24,032	NA	0	NA	109	-21.0%	111	-61.9%	237,172	173,896	36.4%	11,829	7.3%	2,401	NA	0	NA	251,492	185,103	35.9%
THE PERFUME SHOP	216,025	25.1%	15,835	-0.7%	261,175	-11.8%	42,006	NA	0	NA	331	NA	0	NA	535,372	486,945	9.9%	20,924	-5.3%	3,319	NA	0	NA	559,615	509,044	9.9%
STORE GROUP TOTAL	661,315	-1.8%	53,250	-12.5%	885,663	5.6%	190,821	NA	22,205	-6.9%	2,812	-34.5%	203	-95.8%	1,816,269	1,605,724	13.1%	84,890	-27.3%	27,902	NA	68	NA	1,929,191	1,722,883	12.0%
MUGLER STORE.COM	6,771	-27.3%	1,554	-66.9%	8,333	33.4%	2,603	NA	586	NA	289	-38.2%	1,028	-74.2%	21,164	24,713	-14.4%	0	NA	0	NA	0	NA	21,164	25,703	-17.7%
OTHER DIRECT SALES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL	668,086	-2.1%	54,804	-16.4%	893,996	5.8%	193,424	NA	22,791	-4.5%	3,101	-34.9%	1,231	-86.1%	1,837,433	1,630,437	12.7%	84,890	-27.3%	27,902	NA	68	NA	1,950,355	1,748,586	11.5%

STORE GB GROUP TOTAL	653,196	-1.9%	54,079	-16.3%	874,724	6.0%	189,974	NA	22,791	-4.5%	3,008	-36.8%	1,231	-85.6%	1,799,003	1,593,253	12.9%	82,667	-26.9%	26,894	NA	68	NA	1,908,694	1,707,789	11.8%
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STORE NI GROUP TOTAL	14,890	-8.9%	725	-27.1%	19,272	-1.4%	3,450	NA	0	NA	93	4550.0%	0	NA	38,430	37,184	3.4%	2,223	-38.5%	1,008	NA	0	NA	41,661	40,797	2.1%
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LIKE ON LIKE	651,604	-3.8%	54,315	-15.6%	862,887	3.2%	187,238	NA	22,791	-4.5%	3,070	-33.8%	1,231	-86.1%	1,783,136	1,614,710	10.4%	83,097	-28.8%	27,551	NA	68	NA	1,893,914	1,732,760	9.3%
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NUMBER OF OPEN DOORS 1,129

SUMMARY

MONTH OF FEBRUARY

CLARINS FRAGRANCE GROUP DISTRIBUTION

	<i>TOTAL TRADE</i>	<i>TOTAL RETAIL</i>	<i>NUMBER OF DOORS</i>	<i>% RETAIL BUSINESS</i>	<i>RANKING BUSINESS</i>
THE PERFUME SHOP	202,114	559,615	215	29.0%	1
DEBENHAMS	-25,125	425,566	167	22.1%	2
BOOTS	-259,364	340,758	474	17.7%	3
THE FRAGRANCE SHOP	92,930	251,492	147	13.0%	4
HOUSE OF FRASER	93,088	94,995	31	4.9%	5
HARRODS	22,890	86,863	28	4.5%	6
JOHN LEWIS	29,309	69,351	35	3.6%	7
INDEPENDENT	-20,639	32,633	1	1.7%	8
FENWICK	8,462	26,460	8	1.4%	9
BEAUTY BASE	2,814	15,880	10	0.8%	10
SELFRIDGES	3,859	10,311	2	0.5%	11
FEELUNIQUE	2,220	7,217	7	0.4%	12
MORLEYS	8,197	5,859	2	0.3%	13
SALON	0	1,102	2	0.1%	14
MENARYS	0	1,089	3	0.1%	15
TOTAL	160,755	1,929,191	1,132		
STORE GB GROUP TOTAL	166,240	1,908,694			

MIX OF BUSINESS

	TRADE	RETAIL
ANGEL	60.9%	34.3%
AMEN	9.2%	2.8%
ALIEN	43.5%	45.8%
AURA MUGLER	3.2%	9.9%
LES EXCEPTIONS	6.6%	1.2%
COLOGNE	1.2%	0.2%
OTHERS	0.3%	0.1%
WANTED	-63.5%	4.4%
CHROME PURE	18.0%	1.4%
AZZARO OTHERS	20.8%	0.0%

SUMMARY**FEBRUARY YTD****CLARINS FRAGRANCE GROUP DISTRIBUTION**

	TOTAL TRADE	TOTAL RETAIL	NUMBER OF DOORS	% RETAIL BUSINESS	RANKING BUSINESS
THE PERFUME SHOP	669,366	1,026,589	215	26.4%	1
DEBENHAMS	267,262	892,603	167	22.9%	2
BOOTS	-129	770,143	474	19.8%	3
THE FRAGRANCE SHOP	65,154	445,011	147	11.4%	4
HOUSE OF FRASER	125,902	202,861	31	5.2%	5
HARRODS	7,974	146,294	1	3.8%	6
JOHN LEWIS	79,333	133,703	35	3.4%	7
INDEPENDENT	64,780	127,963	28	3.3%	8
FENWICK	27,591	60,981	8	1.6%	9
BEAUTY BASE	10,880	28,784	10	0.7%	10
SELFRIDGES	12,244	25,966	2	0.7%	11
MORLEYS	14,835	14,145	7	0.4%	12
FEELUNIQUE	20,245	13,100	2	0.3%	13
MENARYS	1,668	2,578	3	0.1%	14
SALON	787	2,302	2	0.1%	15
TOTAL	1,367,892	3,893,023	1,132		
STORE GB GROUP TOTAL	1,382,492	3,872,103			

MIX OF BUSINESS

	TRADE	RETAIL
ANGEL	32.8%	35.7%
AMEN	3.7%	2.8%
ALIEN	61.3%	43.3%
AURA MUGLER	3.8%	9.9%
LES EXCEPTIONS	2.1%	1.6%
COLOGNE	0.3%	0.2%
OTHERS	0.1%	0.1%
WANTED	-7.5%	5.0%
CHROME PURE	0.9%	1.6%
AZZARO OTHERS	2.5%	0.0%

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

2018 vs 2017

BEAUTY BASE

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1038	BEAUTY BASE BRACKNELL	427	NA	0	NA	407	NA	0	NA	0	NA	0	NA	0	NA	834	0	NA	0	NA	224	NA	0	NA	1,058	0	NA
1036	BEAUTY BASE EALING	758	-7.0%	0	NA	949	-42.8%	0	NA	0	NA	0	NA	0	NA	1,707	2,474	-31.0%	0	NA	282	NA	0	NA	1,989	2,474	-19.6%
1135	BEAUTY BASE HOUNSLOW	(2,003)	-956.0%	(437)	NA	(273)	-117.3%	0	NA	0	NA	0	NA	0	NA	(2,713)	1,813	-249.6%	(710)	NA	(387)	NA	0	NA	(3,810)	1,813	-310.1%
1137	BEAUTY BASE SLOUGH	759	66.8%	0	NA	784	-17.4%	0	NA	0	NA	0	NA	0	NA	1,543	1,404	9.9%	0	NA	208	NA	0	NA	1,751	1,380	26.9%
1035	BEAUTY BASE STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,151	NA	0	NA	0	NA	0	NA	0	1,151	NA
1037	BEAUTY BASE STRATFORD	1,182	66.2%	12	NA	879	-64.8%	0	NA	0	NA	0	NA	0	NA	2,073	3,207	-35.4%	0	NA	475	NA	0	NA	2,548	3,226	-21.0%
1213	BEAUTY BASE THURROCK LAKESIDE	859	NA	0	NA	1,056	NA	0	NA	0	NA	0	NA	0	NA	1,915	0	NA	0	NA	282	NA	0	NA	2,197	0	NA
1212	BEAUTY BASE UXBRIDGE	491	NA	0	NA	874	NA	0	NA	0	NA	0	NA	0	NA	1,365	0	NA	0	NA	282	NA	0	NA	1,647	0	NA
1041	BEAUTY BASE WESTFIELD	809	28.4%	117	NA	909	-62.6%	0	NA	0	NA	52	205.9%	0	NA	1,887	3,079	-38.7%	0	NA	475	NA	0	NA	2,362	3,276	-27.9%
1210	BEAUTY BASE WHITELEYS	427	184.7%	0	NA	407	-63.5%	0	NA	0	NA	0	NA	0	NA	834	1,336	-37.6%	0	NA	304	NA	0	NA	1,138	1,336	-14.8%
TOTAL		3,709	8.0%	-308	-480.2%	5,992	-45.1%	0	NA	0	NA	52	52.9%	0	NA	9,445	14,464	-34.7%	-710	-469.8%	2,145	NA	0	NA	10,880	14,656	-25.8%

LIKE ON LIKE	1,932	-35.5%	(308)	-681.1%	3,655	-64.3%	0	NA	0	NA	52	52.9%	0	NA	5,331	13,313	-60.0%	(710)	-469.8%	1,357	NA	0	NA	5,978	13,505	-55.7%
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NUMBER OF OPEN DOORS 10

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1038	BEAUTY BASE BRACKNELL	533	NA	30	NA	731	NA	196	NA	0	NA	0	NA	0	NA	1,490	0	NA	106	NA	77	NA	0	NA	1,673	0	NA
1036	BEAUTY BASE EALING	1,484	21.9%	83	-11.7%	2,032	40.9%	547	NA	0	NA	0	NA	0	NA	4,146	2,800	48.1%	81	-28.3%	58	NA	0	NA	4,285	2,913	47.1%
1135	BEAUTY BASE HOUNSLOW	878	-15.8%	49	-38.8%	1,200	-3.0%	323	NA	0	NA	0	NA	0	NA	2,450	2,400	2.1%	284	184.0%	206	NA	0	NA	2,940	2,500	17.6%
1137	BEAUTY BASE SLOUGH	539	-28.9%	30	-50.0%	737	-17.7%	199	NA	0	NA	0	NA	0	NA	1,505	1,744	-13.7%	42	-72.5%	31	NA	0	NA	1,578	1,897	-16.8%
1035	BEAUTY BASE STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,348	NA	0	NA	0	NA	0	NA	0	1,414	NA
1037	BEAUTY BASE STRATFORD	1,838	-42.2%	102	-59.4%	2,513	-33.1%	677	NA	0	NA	0	NA	0	NA	5,130	7,315	-29.9%	550	-14.7%	398	NA	0	NA	6,078	7,960	-23.6%
1213	BEAUTY BASE THURROCK LAKESIDE	874	NA	48	NA	1,196	NA	322	NA	0	NA	0	NA	0	NA	2,440	0	NA	89	NA	64	NA	0	NA	2,593	0	NA
1212	BEAUTY BASE UXBRIDGE	335	NA	19	NA	460	NA	124	NA	0	NA	0	NA	0	NA	938	0	NA	42	NA	31	NA	0	NA	1,011	0	NA
1041	BEAUTY BASE WESTFIELD	2,246	-0.9%	125	-28.6%	3,073	14.4%	828	NA	0	NA	0	NA	0	NA	6,272	5,216	20.2%	448	6.7%	323	NA	0	NA	7,043	5,636	25.0%
1210	BEAUTY BASE WHITELEYS	544	-45.2%	31	-61.3%	747	-36.2%	202	NA	0	NA	0	NA	0	NA	1,524	2,283	-33.2%	34	-83.8%	25	NA	0	NA	1,583	2,493	-36.5%
TOTAL		9,271	-7.7%	517	-34.1%	12,689	6.7%	3,418	NA	0	NA	0	NA	0	NA	25,895	23,106	12.1%	1,676	-1.8%	1,213	NA	0	NA	28,784	24,813	16.0%

LIKE ON LIKE	7,529	-20.4%	420	-43.2%	10,302	-7.9%	2,776	NA	0	NA	0	NA	0	NA	21,027	21,758	-3.4%	1,439	-12.3%	1,041	NA	0	NA	23,507	23,399	0.5%
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NUMBER OF OPEN DOORS 10

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

BEAUTY BASE

2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1038	BEAUTY BASE BRACKNELL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	224	NA	0	NA	224	0	NA
1036	BEAUTY BASE EALING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,474	NA	0	NA	282	NA	0	NA	282	2,474	-88.6%
1135	BEAUTY BASE HOUNSLOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,813	NA	0	NA	282	NA	0	NA	282	1,813	-84.4%
1137	BEAUTY BASE SLOUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,404	NA	0	NA	208	NA	0	NA	208	1,404	-85.2%
1035	BEAUTY BASE STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,151	NA	0	NA	0	NA	0	NA	0	1,151	NA
1037	BEAUTY BASE STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	3,207	NA	0	NA	475	NA	0	NA	475	3,226	-85.3%
1213	BEAUTY BASE THURROCK LAKESIDE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	282	NA	0	NA	282	0	NA
1212	BEAUTY BASE UXBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	282	NA	0	NA	282	0	NA
1041	BEAUTY BASE WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	3,079	NA	0	NA	475	NA	0	NA	475	3,276	-85.5%
1210	BEAUTY BASE WHITELEYS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,336	NA	0	NA	304	NA	0	NA	304	1,336	-77.2%
TOTAL		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	14,464	NA	0	NA	2,814	NA	0	NA	2,814	14,680	-80.8%

LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	13,313	NA	0	NA	2,026	NA	0	NA	2,026	13,529	-85.0%
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NUMBER OF OPEN DOORS 10

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1038	BEAUTY BASE BRACKNELL	231	NA	13	NA	317	NA	85	NA	0	NA	0	NA	0	NA	646	0	NA	106	NA	77	NA	0	NA	829	0	NA
1036	BEAUTY BASE EALING	776	27.2%	43	-18.9%	1,062	48.5%	286	NA	0	NA	0	NA	0	NA	2,167	1,404	54.3%	56	NA	40	NA	0	NA	2,263	1,404	61.2%
1135	BEAUTY BASE HOUNSLOW	513	1.4%	29	-34.1%	702	18.2%	189	NA	0	NA	0	NA	0	NA	1,433	1,165	23.0%	217	NA	157	NA	0	NA	1,807	1,165	55.1%
1137	BEAUTY BASE SLOUGH	321	-34.0%	18	-57.1%	440	-22.8%	119	NA	0	NA	0	NA	0	NA	898	1,118	-19.7%	42	-58.8%	31	NA	0	NA	971	1,220	-20.4%
1035	BEAUTY BASE STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	535	NA	0	NA	0	NA	0	NA	0	535	NA
1037	BEAUTY BASE STRATFORD	974	-49.9%	54	-67.9%	1,332	-41.6%	359	NA	0	NA	0	NA	0	NA	2,719	4,474	-39.2%	261	-37.0%	189	NA	0	NA	3,169	4,888	-35.2%
1213	BEAUTY BASE THURROCK LAKESIDE	509	NA	28	NA	696	NA	187	NA	0	NA	0	NA	0	NA	1,420	0	NA	64	NA	46	NA	0	NA	1,530	0	NA
1212	BEAUTY BASE UXBRIDGE	179	NA	10	NA	245	NA	66	NA	0	NA	0	NA	0	NA	500	0	NA	42	NA	31	NA	0	NA	573	0	NA
1041	BEAUTY BASE WESTFIELD	1,165	0.0%	65	-35.6%	1,595	16.8%	430	NA	0	NA	0	NA	0	NA	3,255	2,682	21.4%	248	15.9%	179	NA	0	NA	3,682	2,896	27.1%
1210	BEAUTY BASE WHITELEYS	356	-47.6%	20	-66.1%	489	-38.6%	132	NA	0	NA	0	NA	0	NA	997	1,563	-36.2%	34	-77.5%	25	NA	0	NA	1,056	1,714	-38.4%
TOTAL		5,024	-10.6%	280	-42.5%	6,878	4.3%	1,853	NA	0	NA	0	NA	0	NA	14,035	12,941	8.5%	1,070	21.5%	775	NA	0	NA	15,880	13,822	14.9%

LIKE ON LIKE	4,105	-23.8%	229	-51.0%	5,620	-11.1%	1,515	NA	0	NA	0	NA	0	NA	11,469	12,406	-7.6%	858	-2.6%	621	NA	0	NA	12,948	13,287	-2.6%
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NUMBER OF OPEN DOORS 10

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BOOTS GROUP

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1568	BOOTS ABERDEEN	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1777	BOOTS ABERDEEN GARTHDEE ROAD	592	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	592	0	NA	0	NA	0	NA	0	NA	592	0	NA
1647	BOOTS AYR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	281	NA	0	NA	0	NA	0	NA	0	281	NA
1812	BOOTS BARNSELY CHEAPSIDE	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1809	BOOTS BARNSELY CORTONWOOD RP	0	NA	0	NA	1,047	NA	0	NA	0	NA	0	NA	0	NA	1,047	0	NA	0	NA	0	NA	0	NA	1,047	0	NA
1743	BOOTS BATH SOUTHGATE CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1929	BOOTS BECTON GALLIONS REACH SHOPPING PARK	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1896	BOOTS BEDFORD INTERCHANGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1576	BOOTS BEXLEY HEATH	0	NA	0	NA	1,047	NA	0	NA	0	NA	0	NA	0	NA	1,047	0	NA	0	NA	0	NA	0	NA	1,047	0	NA
1792	BOOTS BIRMINGHAM BULLRING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1513	BOOTS BIRMINGHAM HIGH STREET	296	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	0	NA	0	NA	0	NA	0	NA	296	0	NA
1558	BOOTS BIRMINGHAM FORT	592	NA	0	NA	1,048	NA	0	NA	0	NA	0	NA	0	NA	1,640	0	NA	0	NA	0	NA	0	NA	1,640	0	NA
1549	BOOTS BOLTON	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1694	BOOTS BOLTON HORWICH	296	205.3%	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	(281)	298.6%	0	NA	0	NA	0	NA	558	(281)	298.6%
1624	BOOTS BOURNEMOUTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1533	BOOTS BRADFORD WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1584	BOOTS BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1519	BOOTS BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1522	BOOTS BRISTOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1597	BOOTS BRISTOL CRIBBS CAUSEWAY	296	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	0	NA	0	NA	0	NA	0	NA	296	0	NA
1582	BOOTS BROMLEY	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1773	BOOTS BURTON WAREHOUSE BURTON ON TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1814	BOOTS BURTON-ON-TRENT	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1837	BOOTS CANNOCK	592	110.7%	0	NA	262	-50.0%	0	NA	0	NA	0	NA	0	NA	854	805	6.1%	0	NA	0	NA	0	NA	854	805	6.1%
1633	BOOTS CANTERBURY	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1509	BOOTS CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1899	BOOTS CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1574	BOOTS CHELMSFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1518	BOOTS CHELTENHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1617	BOOTS CHESHUNT	296	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	0	NA	0	NA	0	NA	0	NA	296	0	NA
1552	BOOTS CHESTER	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1668	BOOTS CHESTER BROUGHTON PARK	0	NA	0	NA	262	-50.0%	0	NA	0	NA	0	NA	0	NA	262	805	-67.5%	0	NA	0	NA	0	NA	262	805	-67.5%
1692	BOOTS CHESTERFIELD	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1747	BOOTS CHICHESTER	592	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	854	0	NA	0	NA	0	NA	0	NA	854	0	NA
1824	BOOTS COVENTRY ARENA PR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1831	BOOTS COVENTRY LOWER PRECINCT	0	NA	0	NA	1,047	NA	0	NA	0	NA	0	NA	0	NA	1,047	0	NA	0	NA	0	NA	0	NA	1,047	0	NA
1911	BOOTS CRAWLEY	887	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,673	0	NA	0	NA	0	NA	0	NA	1,673	0	NA
1766	BOOTS CRAYFORD	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1551	BOOTS CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1894	BOOTS DARLINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1581	BOOTS DARTFORD BLUEWATER	296	0.0%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	820	-63.9%	0	NA	0	NA	0	NA	296	820	-63.9%
1808	BOOTS DENTON	1,183	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	1,445	0	NA	0	NA	0	NA	0	NA	1,445	0	NA
1524	BOOTS DERBY	296	NA	0	NA	262	-66.7%	0	NA	0	NA	0	NA	0	NA	558	786	-29.0%	0	NA	0	NA	0	NA	558	786	-29.0%
1594	BOOTS DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1904	BOOTS DONCASTER WHEATLEY CENTRE	592	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,378	0	NA	0	NA	0	NA	0	NA	1,378	0	NA
1538	BOOTS DOUGLAS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	563	NA	0	NA	0	NA	0	NA	0	563	NA
1516	BOOTS DUDLEY MERRYHILL	592	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	1,116	0	NA	0	NA	0	NA	0	NA	1,116	0	NA
1623	BOOTS EASTBOURNE ARNDALE CTR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1654	BOOTS EDINBURGH	1,775	NA	0	NA	1,571	NA	0	NA	0	NA	0	NA	0	NA	3,346	0	NA	0	NA	0	NA	0	NA	3,346	0	NA
1759	BOOTS EDINBURGH GYLE PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1681	BOOTS EDINBURGH NEWCRAIGHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1829	BOOTS ELGIN	0	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	786	0	NA	0	NA	0	NA	0	NA	786	0	NA
1699	BOOTS ELLESMERE PORT	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1613	BOOTS EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1813	BOOTS FALKIRK	592	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	1,116	0	NA	0	NA	0	NA	0	NA	1,116	0	NA
1791	BOOTS FAREHAM	592	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	854	0	NA	0	NA	0	NA	0	NA	854	0	NA
1803	BOOTS FAREHAM WHITELEY VILL SC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1924	BOOTS GATESHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1523	BOOTS GATESHEAD METROCENTRE	0	NA	0	NA	524	100.0%	0	NA	0	NA	0	NA	0	NA	524	262	100.0%	0	NA	0	NA	0	NA	524	262	100.0%
1599	BOOTS GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1756	BOOTS GLASGOW BUCHANAN GALLERY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1661	BOOTS GLASGOW FORT	296	5.3%	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	281	191.8%	0	NA	0	NA	0	NA	820	281	191.8%
1569	BOOTS GLASGOW SAUCHIEHALL	296	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	0	NA	0	NA	0	NA	0	NA	820	0	NA
1702	BOOTS GLASGOW SILVERBURN SC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1514	BOOTS GLASGOW ST ENOCHS	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1821	BOOTS HALIFAX	592	5.2%	0	NA	524	0.0%	0	NA	0	NA	0	NA	0	NA	1,116	1,087	2.7%	0	NA	0	NA	0	NA	1,116	1,087	2.7%
1826	BOOTS HAMILTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1732	BOOTS HARROGATE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1909	BOOTS HARTLEPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1682	BOOTS HUDDERSFIELD	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1667	BOOTS HULL	296	5.3%	0	NA	262	-66.7%	0	NA	0	NA	0	NA	0	NA	558	1,067	-47.7%	0	NA	0	NA	0	NA	558	1,067	-47.7%
1913	BOOTS HULL	887	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,673	0	NA	0	NA	0	NA	0	NA	1,673	0	NA
1764	BOOTS ILFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1666	BOOTS IPSWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1557	BOOTS JERSEY	296	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	0	NA	0	NA	0	NA	0	NA	296	0	NA
1636	BOOTS KETTERING	592	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	1,116	0	NA	0	NA	0	NA	0	NA	1,116	0	NA
1534	BOOTS KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1838	BOOTS KIRKCALDY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1793	BOOTS LANCASTER	296	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	0	NA	0	NA	0	NA	0	NA	820	0	NA
1536	BOOTS LEEDS	592	2.6%	0	NA	524	0.0%	0	NA	0	NA	0	NA	0	NA	1,116	1,101	1.4%	0	NA	0	NA	0	NA	1,116	1,101	1.4%
1601	BOOTS LEEDS BIRSTALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1788	BOOTS LEEDS WHITE ROSE	592	110.7%	0	NA	524	0.0%	0	NA	0	NA	0	NA	0	NA	1,116	805	38.6%	0	NA	0	NA	0	NA	1,116	805	38.6%
1632	BOOTS LEICESTER	296	-50.0%	0	NA	262	-50.0%	0	NA	0	NA	0	NA	0	NA	558	1,116	-50.0%	0	NA	0	NA	0	NA	558	1,116	-50.0%
1562	BOOTS LEICESTER FOSSE PARK	592	2.6%	0	NA	524	0.0%	0	NA	0	NA	0	NA	0	NA	1,116	1,101	1.4%	0	NA	0	NA	0	NA	1,116	1,101	1.4%
1657	BOOTS LINCOLN	592	5.2%	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	854	563	51.7%	0	NA	0	NA	0	NA	854	563	51.7%
1583	BOOTS LIVERPOOL	592	5.2%	0	NA	524	-50.0%	0	NA	0	NA	0	NA	0	NA	1,116	1,610	-30.7%	0	NA	0	NA	0	NA	1,116	1,610	-30.7%
1708	BOOTS LIVERPOOL AINTREE PARK	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1763	BOOTS LIVERPOOL CHURCH ST	0	NA	0	NA	1,047	NA	0	NA	0	NA	0	NA	0	NA	1,047	0	NA	0	NA	0	NA	0	NA	1,047	0	NA
1629	BOOTS LIVERPOOL SPEKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1716	BOOTS LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(281)	NA	0	NA	0	NA	0	NA	0	(281)	NA
1724	BOOTS LLANTRISANT	296	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	0	NA	0	NA	0	NA	0	NA	820	0	NA
1618	BOOTS LONDON LIVERPOOL ST	592	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	592	0	NA	0	NA	0	NA	0	NA	592	0	NA
1653	BOOTS LONDON KENSINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1663	BOOTS LONDON SEDLEY PLACE	296	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	0	NA	0	NA	0	NA	0	NA	820	0	NA
1807	BOOTS LONDON STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1926	BOOTS LOUGHBOROUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1758	BOOTS MAIDSTONE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1511	BOOTS MANCHESTER	296	5.3%	0	NA	524	100.0%	0	NA	0	NA	0	NA	0	NA	820	543	51.0%	0	NA	0	NA	0	NA	820	543	51.0%
1572	BOOTS MANCHESTER TRAFFORD PARK	296	-48.7%	0	NA	262	-75.0%	0	NA	0	NA	0	NA	0	NA	558	1,625	-65.7%	0	NA	0	NA	0	NA	558	1,625	-65.7%
1839	BOOTS MANSFIELD	592	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	854	0	NA	0	NA	0	NA	0	NA	854	0	NA
1902	BOOTS MERTHYR TYDFIL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1639	BOOTS MIDDLESBOROUGH	592	NA	0	NA	786	0.0%	0	NA	0	NA	0	NA	0	NA	1,378	786	75.3%	0	NA	0	NA	0	NA	1,378	786	75.3%
1874	BOOTS MIDDLESBROUGH CLEVELAND RP	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	805	NA	0	NA	0	NA	0	NA	0	805	NA
1542	BOOTS MILTON KEYNES	592	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	1,116	0	NA	0	NA	0	NA	0	NA	1,116	0	NA
1928	BOOTS NEATH	887	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,673	0	NA	0	NA	0	NA	0	NA	1,673	0	NA
1517	BOOTS NEWCASTLE	592	5.2%	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	854	563	51.7%	0	NA	0	NA	0	NA	854	563	51.7%
1827	BOOTS NEWCASTLE UPON TYNE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1804	BOOTS NEWPORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1919	BOOTS NEWPORT	887	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,673	0	NA	0	NA	0	NA	0	NA	1,673	0	NA
1779	BOOTS NORTH SHIELDS	0	NA	0	NA	786	50.0%	0	NA	0	NA	0	NA	0	NA	786	524	50.0%	0	NA	0	NA	0	NA	786	524	50.0%
1891	BOOTS NORTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1933	BOOTS NORTHAMPTON	296	NA	0	NA	262	NA	0	NA	0																	

BOOTS GROUP

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1912	BOOTS PRESCOT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1897	BOOTS PRESTATYN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1677	BOOTS PRESTON	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1553	BOOTS PRESTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1578	BOOTS READING	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1556	BOOTS ROCHDALE	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1634	BOOTS ROMFORD	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1701	BOOTS ROTHERHAM	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1671	BOOTS SHEFFIELD	296	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	558	0	NA	0	NA	0	NA	0	NA	558	0	NA
1527	BOOTS SHEFFIELD MEADOWHALL	592	110.7%	0	NA	524	0.0%	0	NA	0	NA	0	NA	0	NA	1,116	805	38.6%	0	NA	0	NA	0	NA	1,116	805	38.6%
1823	BOOTS SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	543	NA	0	NA	0	NA	0	NA	0	543	NA
1789	BOOTS SOUTHAMPTON	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1843	BOOTS SOUTHPORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1659	BOOTS ST ALBANS	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1796	BOOTS ST ALBANS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1689	BOOTS STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1918	BOOTS STEVENAGE	887	NA	0	NA	786	NA	0	NA	0	NA	0	NA	0	NA	1,673	0	34.0%	0	NA	0	NA	0	NA	1,673	0	NA
1644	BOOTS STOCKPORT MERSEYWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1898	BOOTS STOCKTON ON TEES	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1783	BOOTS STOKE-ON-TRENT FESTIVAL PARK	0	NA	0	NA	524	100.0%	0	NA	0	NA	0	NA	0	NA	524	262	100.0%	0	NA	0	NA	0	NA	524	262	100

LIKE ON LIKE	32,469	-75.0%	0	NA	(8,146)	-105.8%	32,205	NA	0	NA	0	NA	0	NA	56,528	271,023	-79.1%	(79,651)	-912.9%	0	NA	0	NA	(23,123)	280,821	-108.2%
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STORES GROUP REPORT
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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1568	BOOTS ABERDEEN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1777	BOOTS ABERDEEN GARTHDEE ROAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1647	BOOTS AYR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	281	NA	0	NA	0	NA	0	NA	0	281	NA
1812	BOOTS BARNLEY CHEAPSIDE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1809	BOOTS BARNLEY CORTONWOOD RP	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1743	BOOTS BATH SOUTHGATE CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1929	BOOTS BECTON GALLIONS REACH SHOPPING PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1896	BOOTS BEDFORD INTERCHANGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1576	BOOTS BEXLEY HEATH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1792	BOOTS BIRMINGHAM BULLRING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1513	BOOTS BIRMINGHAM HIGH STREET	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1558	BOOTS BIRMINGHAM FORT	296	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	820	0	NA	0	NA	0	NA	0	NA	820	0	NA
1549	BOOTS BOLTON	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1694	BOOTS BOLTON HORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1624	BOOTS BOURNEMOUTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1533	BOOTS BRADFORD WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1584	BOOTS BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1519	BOOTS BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1522	BOOTS BRISTOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1597	BOOTS BRISTOL CRIBBS CAUSEWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1582	BOOTS BROMLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1773	BOOTS BURTON WAREHOUSE BURTON ON TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1814	BOOTS BURTON-ON-TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1837	BOOTS CANNOCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1633	BOOTS CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1509	BOOTS CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1899	BOOTS CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1574	BOOTS CHELMSFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1518	BOOTS CHELTENHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1617	BOOTS CHESHUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1552	BOOTS CHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1668	BOOTS CHESTER BROUGHTON PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1692	BOOTS CHESTERFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1747	BOOTS CHICHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1824	BOOTS COVENTRY ARENA PR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1831	BOOTS COVENTRY LOWER PRECINCT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1911	BOOTS CRAWLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1766	BOOTS CRAYFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1551	BOOTS CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1894	BOOTS DARLINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1581	BOOTS DARTFORD BLUEWATER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	296	NA	0	NA	0	NA	0	NA	0	296	NA
1808	BOOTS DENTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1524	BOOTS DERBY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1594	BOOTS DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1904	BOOTS DONCASTER WHEATLEY CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1538	BOOTS DOUGLAS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1516	BOOTS DUDLEY MERRYHILL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1623	BOOTS EASTBOURNE ARNDALE CTR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1654	BOOTS EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1759	BOOTS EDINBURGH GYLE PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1681	BOOTS EDINBURGH NEWCRAIGHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1829	BOOTS ELGIN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1699	BOOTS ELLESMERE PORT	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1613	BOOTS EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1813	BOOTS FALKIRK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1791	BOOTS FAREHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1803	BOOTS FAREHAM WHITELEY VILL SC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1924	BOOTS GATESHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1523	BOOTS GATESHEAD METROCENTRE	0	NA	0	NA	524	100.0%	0	NA	0	NA	0	NA	0	NA	524	262	100.0%	0	NA	0	NA	0	NA	524	262	100.0%
1599	BOOTS GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1756	BOOTS GLASGOW BUCHANAN GALLERY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA

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2018 vs 2017

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1661	BOOTS GLASGOW FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1569	BOOTS GLASGOW SAUCHIEHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1702	BOOTS GLASGOW SILVERBURN SC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1514	BOOTS GLASGOW ST ENOCHS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1821	BOOTS HALIFAX	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1826	BOOTS HAMILTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1732	BOOTS HARROGATE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1909	BOOTS HARTLEPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1682	BOOTS HUDDERSFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1667	BOOTS HULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	524	NA	0	NA	0	NA	0	NA	0	524	NA
1913	BOOTS HULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1764	BOOTS ILFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1666	BOOTS IPSWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1557	BOOTS JERSEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1636	BOOTS KETTERING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1534	BOOTS KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1838	BOOTS KIRKCALDY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1793	BOOTS LANCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1536	BOOTS LEEDS	296	0.0%	0	NA	262	0.0%	0	NA	0	NA	0	NA	0	NA	558	558	0.0%	0	NA	0	NA	0	NA	558	558	0.0%
1601	BOOTS LEEDS BIRSTALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1788	BOOTS LEEDS WHITE ROSE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	805	NA	0	NA	0	NA	0	NA	0	805	NA
1632	BOOTS LEICESTER	296	-50.0%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	296	1,116	-73.5%	0	NA	0	NA	0	NA	296	1,116	-73.5%
1562	BOOTS LEICESTER FOSSE PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	558	NA	0	NA	0	NA	0	NA	0	558	NA
1657	BOOTS LINCOLN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1583	BOOTS LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1708	BOOTS LIVERPOOL AINTREE PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1763	BOOTS LIVERPOOL CHURCH ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1629	BOOTS LIVERPOOL SPEKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1716	BOOTS LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1724	BOOTS LLANTRISANT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1618	BOOTS LONDON LIVERPOOL ST	592	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	592	0	NA	0	NA	0	NA	0	NA	592	0	NA
1653	BOOTS LONDON KENSINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1663	BOOTS LONDON SEDLEY PLACE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1807	BOOTS LONDON STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1926	BOOTS LOUGHBOROUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1758	BOOTS MAIDSTONE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1511	BOOTS MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1572	BOOTS MANCHESTER TRAFFORD PARK	296	0.0%	0	NA	262	-50.0%	0	NA	0	NA	0	NA	0	NA	558	820	-32.0%	0	NA	0	NA	0	NA	558	820	-32.0%
1839	BOOTS MANSFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1902	BOOTS MERTHYR TYDFIL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1639	BOOTS MIDDLESBOROUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1874	BOOTS MIDDLESBROUGH CLEVELAND RP	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1542	BOOTS MILTON KEYNES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1928	BOOTS NEATH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1517	BOOTS NEWCASTLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1827	BOOTS NEWCASTLE UPON TYNE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1804	BOOTS NEWPORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1919	BOOTS NEWPORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1779	BOOTS NORTH SHIELDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	524	NA	0	NA	0	NA	0	NA	0	524	NA
1891	BOOTS NORTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1933	BOOTS NORTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1799	BOOTS NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1704	BOOTS NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1526	BOOTS NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	524	NA	0	NA	0	NA	0	NA	0	524	NA
1819	BOOTS OLDHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1932	BOOTS OLDHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1573	BOOTS OXFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	524	NA	0	NA	0	NA	0	NA	0	524	NA
1547	BOOTS PETERBOROUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1678	BOOTS PETERBOROUGH HAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1638	BOOTS PLYMOUTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	296	NA	0	NA	0	NA	0	NA	0	296	NA
1628	BOOTS PORTSMOUTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA

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BOOTS GROUP

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MONTH OF FEBRUARY

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ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1912	BOOTS PRESCOT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1897	BOOTS PRESTATYN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1677	BOOTS PRESTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1553	BOOTS PRESTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1578	BOOTS READING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1556	BOOTS ROCHDALE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1634	BOOTS ROMFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1701	BOOTS ROTHERHAM	0	NA	0	NA	262	NA	0	NA	0	NA	0	NA	0	NA	262	0	NA	0	NA	0	NA	0	NA	262	0	NA
1671	BOOTS SHEFFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1527	BOOTS SHEFFIELD MEADOWHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1823	BOOTS SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	543	NA	0	NA	0	NA	0	NA	0	543	NA
1789	BOOTS SOUTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1843	BOOTS SOUTHPORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1659	BOOTS ST ALBANS	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1796	BOOTS ST ALBANS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1689	BOOTS STAINES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1918	BOOTS STEVENAGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1644	BOOTS STOCKPORT MERSEYWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1898	BOOTS STOCKTON ON TEES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1783	BOOTS STOKE-ON-TRENT FESTIVAL PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1669	BOOTS STOKE-ON-TRENT HANLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1841	BOOTS SUNDERLAND	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1828	BOOTS SUTTON COLDFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1529	BOOTS SWANSEA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1917	BOOTS SWANSEA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1596	BOOTS SWINDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1672	BOOTS TAMWORTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	296	NA	0	NA	0	NA	0	NA	0	296	NA
1914	BOOTS TELFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1554	BOOTS THURROCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	262	NA	0	NA	0	NA	0	NA	0	262	NA
1561	BOOTS TUNBRIDGE WELLS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1591	BOOTS UXBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1811	BOOTS WALSALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1611	BOOTS WAREHOUSE HEYWOOD	27,531	-17.8%	0	NA	36,986	1093.9%	0	NA	0	NA	0	NA	0	NA	64,517	36,609	76.2%	7,339	NA	0	NA	0	NA	71,856	36,609	96.3%
1822	BOOTS WARRINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1548	BOOTS WATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1927	BOOTS WEDNESBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1718	BOOTS LONDON WESTFIELD WHITE CITY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1612	BOOTS WOLVERHAMPTON	0	NA	0	NA	524	NA	0	NA	0	NA	0	NA	0	NA	524	0	NA	0	NA	0	NA	0	NA	524	0	NA
1642	BOOTS WORCESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1626	BOOTS WORTHING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1842	BOOTS WREXHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1762	BOOTS YEOVIL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1619	BOOTS YORK MONKS CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1706	BOOTS YORK CONEY STREET	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1621	BOOTS.COM NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	4,052	NA	0	NA	0	NA	0	NA	0	4,052	NA
1651	BOOTS WAREHOUSE DELIVERIES HEAD OFFICE ACCCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1541	BOOTS GROUP HEAD OFFICE ACCCOUNT	(74,313)	-3.0%	0	NA	(161,551)	-180.3%	0	NA	0	NA	0	NA	0	NA	(235,864)	(129,783)	-81.7%	(100,800)	NA	0	NA	0	NA	(336,664)	(129,783)	-159.4%
TOTAL GB STORE		(45,006)	-43.5%	0	NA	(120,897)	-151.9%	0	NA	0	NA	0	NA	0	NA	(165,903)	(79,361)	-109.0%	(93,461)	NA	0	NA	0	NA	(259,364)	(79,361)	-226.8%
1854	BOOTS BELFAST BOUCHER ROAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1856	BOOTS BELFAST DONEGALL PLACE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1934	BOOTS LONDONDERRY FOYLESIDE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL NI STORE		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		-45,006	-43.5%	0	NA	-120,897	-151.9%	0	NA	0	NA	0	NA	0	NA	-165,903	-79,361	-109.0%	-93,461	NA	0	NA	0	NA	-259,364	-79,361	-226.8%
LIKE ON LIKE		(45,006)	-43.5%	0	NA	(122,469)	-155.2%	0	NA	0	NA	0	NA	0	NA	(167,475)	(79,361)	-111.0%	(93,461)	NA	0	NA	0	NA	(260,936)	(79,361)	-228.8%

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr
1568	BOOTS ABERDEEN	1,861	-7.0%	50	0.0%	1,087	-36.9%	0	NA	0	NA	0	NA	0	NA	2,998	3,774	-20.6%	59	-90.5%	0	NA	0	NA	3,057	4,392	-30.4%
1777	BOOTS ABERDEEN GARTHDEE ROAD	734	-39.4%	0	NA	1,233	9.0%	238	NA	0	NA	0	NA	0	NA	2,205	2,343	-5.9%	220	NA	0	NA	0	NA	2,425	2,343	3.5%
1647	BOOTS AYR	885	58.3%	0	NA	656	11.0%	283	NA	0	NA	0	NA	0	NA	1,824	1,150	58.6%	0	NA	0	NA	0	NA	1,824	1,150	58.6%
1812	BOOTS BARNESLEY CHEAPSIDE	596	-59.0%	0	NA	957	-17.1%	49	NA	0	NA	0	NA	0	NA	1,602	2,606	-38.5%	59	NA	0	NA	0	NA	1,661	2,606	-36.3%
1809	BOOTS BARNESLEY CORTONWOOD RP	618	-12.0%	0	NA	1,577	12.8%	340	NA	0	NA	0	NA	0	NA	2,535	2,100	20.7%	0	NA	0	NA	0	NA	2,535	2,159	17.4%
1743	BOOTS BATH SOUTHGATE CENTRE	896	-16.1%	0	NA	1,078	73.9%	234	NA	0	NA	0	NA	0	NA	2,208	1,688	30.8%	265	301.5%	0	NA	0	NA	2,473	1,754	41.0%
1929	BOOTS BECTON GALLIONS REACH SHOPPING PARK	614	NA	0	NA	981	NA	159	NA	0	NA	0	NA	0	NA	1,754	0	NA	171	NA	0	NA	0	NA	1,925	0	NA
1896	BOOTS BEDFORD INTERCHANGE	535	NA	0	NA	1,338	NA	425	NA	0	NA	0	NA	0	NA	2,298	0	NA	0	NA	0	NA	0	NA	2,298	0	NA
1576	BOOTS BEXLEY HEATH	749	-63.6%	0	NA	1,285	-7.0%	402	NA	0	NA	0	NA	0	NA	2,436	3,437	-29.1%	140	-57.3%	0	NA	0	NA	2,576	3,765	-31.6%
1792	BOOTS BIRMINGHAM BULLRING	884	-12.0%	0	NA	1,214	-10.5%	282	NA	0	NA	0	NA	0	NA	2,380	2,511	-5.2%	129	-87.2%	173	NA	0	NA	2,682	3,515	-23.7%
1513	BOOTS BIRMINGHAM HIGH STREET	1,663	-31.8%	100	100.0%	3,105	42.3%	700	NA	0	NA	0	NA	0	NA	5,568	4,669	19.3%	102	-85.7%	200	NA	0	NA	5,870	5,382	9.1%
1558	BOOTS BIRMINGHAM FORT	1,052	-16.4%	50	-66.7%	1,357	12.5%	147	NA	0	NA	0	NA	0	NA	2,606	2,614	-0.3%	145	-84.2%	0	NA	0	NA	2,751	3,533	-22.1%
1549	BOOTS BOLTON	652	25.4%	0	NA	1,011	-12.2%	230	NA	0	NA	0	NA	0	NA	1,893	1,671	13.3%	0	NA	0	NA	0	NA	1,893	1,730	9.4%
1694	BOOTS BOLTON HORWICH	1,453	10.2%	0	NA	1,732	19.9%	221	NA	0	NA	0	NA	0	NA	3,406	2,763	23.3%	43	-87.0%	0	NA	0	NA	3,449	3,095	11.4%
1624	BOOTS BOURNEMOUTH	1,355	2.1%	0	NA	2,272	3.9%	522	NA	0	NA	0	NA	0	NA	4,149	3,514	18.1%	112	-63.4%	0	NA	0	NA	4,261	3,820	11.5%
1533	BOOTS BRADFORD WESTFIELD	1,038	NA	50	NA	919	NA	0	NA	0	NA	0	NA	0	NA	2,007	0	NA	111	NA	0	NA	0	NA	2,118	0	NA
1584	BOOTS BRENT CROSS	959	-61.1%	0	NA	2,308	-12.3%	140	NA	0	NA	0	NA	0	NA	3,407	5,101	-33.2%	204	-77.9%	0	NA	0	NA	3,611	6,024	-40.1%
1519	BOOTS BRIGHTON	1,233	4.8%	0	NA	1,277	-10.9%	376	NA	0	NA	0	NA	0	NA	2,886	2,609	10.6%	100	-81.8%	0	NA	0	NA	2,986	3,158	-5.4%
1522	BOOTS BRISTOL	754	-41.2%	0	NA	704	-22.3%	159	NA	0	NA	0	NA	0	NA	1,617	2,189	-26.1%	99	-76.4%	0	NA	0	NA	1,716	2,608	-34.2%
1597	BOOTS BRISTOL CRIBBS CAUSEWAY	2,037	-43.5%	50	-50.0%	1,588	-16.9%	212	NA	0	NA	0	NA	0	NA	3,887	5,616	-30.8%	330	-56.1%	165	NA	0	NA	4,382	6,367	-31.2%
1582	BOOTS BROMLEY	1,079	-44.1%	0	NA	1,206	-28.6%	245	NA	0	NA	0	NA	0	NA	2,530	3,620	-30.1%	0	NA	0	NA	0	NA	2,530	4,165	-39.3%
1773	BOOTS BURTON WAREHOUSE BURTON ON TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1814	BOOTS BURTON-ON-TRENT	742	-38.2%	0	NA	1,877	26.7%	329	NA	0	NA	0	NA	0	NA	2,948	2,681	10.0%	279	-20.3%	0	NA	0	NA	3,227	3,031	6.5%
1837	BOOTS CANNOCK	1,309	9.5%	0	NA	2,318	35.6%	609	NA	0	NA	0	NA	0	NA	4,236	2,905	45.8%	0	NA	0	NA	0	NA	4,236	2,948	43.7%
1633	BOOTS CANTERBURY	1,239	-36.3%	0	NA	2,127	14.0%	217	NA	0	NA	0	NA	0	NA	3,583	3,861	-7.2%	162	-80.9%	0	NA	0	NA	3,745	4,711	-20.5%
1509	BOOTS CARDIFF	1,180	-53.2%	100	0.0%	1,295	0.2%	49	NA	0	NA	0	NA	0	NA	2,624	3,914	-33.0%	145	-82.7%	144	NA	0	NA	2,913	4,754	-38.7%
1899	BOOTS CARDIFF	172	NA	0	NA	234	NA	138	NA	0	NA	0	NA	0	NA	544	0	NA	0	NA	0	NA	0	NA	544	0	NA
1574	BOOTS CHELMSFORD	803	-48.5%	0	NA	801	-5.4%	295	NA	0	NA	0	NA	0	NA	1,899	2,405	-21.0%	337	26.2%	0	NA	0	NA	2,236	2,672	-16.3%
1518	BOOTS CHELTENHAM	698	-52.9%	0	NA	1,225	83.9%	488	NA	0	NA	0	NA	0	NA	2,411	2,149	12.2%	0	NA	0	NA	0	NA	2,411	2,669	-9.7%
1617	BOOTS CHESHUNT	1,245	-40.6%	0	NA	2,100	-14.5%	425	NA	0	NA	0	NA	0	NA	3,770	4,552	-17.2%	118	NA	0	NA	0	NA	3,888	4,552	-14.6%
1552	BOOTS CHESTER	703	-50.7%	0	NA	942	-29.2%	357	NA	0	NA	0	NA	0	NA	2,002	2,758	-27.4%	102	-87.9%	0	NA	0	NA	2,104	3,601	-41.6%
1668	BOOTS CHESTER BROUGHTON PARK	908	-48.9%	95	90.0%	2,329	-18.8%	395	NA	0	NA	0	NA	0	NA	3,727	4,697	-20.7%	59	-94.8%	0	NA	0	NA	3,786	5,834	-35.1%
1692	BOOTS CHESTERFIELD	1,673	-29.8%	0	NA	1,197	25.9%	238	NA	0	NA	0	NA	0	NA	3,108	3,334	-6.8%	43	-89.7%	0	NA	0	NA	3,151	3,753	-16.0%
1747	BOOTS CHICHESTER	592	-64.9%	0	NA	895	19.8%	227	NA	0	NA	0	NA	0	NA	1,714	2,433	-29.6%	0	NA	0	NA	0	NA	1,714	2,433	-29.6%
1824	BOOTS COVENTRY ARENA PR	493	-68.4%	0	NA	1,269	-20.7%	587	NA	0	NA	0	NA	0	NA	2,349	3,162	-25.7%	0	NA	0	NA	0	NA	2,349	3,248	-27.7%
1831	BOOTS COVENTRY LOWER PRECINCT	507	-22.2%	0	NA	1,643	10.5%	282	NA	0	NA	0	NA	0	NA	2,432	2,139	13.7%	0	NA	230	NA	0	NA	2,662	2,311	15.2%
1911	BOOTS CRAWLEY	662	NA	0	NA	889	NA	235	NA	0	NA	0	NA	0	NA	1,786	0	NA	59	NA	87	NA	0	NA	1,932	0	NA
1766	BOOTS CRAYFORD	341	-41.3%	0	NA	1,378	49.1%	196	NA	0	NA	0	NA	0	NA	1,915	1,505	27.2%	20	-84.7%	0	NA	0	NA	1,935	1,636	18.3%
1551	BOOTS CROYDON	557	-73.3%	0	NA	835	-15.4%	227	NA	0	NA	0	NA	0	NA	1,619	3,073	-47.3%	0	NA	0	NA	0	NA	1,619	3,446	-53.0%
1894	BOOTS DARLINGTON	293	NA	0	NA	708	NA	168	NA	0	NA	0	NA	0	NA	1,169	0	NA	663	NA	58	NA	0	NA	1,890	0	NA
1581	BOOTS DARTFORD BLUEWATER	1,919	-23.8%	100	0.0%	2,151	-26.9%	670	NA	0	NA	0	NA	0	NA	4,840	5,559	-12.9%	102	-92.4%	87	NA	0	NA	5,029	6,893	-27.0%
1808	BOOTS DENTON	2,003	-3.0%	0	NA	2,301	-9.4%	796	NA	0	NA	0	NA	0	NA	5,100	4,606	10.7%	0	NA	0	NA	0	NA			

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1661	BOOTS GLASGOW FORT	1,735	-15.0%	100	0.0%	2,585	66.0%	399	NA	0	NA	0	NA	0	NA	4,819	3,697	30.3%	(6)	-100.8%	87	NA	0	NA	4,900	4,482	9.3%
1569	BOOTS GLASGOW SAUCHIEHALL	575	-34.2%	0	NA	770	12.1%	98	NA	0	NA	0	NA	0	NA	1,443	1,561	-7.6%	0	NA	0	NA	0	NA	1,443	1,663	-13.2%
1702	BOOTS GLASGOW SILVERBURN SC	509	NA	0	NA	612	NA	0	NA	0	NA	0	NA	0	NA	1,121	0	NA	43	NA	0	NA	0	NA	1,164	0	NA
1514	BOOTS GLASGOW ST ENOCHS	1,601	72.5%	0	NA	1,135	18.1%	217	NA	0	NA	0	NA	0	NA	2,953	1,889	56.3%	161	-76.9%	0	NA	0	NA	3,114	2,586	20.4%
1821	BOOTS HALIFAX	981	-17.6%	0	NA	1,487	-0.3%	397	NA	0	NA	0	NA	0	NA	2,865	2,731	4.9%	0	NA	0	NA	0	NA	2,865	2,774	3.3%
1826	BOOTS HAMILTON	1,027	-7.6%	0	NA	981	-9.9%	358	NA	0	NA	0	NA	0	NA	2,366	2,200	7.5%	0	NA	0	NA	0	NA	2,366	2,550	-7.2%
1732	BOOTS HARROGATE	635	NA	50	NA	593	NA	281	NA	0	NA	0	NA	0	NA	1,559	0	NA	118	NA	0	NA	0	NA	1,677	0	NA
1909	BOOTS HARTLEPOOL	350	NA	0	NA	803	NA	415	NA	0	NA	0	NA	0	NA	1,568	0	NA	0	NA	0	NA	0	NA	1,568	0	NA
1682	BOOTS HUDDERSFIELD	1,266	-36.5%	0	NA	1,619	10.3%	847	NA	0	NA	0	NA	0	NA	3,732	3,462	7.8%	0	NA	0	NA	0	NA	3,732	4,115	-9.3%
1667	BOOTS HULL	1,135	-41.3%	0	NA	1,618	-9.1%	467	NA	0	NA	0	NA	0	NA	3,220	3,711	-13.2%	86	NA	0	NA	0	NA	3,306	3,711	-10.9%
1913	BOOTS HULL	67	NA	0	NA	753	NA	47	NA	0	NA	0	NA	0	NA	867	0	NA	59	NA	0	NA	0	NA	926	0	NA
1764	BOOTS ILFORD	600	745.1%	0	NA	264	-50.9%	257	NA	0	NA	0	NA	0	NA	1,121	659	70.1%	0	NA	0	NA	0	NA	1,121	718	56.1%
1666	BOOTS IPSWICH	788	NA	0	NA	760	NA	422	NA	0	NA	0	NA	0	NA	1,970	0	NA	0	NA	0	NA	0	NA	1,970	0	NA
1557	BOOTS JERSEY	1,228	16.2%	44	NA	625	-15.7%	0	NA	0	NA	0	NA	0	NA	1,897	1,798	5.5%	38	-89.8%	0	NA	0	NA	1,935	2,170	-10.8%
1636	BOOTS KETTERING	1,283	-3.0%	0	NA	1,500	-25.0%	273	NA	0	NA	0	NA	0	NA	3,056	3,323	-8.0%	102	NA	0	NA	0	NA	3,158	3,323	-5.0%
1534	BOOTS KINGSTON UPON THAMES	1,180	5.5%	0	NA	1,029	-10.1%	509	NA	0	NA	0	NA	0	NA	2,718	2,264	20.1%	446	-78.5%	0	NA	0	NA	3,164	4,341	-27.1%
1838	BOOTS KIRKCALDY	761	-27.9%	0	NA	1,136	-5.2%	373	NA	0	NA	0	NA	0	NA	2,270	2,254	0.7%	177	NA	0	NA	0	NA	2,447	2,254	8.6%
1793	BOOTS LANCASTER	994	-28.4%	50	NA	1,211	9.5%	49	NA	0	NA	0	NA	0	NA	2,304	2,494	-7.6%	0	NA	0	NA	0	NA	2,304	2,723	-15.4%
1536	BOOTS LEEDS	1,507	-32.5%	150	-40.0%	3,349	-10.7%	357	NA	0	NA	0	NA	0	NA	5,363	6,233	-14.0%	59	-90.9%	344	NA	0	NA	5,766	6,884	-16.2%
1601	BOOTS LEEDS BIRSTALL	924	-16.9%	0	NA	1,261	-15.1%	122	NA	0	NA	0	NA	0	NA	2,307	2,598	-11.2%	102	-64.5%	0	NA	0	NA	2,409	2,885	-16.5%
1788	BOOTS LEEDS WHITE ROSE	1,211	-28.3%	0	NA	2,526	75.8%	581	NA	0	NA	0	NA	0	NA	4,318	3,126	38.1%	0	NA	115	NA	0	NA	4,433	3,126	41.8%
1632	BOOTS LEICESTER	1,219	-51.8%	0	NA	1,111	15.2%	194	NA	0	NA	0	NA	0	NA	2,524	3,545	-28.8%	220	-33.3%	0	NA	0	NA	2,744	3,875	-29.2%
1562	BOOTS LEICESTER FOSSE PARK	2,127	-36.8%	100	0.0%	3,112	10.4%	689	NA	0	NA	0	NA	0	NA	6,028	6,283	-4.1%	86	-88.9%	143	NA	0	NA	6,257	7,060	-11.4%
1657	BOOTS LINCOLN	1,260	-26.2%	0	NA	1,198	-1.7%	373	NA	0	NA	0	NA	0	NA	2,831	2,926	-3.2%	0	NA	0	NA	0	NA	2,831	3,532	-19.8%
1583	BOOTS LIVERPOOL	1,515	81.4%	50	-66.7%	1,904	-10.2%	287	NA	0	NA	0	NA	0	NA	3,756	3,105	21.0%	301	-76.4%	627	NA	0	NA	4,684	4,379	7.0%
1708	BOOTS LIVERPOOL AINTREE PARK	614	NA	0	NA	2,145	NA	502	NA	0	NA	0	NA	0	NA	3,261	0	NA	59	NA	0	NA	0	NA	3,320	0	NA
1763	BOOTS LIVERPOOL CHURCH ST	449	148.1%	0	NA	567	-40.9%	89	NA	0	NA	0	NA	0	NA	1,105	1,141	-3.2%	0	NA	0	NA	0	NA	1,105	1,141	-3.2%
1629	BOOTS LIVERPOOL SPEKE	1,424	-56.6%	0	NA	2,246	6.5%	346	NA	0	NA	0	NA	0	NA	4,016	5,440	-26.2%	148	-81.8%	114	NA	0	NA	4,278	6,254	-31.6%
1716	BOOTS LIVINGSTON	610	121.8%	0	NA	619	43.3%	233	NA	0	NA	0	NA	0	NA	1,462	707	106.8%	59	NA	0	NA	0	NA	1,521	707	115.1%
1724	BOOTS LLANTRISANT	931	NA	0	NA	1,702	NA	488	NA	0	NA	0	NA	0	NA	3,121	0	NA	43	NA	0	NA	0	NA	3,164	0	NA
1618	BOOTS LONDON LIVERPOOL ST	1,981	-46.1%	0	NA	2,581	17.9%	304	NA	0	NA	0	NA	0	NA	4,866	5,868	-17.1%	43	-91.5%	113	NA	0	NA	5,022	6,373	-21.2%
1653	BOOTS LONDON KENSINGTON	1,498	-10.5%	100	NA	1,125	38.2%	491	NA	0	NA	0	NA	0	NA	3,214	2,488	29.2%	43	-89.4%	0	NA	0	NA	3,257	2,894	12.5%
1663	BOOTS LONDON SEDLEY PLACE	3,025	138.6%	0	NA	2,214	41.7%	196	NA	0	NA	0	NA	0	NA	5,435	2,830	92.0%	180	-82.7%	0	NA	0	NA	5,615	3,868	45.2%
1807	BOOTS LONDON STRATFORD	1,248	-44.1%	0	NA	2,558	11.7%	417	NA	0	NA	0	NA	0	NA	4,223	4,523	-6.6%	(16)	-101.0%	312	NA	0	NA	4,519	6,124	-26.2%
1926	BOOTS LOUGHBOROUGH	591	NA	0	NA	692	NA	416	NA	0	NA	0	NA	0	NA	1,699	0	NA	0	NA	0	NA	0	NA	1,699	0	NA
1758	BOOTS MAIDSTONE	427	NA	0	NA	743	NA	133	NA	0	NA	0	NA	0	NA	1,303	0	NA	0	NA	0	NA	0	NA	1,303	0	NA
1511	BOOTS MANCHESTER	3,695	-42.0%	50	-50.0%	3,356	-18.7%	1,537	NA	0	NA	0	NA	0	NA	8,638	10,603	-18.5%	964	-42.8%	373	NA	0	NA	9,975	12,288	-18.8%
1572	BOOTS MANCHESTER TRAFFORD PARK	3,832	55.0%	100	0.0%	3,435	18.6%	1,168	NA	0	NA	0	NA	0	NA	8,535	5,470	56.0%	222	-90.1%	425	NA	0	NA	9,182	7,704	19.2%
1839	BOOTS MANSFIELD	1,081	-50.5%	0	NA	1,864	238.3%	634	NA	0	NA	0	NA	0	NA	3,579	2,733	31.0%	204	-70.0%	0	NA	0	NA	3,783	3,413	10.8%
1902	BOOTS MERTHYR TYDFIL	458	NA	0	NA	380	NA	259	NA	0	NA	0	NA	0	NA	1,097	0	NA	300	NA	0	NA	0	NA	1,397	0	NA
1639	BOOTS MIDDLESBOROUGH	902	-58.9%	0	NA	1,871	52.5%	304	NA	0	NA	0	NA	0	NA	3,077	3,423	-10.1%	187	-66.9%	86	NA	0	NA	3,350	3,988	-16.0%
1874	BOOTS MIDDLESBROUGH CLEVELAND RP	486	-38.2%	0	NA	1,014	1.9%	278	NA	0	NA	0	NA	0	NA	1,778	1,782	-0.2%	0	NA	0	NA	0	NA	1,778	1,782	-0.2%
1542	BOOTS MILTON KEYNES	1,572	-14.5%	0	NA	1,903	32.1%	315	NA	0	NA	0	NA	0	NA	3,790	3,330	13.8%	295	400.0%	0	NA	0	NA	4,085	3,389	20.5%
1928	BOOTS NEATH	360	NA	0	NA	548	NA	0	NA	0	NA	0	NA	0	NA	908	0	NA	0	NA	0	NA	0	NA	908	0	NA
1517	BOOTS NEWCASTLE	1,692	-66.3%	50	-50.0%	2,772	37.2%	369	NA	0	NA	0	NA	0	NA	4,883	7,136	-31.6%	344	-81.5%	510	NA	0</				

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1912	BOOTS PRESCOT	621	NA	22	NA	1,454	NA	381	NA	0	NA	0	NA	0	NA	2,478	0	NA	0	NA	0	NA	0	NA	2,478	0	NA
1897	BOOTS PRESTATYN	627	NA	0	NA	1,503	NA	49	NA	0	NA	0	NA	0	NA	2,179	0	NA	0	NA	0	NA	0	NA	2,179	0	NA
1677	BOOTS PRESTON	605	NA	0	NA	1,201	NA	398	NA	0	NA	0	NA	0	NA	2,204	0	NA	43	NA	0	NA	0	NA	2,247	0	NA
1553	BOOTS PRESTON	448	-69.4%	0	NA	1,350	62.3%	110	NA	0	NA	0	NA	0	NA	1,908	2,296	-16.9%	59	-60.7%	0	NA	0	NA	1,967	2,446	-19.6%
1578	BOOTS READING	1,116	-23.4%	0	NA	1,042	-6.1%	140	NA	0	NA	0	NA	0	NA	2,298	2,566	-10.4%	53	-79.8%	0	NA	0	NA	2,351	2,828	-16.9%
1556	BOOTS ROCHDALE	839	-2.7%	0	NA	1,369	8.1%	420	NA	0	NA	0	NA	0	NA	2,628	2,128	23.5%	106	146.5%	0	NA	0	NA	2,734	2,171	25.9%
1634	BOOTS ROMFORD	1,543	-21.2%	0	NA	1,275	44.4%	328	NA	0	NA	0	NA	0	NA	3,146	2,840	10.8%	204	-78.9%	0	NA	0	NA	3,350	3,808	-12.0%
1701	BOOTS ROTHERHAM	924	9.2%	0	NA	2,447	31.1%	315	NA	0	NA	0	NA	0	NA	3,686	2,712	35.9%	247	142.2%	0	NA	0	NA	3,933	2,814	39.8%
1671	BOOTS SHEFFIELD	1,062	-39.5%	0	NA	1,132	23.9%	508	NA	0	NA	0	NA	0	NA	2,702	2,719	-0.6%	1,470	661.7%	0	NA	0	NA	4,172	2,912	43.3%
1527	BOOTS SHEFFIELD MEADOWHALL	2,186	8.9%	150	-40.0%	2,619	-14.7%	1,593	NA	0	NA	0	NA	0	NA	6,548	5,328	22.9%	145	-90.5%	432	NA	0	NA	7,125	6,857	3.9%
1823	BOOTS SOLIHULL	1,033	-44.0%	0	NA	1,198	43.8%	563	NA	0	NA	0	NA	0	NA	2,794	2,676	4.4%	0	NA	0	NA	0	NA	2,794	3,059	-8.7%
1789	BOOTS SOUTHAMPTON	1,076	-10.7%	0	NA	1,478	-5.4%	368	NA	0	NA	0	NA	0	NA	2,922	2,767	5.6%	739	33.6%	0	NA	0	NA	3,661	3,320	10.3%
1843	BOOTS SOUTHPORT	712	-24.4%	0	NA	1,151	-12.9%	234	NA	0	NA	0	NA	0	NA	2,097	2,263	-7.3%	0	NA	0	NA	0	NA	2,097	2,263	-7.3%
1659	BOOTS ST ALBANS	832	NA	5	NA	1,248	NA	247	NA	0	NA	0	NA	0	NA	2,332	0	NA	83	NA	0	NA	0	NA	2,415	0	NA
1796	BOOTS ST ALBANS	873	NA	0	NA	652	NA	235	NA	0	NA	0	NA	0	NA	1,760	0	NA	0	NA	0	NA	0	NA	1,760	0	NA
1689	BOOTS STAINES	328	NA	0	NA	1,141	NA	315	NA	0	NA	0	NA	0	NA	1,784	0	NA	145	NA	0	NA	0	NA	1,929	0	NA
1918	BOOTS STEVENAGE	180	NA	22	NA	769	NA	166	NA	0	NA	0	NA	0	NA	1,137	0	NA	59	NA	0	NA	0	NA	1,196	0	NA
1644	BOOTS STOCKPORT MERSEYWAY	997	NA	0	NA	640	NA	0	NA	0	NA	0	NA	0	NA	1,637	0	NA	0	NA	0	NA	0	NA	1,637	0	NA
1898	BOOTS STOCKTON ON TEES	1,350	NA	100	NA	2,784	NA	488	NA	0	NA	0	NA	0	NA	4,722	0	NA	0	NA	58	NA	0	NA	4,780	0	NA
1783	BOOTS STOKE-ON-TRENT FESTIVAL PARK	2,052	96.0%	50	-50.0%	3,094	47.1%	677	NA	0	NA	0	NA	0	NA	5,873	3,251	80.7%	145	-49.7%	0	NA	0	NA	6,018	3,539	70.0%
1669	BOOTS STOKE-ON-TRENT HANLEY	1,338	-4.2%	0	NA	1,060	37.0%	98	NA	0	NA	0	NA	0	NA	2,496	2,171	15.0%	123	-78.5%	0	NA	0	NA	2,619	2,743	-4.5%
1841	BOOTS SUNDERLAND	661	-30.2%	0	NA	1,016	370.4%	145	NA	0	NA	0	NA	0	NA	1,822	1,163	56.7%	0	NA	0	NA	0	NA	1,822	2,012	-9.4%
1828	BOOTS SUTTON COLDFIELD	856	-14.2%	150	0.0%	1,157	56.6%	238	NA	0	NA	0	NA	0	NA	2,401	1,887	27.2%	39	NA	0	NA	0	NA	2,440	1,887	29.3%
1529	BOOTS SWANSEA	572	-32.3%	0	NA	888	93.5%	145	NA	0	NA	0	NA	0	NA	1,605	1,304	23.1%	0	NA	0	NA	0	NA	1,605	1,664	-3.5%
1917	BOOTS SWANSEA	530	NA	0	NA	1,014	NA	47	NA	0	NA	0	NA	0	NA	1,591	0	NA	0	NA	0	NA	0	NA	1,591	0	NA
1596	BOOTS SWINDON	1,044	-43.2%	50	NA	1,398	-20.3%	89	NA	0	NA	0	NA	0	NA	2,581	3,594	-28.2%	231	-34.2%	43	NA	0	NA	2,855	3,945	-27.6%
1672	BOOTS TAMWORTH	1,409	17.2%	0	NA	2,506	55.8%	266	NA	0	NA	0	NA	0	NA	4,181	2,810	48.8%	102	251.7%	170	NA	0	NA	4,453	2,839	56.9%
1914	BOOTS TELFORD	875	NA	0	NA	1,087	NA	442	NA	0	NA	0	NA	0	NA	2,404	0	NA	0	NA	0	NA	0	NA	2,404	0	NA
1554	BOOTS THURROCK	1,091	-40.3%	150	50.0%	2,276	18.6%	900	NA	0	NA	0	NA	0	NA	4,417	3,846	14.8%	29	-97.3%	297	NA	0	NA	4,743	4,924	-3.7%
1561	BOOTS TUNBRIDGE WELLS	1,182	-53.2%	0	NA	1,434	73.4%	164	NA	0	NA	0	NA	0	NA	2,780	3,350	-17.0%	0	NA	0	NA	0	NA	2,780	3,448	-19.4%
1591	BOOTS UXBRIDGE	497	NA	0	NA	1,009	NA	376	NA	0	NA	0	NA	0	NA	1,882	0	NA	0	NA	0	NA	0	NA	1,882	0	NA
1811	BOOTS WALSALL	895	2.9%	0	NA	2,010	30.9%	399	NA	0	NA	0	NA	0	NA	3,304	2,406	37.3%	247	187.2%	0	NA	0	NA	3,551	2,492	42.5%
1822	BOOTS WARRINGTON	1,009	54.0%	0	NA	1,284	124.1%	484	NA	0	NA	0	NA	0	NA	2,777	1,228	126.1%	43	-92.7%	0	NA	0	NA	2,820	1,816	55.3%
1548	BOOTS WATFORD	979	7.2%	0	NA	1,508	48.1%	259	NA	0	NA	0	NA	0	NA	2,746	1,931	42.2%	145	-72.2%	0	NA	0	NA	2,891	2,453	17.9%
1927	BOOTS WEDNESBURY	386	NA	0	NA	1,156	NA	236	NA	0	NA	0	NA	0	NA	1,778	0	NA	45	NA	0	NA	0	NA	1,823	0	NA
1718	BOOTS LONDON WESTFIELD WHITE CITY	905	-7.2%	0	NA	1,618	111.0%	459	NA	0	NA	0	NA	0	NA	2,982	1,742	71.2%	279	-27.0%	138	NA	0	NA	3,399	2,124	60.0%
1612	BOOTS WOLVERHAMPTON	538	NA	0	NA	1,207	NA	698	NA	0	NA	0	NA	0	NA	2,443	0	NA	177	NA	0	NA	0	NA	2,620	0	NA
1642	BOOTS WORCESTER	1,380	56.6%	0	NA	1,052	-41.3%	210	NA	0	NA	0	NA	0	NA	2,642	2,723	-3.0%	145	-82.1%	0	NA	0	NA	2,787	3,532	-21.1%
1626	BOOTS WORTHING	607	NA	0	NA	1,143	NA	138	NA	0	NA	0	NA	0	NA	1,888	0	NA	0	NA	0	NA	0	NA	1,888	0	NA
1842	BOOTS WREXHAM	645	2.5%	0	NA	1,048	-24.4%	98	NA	0	NA	0	NA	0	NA	1,791	2,015	-11.1%	0	NA	0	NA	0	NA	1,791	2,015	-11.1%
1762	BOOTS YEOVIL	102	-87.7%	50	NA	1,338	106.2%	49	NA	0	NA	0	NA	0	NA	1,539	1,477	4.2%	0	NA	0	NA	0	NA	1,539	1,622	-5.1%
1619	BOOTS YORK MONKS CROSS	1,393	-28.4%	0	NA	1,533	33.9%	425	NA	0	NA	0	NA	0	NA	3,351	3,091	8.4%	119	-77.0%	0	NA	0	NA	3,470	3,609	-3.9%
1706	BOOTS YORK CONEY STREET	1,797	-5.4%	0	NA	1,873	4.2%	517	NA	0	NA	0	NA	0	NA	4,187	3,698	13.2%	59	NA	0	NA	0	NA	4,246	3,698	14.8%
1500	BOOTS GROUP NOTTINGHAM	70,209	-33.9%	200	-81.8%	89,410	-17.8%	24,033	NA	0	NA	0	NA	78	-93.0%	183,930	217,297	-15.4%	9,292	-59.2%	86	NA	0	NA	193,308	240,088	-19.5%
1621	BOOTS.COM NOTTINGHAM	27,653	-45.3%	1,689	-38.7%	35,009	-24.5%	17,000	NA	0	NA	0	NA	0	NA	81,351	99,686	-18.4%	6,798	81.5%	2,075	NA	0	NA	90,224	103,431	-12.8%
1651	BOOTS WAREHOUSE DELIVERIES HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0															

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STORES GROUP REPORT
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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1568	BOOTS ABERDEEN	948	95.5%	50	0.0%	664	-30.1%	0	NA	0	NA	0	NA	0	NA	1,662	1,485	11.9%	59	-77.5%	0	NA	0	NA	1,721	1,747	-1.5%
1777	BOOTS ABERDEEN GARTHDEE ROAD	398	-57.5%	0	NA	905	16.3%	119	NA	0	NA	0	NA	0	NA	1,422	1,714	-17.0%	220	NA	0	NA	0	NA	1,642	1,714	-4.2%
1647	BOOTS AYR	465	22.0%	0	NA	528	269.2%	306	NA	0	NA	0	NA	0	NA	1,299	524	147.9%	0	NA	0	NA	0	NA	1,299	524	147.9%
1812	BOOTS BARNESLEY CHEAPSIDE	319	-35.0%	0	NA	384	-7.9%	0	NA	0	NA	0	NA	0	NA	703	908	-22.6%	0	NA	0	NA	0	NA	703	908	-22.6%
1809	BOOTS BARNESLEY CORTONWOOD RP	475	7.2%	0	NA	980	12.1%	168	NA	0	NA	0	NA	0	NA	1,623	1,317	23.2%	0	NA	0	NA	0	NA	1,623	1,376	18.0%
1743	BOOTS BATH SOUTHGATE CENTRE	358	-30.2%	0	NA	400	17.6%	140	NA	0	NA	0	NA	0	NA	898	853	5.3%	0	NA	0	NA	0	NA	898	853	5.3%
1929	BOOTS BECTON GALLIONS REACH SHOPPING PARK	439	NA	0	NA	569	NA	0	NA	0	NA	0	NA	0	NA	1,008	0	NA	112	NA	0	NA	0	NA	1,120	0	NA
1896	BOOTS BEDFORD INTERCHANGE	305	NA	0	NA	726	NA	285	NA	0	NA	0	NA	0	NA	1,316	0	NA	0	NA	0	NA	0	NA	1,316	0	NA
1576	BOOTS BEXLEY HEATH	405	-48.5%	0	NA	700	-15.0%	168	NA	0	NA	0	NA	0	NA	1,273	1,610	-20.9%	81	-58.9%	0	NA	0	NA	1,354	1,807	-25.1%
1792	BOOTS BIRMINGHAM BULLRING	250	-49.4%	0	NA	675	30.6%	49	NA	0	NA	0	NA	0	NA	974	1,161	-16.1%	86	-79.3%	58	NA	0	NA	1,118	1,576	-29.1%
1513	BOOTS BIRMINGHAM HIGH STREET	656	-52.6%	0	NA	1,029	-13.5%	187	NA	0	NA	0	NA	0	NA	1,872	2,624	-28.7%	43	NA	86	NA	0	NA	2,001	2,624	-23.7%
1558	BOOTS BIRMINGHAM FORT	434	-22.1%	0	NA	677	39.0%	98	NA	0	NA	0	NA	0	NA	1,209	1,044	15.8%	86	-71.2%	0	NA	0	NA	1,295	1,343	-3.6%
1549	BOOTS BOLTON	197	-9.6%	0	NA	463	-34.4%	49	NA	0	NA	0	NA	0	NA	709	924	-23.3%	0	NA	0	NA	0	NA	709	983	-27.9%
1694	BOOTS BOLTON HORWICH	811	52.7%	0	NA	1,153	22.3%	132	NA	0	NA	0	NA	0	NA	2,096	1,474	42.2%	43	-41.9%	0	NA	0	NA	2,139	1,548	38.2%
1624	BOOTS BOURNEMOUTH	638	1.3%	0	NA	1,179	-4.7%	182	NA	0	NA	0	NA	0	NA	1,999	1,867	7.1%	112	-22.8%	0	NA	0	NA	2,111	2,012	4.9%
1533	BOOTS BRADFORD WESTFIELD	383	NA	0	NA	498	NA	0	NA	0	NA	0	NA	0	NA	881	0	NA	59	NA	0	NA	0	NA	940	0	NA
1584	BOOTS BRENT CROSS	524	-56.1%	0	NA	980	-20.4%	0	NA	0	NA	0	NA	0	NA	1,504	2,425	-38.0%	43	-86.8%	0	NA	0	NA	1,547	2,751	-43.8%
1519	BOOTS BRIGHTON	441	-16.0%	0	NA	683	17.4%	187	NA	0	NA	0	NA	0	NA	1,311	1,107	18.4%	0	NA	0	NA	0	NA	1,311	1,199	9.3%
1522	BOOTS BRISTOL	262	-59.3%	0	NA	472	1.5%	0	NA	0	NA	0	NA	0	NA	734	1,108	-33.8%	59	-52.4%	0	NA	0	NA	793	1,232	-35.6%
1597	BOOTS BRISTOL CRIBBS CAUSEWAY	699	-48.4%	0	NA	1,054	13.8%	93	NA	0	NA	0	NA	0	NA	1,846	2,381	-22.5%	43	-86.9%	79	NA	0	NA	1,968	2,708	-27.3%
1582	BOOTS BROMLEY	516	-24.3%	0	NA	752	-24.0%	49	NA	0	NA	0	NA	0	NA	1,317	1,671	-21.2%	0	NA	0	NA	0	NA	1,317	1,867	-29.5%
1773	BOOTS BURTON WAREHOUSE BURTON ON TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1814	BOOTS BURTON-ON-TRENT	422	-36.3%	0	NA	1,044	21.4%	138	NA	0	NA	0	NA	0	NA	1,604	1,523	5.3%	177	92.4%	0	NA	0	NA	1,781	1,615	10.3%
1837	BOOTS CANNOCK	770	92.5%	0	NA	1,207	26.5%	441	NA	0	NA	0	NA	0	NA	2,418	1,354	78.6%	0	NA	0	NA	0	NA	2,418	1,397	73.1%
1633	BOOTS CANTERBURY	577	-2.4%	0	NA	1,190	25.7%	49	NA	0	NA	0	NA	0	NA	1,816	1,538	18.1%	0	NA	0	NA	0	NA	1,816	1,964	-7.5%
1509	BOOTS CARDIFF	522	-6.3%	100	0.0%	849	76.1%	0	NA	0	NA	0	NA	0	NA	1,471	1,139	29.1%	59	-83.3%	29	NA	0	NA	1,559	1,493	4.4%
1899	BOOTS CARDIFF	70	NA	0	NA	159	NA	138	NA	0	NA	0	NA	0	NA	367	0	NA	0	NA	0	NA	0	NA	367	0	NA
1574	BOOTS CHELMSFORD	208	-62.9%	0	NA	611	46.9%	0	NA	0	NA	0	NA	0	NA	819	976	-16.1%	43	-60.6%	0	NA	0	NA	862	1,085	-20.6%
1518	BOOTS CHELTENHAM	176	-80.2%	0	NA	675	105.2%	166	NA	0	NA	0	NA	0	NA	1,017	1,218	-16.5%	0	NA	0	NA	0	NA	1,017	1,610	-36.8%
1617	BOOTS CHESHUNT	503	-48.7%	0	NA	1,395	15.8%	306	NA	0	NA	0	NA	0	NA	2,204	2,185	0.9%	118	NA	0	NA	0	NA	2,322	2,185	6.3%
1552	BOOTS CHESTER	354	-25.6%	0	NA	452	-40.4%	168	NA	0	NA	0	NA	0	NA	974	1,235	-21.1%	0	NA	0	NA	0	NA	974	1,494	-34.8%
1668	BOOTS CHESTER BROUGHTON PARK	486	-54.7%	45	NA	1,151	-21.7%	208	NA	0	NA	0	NA	0	NA	1,890	2,543	-25.7%	59	-84.7%	0	NA	0	NA	1,949	2,929	-33.5%
1692	BOOTS CHESTERFIELD	879	62.8%	0	NA	835	51.3%	49	NA	0	NA	0	NA	0	NA	1,763	1,092	61.4%	43	-80.7%	0	NA	0	NA	1,806	1,315	37.3%
1747	BOOTS CHICHESTER	330	12.2%	0	NA	396	1.5%	0	NA	0	NA	0	NA	0	NA	726	684	6.1%	0	NA	0	NA	0	NA	726	684	6.1%
1824	BOOTS COVENTRY ARENA PR	295	-23.6%	0	NA	639	-31.2%	451	NA	0	NA	0	NA	0	NA	1,385	1,315	5.3%	0	NA	0	NA	0	NA	1,385	1,401	-1.1%
1831	BOOTS COVENTRY LOWER PRECINCT	158	-67.5%	0	NA	773	-14.5%	0	NA	0	NA	0	NA	0	NA	931	1,390	-33.0%	0	NA	115	NA	0	NA	1,046	1,476	-29.1%
1911	BOOTS CRAWLEY	170	NA	0	NA	453	NA	235	NA	0	NA	0	NA	0	NA	858	0	NA	0	NA	29	NA	0	NA	887	0	NA
1766	BOOTS CRAYFORD	140	-48.7%	0	NA	1,072	81.1%	196	NA	0	NA	0	NA	0	NA	1,408	865	62.8%	0	NA	0	NA	0	NA	1,408	963	46.2%
1551	BOOTS CROYDON	223	-82.0%	0	NA	320	-40.6%	49	NA	0	NA	0	NA	0	NA	592	1,775	-66.6%	0	NA	0	NA	0	NA	592	1,916	-69.1%
1894	BOOTS DARLINGTON	202	NA	0	NA	369	NA	49	NA	0	NA	0	NA	0	NA	620	0	NA	0	NA	29	NA	0	NA	649	0	NA
1581	BOOTS DARTFORD BLUEWATER	387	-46.5%	50	-50.0%	1,394	-1.9%	250	NA	0	NA	0	NA	0	NA	2,081	2,245	-7.3%	43	-90.0%	29	NA	0	NA	2,153	2,673	-19.5%
1808	BOOTS DENTON	995	-11.9%	0	NA	1,237	-21.9%	374	NA	0	NA	0	NA	0	NA	2,606	2,712	-3.9%	0	NA	0	NA	0	NA	2,606	2,712	-3.9%
1524	BOOTS DERBY	734	7.3%	0	NA	1,214	25.8%	257	NA	0	NA	0	NA	0	NA	2,205	1,649	33.7%	59	NA	0	NA	0	NA	2,264	1,649	37.3%
1594	BOOTS DONCASTER	352	NA	0	NA	343	NA	217	NA	0	NA	0	NA	0	NA	912	0	NA	0	NA	0	NA	0	NA	912	0	NA
1904	BOOTS DONCASTER WHEATLEY CENTRE	486	NA	0	NA	432	NA	168	NA	0	NA	0	NA	0	NA	1,086	0	NA	0	NA	0	NA	0	NA	1,086	0	NA
1538	BOOTS DOUGLAS	746	39.2%	0	NA	584	34.6%	211	NA	0	NA	0	NA	0	NA	1,541	970										

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STORES GROUP REPORT
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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1661	BOOTS GLASGOW FORT	797	-9.9%	50	NA	1,111	27.6%	119	NA	0	NA	0	NA	0	NA	2,077	1,756	18.3%	0	NA	29	NA	0	NA	2,106	1,953	7.8%
1569	BOOTS GLASGOW SAUCHIEHALL	283	-50.3%	0	NA	238	-37.0%	98	NA	0	NA	0	NA	0	NA	619	947	-34.6%	0	NA	0	NA	0	NA	619	1,006	-38.5%
1702	BOOTS GLASGOW SILVERBURN SC	265	NA	0	NA	291	NA	0	NA	0	NA	0	NA	0	NA	556	0	NA	0	NA	0	NA	0	NA	556	0	NA
1514	BOOTS GLASGOW ST ENOCHS	552	-13.9%	0	NA	691	-4.2%	147	NA	0	NA	0	NA	0	NA	1,390	1,362	2.1%	102	-68.3%	0	NA	0	NA	1,492	1,684	-11.4%
1821	BOOTS HALIFAX	378	-39.4%	0	NA	769	-21.2%	208	NA	0	NA	0	NA	0	NA	1,355	1,600	-15.3%	0	NA	0	NA	0	NA	1,355	1,600	-15.3%
1826	BOOTS HAMILTON	726	0.7%	0	NA	708	41.0%	196	NA	0	NA	0	NA	0	NA	1,630	1,223	33.3%	0	NA	0	NA	0	NA	1,630	1,315	24.0%
1732	BOOTS HARROGATE	250	NA	0	NA	335	NA	47	NA	0	NA	0	NA	0	NA	632	0	NA	59	NA	0	NA	0	NA	691	0	NA
1909	BOOTS HARTLEPOOL	33	NA	0	NA	341	NA	278	NA	0	NA	0	NA	0	NA	652	0	NA	0	NA	0	NA	0	NA	652	0	NA
1682	BOOTS HUDDERSFIELD	341	-73.9%	0	NA	825	0.0%	422	NA	0	NA	0	NA	0	NA	1,588	2,131	-25.5%	0	NA	0	NA	0	NA	1,588	2,360	-32.7%
1667	BOOTS HULL	657	15.7%	0	NA	795	-15.2%	187	NA	0	NA	0	NA	0	NA	1,639	1,505	8.9%	0	NA	0	NA	0	NA	1,639	1,505	8.9%
1913	BOOTS HULL	20	NA	0	NA	219	NA	0	NA	0	NA	0	NA	0	NA	239	0	NA	0	NA	0	NA	0	NA	239	0	NA
1764	BOOTS ILFORD	142	294.4%	0	NA	141	-54.4%	70	NA	0	NA	0	NA	0	NA	353	345	2.3%	0	NA	0	NA	0	NA	353	404	-12.6%
1666	BOOTS IPSWICH	192	NA	0	NA	379	NA	189	NA	0	NA	0	NA	0	NA	760	0	NA	0	NA	0	NA	0	NA	760	0	NA
1557	BOOTS JERSEY	451	-21.7%	0	NA	199	-48.6%	0	NA	0	NA	0	NA	0	NA	650	963	-32.5%	0	NA	0	NA	0	NA	650	1,050	-38.1%
1636	BOOTS KETTERING	927	51.7%	0	NA	1,114	1.0%	49	NA	0	NA	0	NA	0	NA	2,090	1,714	21.9%	102	NA	0	NA	0	NA	2,192	1,714	27.9%
1534	BOOTS KINGSTON UPON THAMES	326	-16.6%	0	NA	672	31.3%	229	NA	0	NA	0	NA	0	NA	1,227	903	35.9%	129	-86.1%	0	NA	0	NA	1,356	1,829	-25.9%
1838	BOOTS KIRKCALDY	565	-12.1%	0	NA	709	-18.8%	276	NA	0	NA	0	NA	0	NA	1,550	1,516	2.2%	59	NA	0	NA	0	NA	1,609	1,516	6.1%
1793	BOOTS LANCASTER	207	-66.2%	50	NA	462	-16.0%	0	NA	0	NA	0	NA	0	NA	719	1,162	-38.1%	0	NA	0	NA	0	NA	719	1,195	-39.8%
1536	BOOTS LEEDS	443	-59.6%	50	-66.7%	1,488	-11.4%	238	NA	0	NA	0	NA	0	NA	2,219	2,927	-24.2%	0	NA	115	NA	0	NA	2,334	3,088	-24.4%
1601	BOOTS LEEDS BIRSTALL	574	21.4%	0	NA	653	-16.5%	30	NA	0	NA	0	NA	0	NA	1,257	1,255	0.2%	0	NA	0	NA	0	NA	1,257	1,314	-4.3%
1788	BOOTS LEEDS WHITE ROSE	393	-58.6%	0	NA	1,321	84.5%	49	NA	0	NA	0	NA	0	NA	1,763	1,666	5.8%	0	NA	29	NA	0	NA	1,792	1,666	7.6%
1632	BOOTS LEICESTER	461	-51.8%	0	NA	508	-19.1%	49	NA	0	NA	0	NA	0	NA	1,018	1,634	-37.7%	102	NA	0	NA	0	NA	1,120	1,634	-31.5%
1562	BOOTS LEICESTER FOSSE PARK	596	-60.0%	50	NA	1,716	-11.5%	269	NA	0	NA	0	NA	0	NA	2,631	3,430	-23.3%	0	NA	86	NA	0	NA	2,717	3,593	-24.4%
1657	BOOTS LINCOLN	654	-14.7%	0	NA	571	-9.2%	70	NA	0	NA	0	NA	0	NA	1,295	1,396	-7.2%	0	NA	0	NA	0	NA	1,295	1,412	-8.3%
1583	BOOTS LIVERPOOL	758	45.8%	50	-50.0%	1,046	-11.5%	238	NA	0	NA	0	NA	0	NA	2,092	1,802	16.1%	43	-86.9%	484	NA	0	NA	2,619	2,129	23.0%
1708	BOOTS LIVERPOOL AINTREE PARK	250	NA	0	NA	1,705	NA	315	NA	0	NA	0	NA	0	NA	2,270	0	NA	59	NA	0	NA	0	NA	2,329	0	NA
1763	BOOTS LIVERPOOL CHURCH ST	205	327.1%	0	NA	196	-58.8%	0	NA	0	NA	0	NA	0	NA	401	524	-23.5%	0	NA	0	NA	0	NA	401	524	-23.5%
1629	BOOTS LIVERPOOL SPEKE	480	-53.6%	0	NA	1,011	-19.1%	346	NA	0	NA	0	NA	0	NA	1,837	2,334	-21.3%	0	NA	0	NA	0	NA	1,837	2,453	-25.1%
1716	BOOTS LIVINGSTON	219	1360.0%	0	NA	153	-42.9%	0	NA	0	NA	0	NA	0	NA	372	283	31.4%	0	NA	0	NA	0	NA	372	283	31.4%
1724	BOOTS LLANTRISANT	365	NA	0	NA	1,215	NA	280	NA	0	NA	0	NA	0	NA	1,860	0	NA	0	NA	0	NA	0	NA	1,860	0	NA
1618	BOOTS LONDON LIVERPOOL ST	1,302	-48.1%	0	NA	1,359	21.6%	98	NA	0	NA	0	NA	0	NA	2,759	3,625	-23.9%	43	-78.1%	26	NA	0	NA	2,828	3,821	-26.0%
1653	BOOTS LONDON KENSINGTON	602	65.4%	50	NA	143	-51.9%	117	NA	0	NA	0	NA	0	NA	912	661	38.0%	43	-27.1%	0	NA	0	NA	955	720	32.6%
1663	BOOTS LONDON SEDLEY PLACE	2,149	244.4%	0	NA	1,337	149.4%	0	NA	0	NA	0	NA	0	NA	3,486	1,160	200.5%	0	NA	0	NA	0	NA	3,486	1,585	119.9%
1807	BOOTS LONDON STRATFORD	520	-56.3%	0	NA	1,084	-13.6%	44	NA	0	NA	0	NA	0	NA	1,648	2,443	-32.5%	(16)	-102.7%	140	NA	0	NA	1,772	3,031	-41.5%
1926	BOOTS LOUGHBOROUGH	161	NA	0	NA	354	NA	135	NA	0	NA	0	NA	0	NA	650	0	NA	0	NA	0	NA	0	NA	650	0	NA
1758	BOOTS MAIDSTONE	157	NA	0	NA	601	NA	133	NA	0	NA	0	NA	0	NA	891	0	NA	0	NA	0	NA	0	NA	891	0	NA
1511	BOOTS MANCHESTER	1,063	-31.4%	0	NA	1,600	2.6%	275	NA	0	NA	0	NA	0	NA	2,938	3,209	-8.4%	388	-7.2%	29	NA	0	NA	3,355	3,627	-7.5%
1572	BOOTS MANCHESTER TRAFFORD PARK	1,421	45.3%	50	-50.0%	1,460	19.3%	261	NA	0	NA	0	NA	0	NA	3,192	2,302	38.7%	43	-93.6%	86	NA	0	NA	3,321	2,972	11.7%
1839	BOOTS MANSFIELD	420	-40.1%	0	NA	886	285.2%	0	NA	0	NA	0	NA	0	NA	1,306	931	40.3%	145	-55.5%	0	NA	0	NA	1,451	1,257	15.4%
1902	BOOTS MERTHYR TYDFIL	216	NA	0	NA	304	NA	138	NA	0	NA	0	NA	0	NA	658	0	NA	0	NA	0	NA	0	NA	658	0	NA
1639	BOOTS MIDDLESBOROUGH	292	-56.0%	0	NA	1,137	100.5%	255	NA	0	NA	0	NA	0	NA	1,684	1,230	36.9%	4	-98.1%	0	NA	0	NA	1,688	1,436	17.5%
1874	BOOTS MIDDLESBROUGH CLEVELAND RP	298	18.3%	0	NA	491	-9.7%	138	NA	0	NA	0	NA	0	NA	927	796	16.5%	0	NA	0	NA	0	NA	927	796	16.5%
1542	BOOTS MILTON KEYNES	711	-17.5%	0	NA	1,112	41.8%	168	NA	0	NA	0	NA	0	NA	1,991	1,646	21.0%	0	NA	0	NA	0	NA	1,991	1,705	16.8%
1928	BOOTS NEATH	209	NA	0	NA	212	NA	0	NA	0	NA	0	NA	0	NA	421	0	NA	0	NA	0	NA	0	NA	421	0	NA
1517	BOOTS NEWCASTLE	602	-51.1%	50	-50.0%	1,113	28.2%	89	NA	0	NA	0	NA	0	NA	1,854	2,198	-15.7%	0	NA	251	NA	0	NA	2,105	2,688	-21.7%
1827	BOOTS NEWCASTLE UPON TYNE	369	-28.3%	0	NA	524	69.0%	0	NA	0	NA	0	NA	0	NA	893	825	8.2%	0	NA	0	NA	0	NA	893	825	8.

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

BOOTS GROUP

MONTH OF FEBRUARY

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1912	BOOTS PRESCOT	441	NA	22	NA	823	NA	259	NA	0	NA	0	NA	0	NA	1,545	0	NA	0	NA	0	NA	0	NA	1,545	0	NA
1897	BOOTS PRESTATYN	390	NA	0	NA	814	NA	49	NA	0	NA	0	NA	0	NA	1,253	0	NA	0	NA	0	NA	0	NA	1,253	0	NA
1677	BOOTS PRESTON	328	NA	0	NA	538	NA	235	NA	0	NA	0	NA	0	NA	1,101	0	NA	43	NA	0	NA	0	NA	1,144	0	NA
1553	BOOTS PRESTON	119	-70.3%	0	NA	591	30.5%	63	NA	0	NA	0	NA	0	NA	773	854	-9.5%	0	NA	0	NA	0	NA	773	913	-15.3%
1578	BOOTS READING	587	-2.0%	0	NA	475	-4.2%	0	NA	0	NA	0	NA	0	NA	1,062	1,095	-3.0%	53	-19.7%	0	NA	0	NA	1,115	1,161	-4.0%
1556	BOOTS ROCHDALE	419	-3.5%	0	NA	416	-48.0%	140	NA	0	NA	0	NA	0	NA	975	1,234	-21.0%	106	NA	0	NA	0	NA	1,081	1,234	-12.4%
1634	BOOTS ROMFORD	315	-79.5%	0	NA	685	77.5%	98	NA	0	NA	0	NA	0	NA	1,098	1,922	-42.9%	43	-92.7%	0	NA	0	NA	1,141	2,509	-54.5%
1701	BOOTS ROTHERHAM	502	-9.5%	0	NA	1,078	-4.0%	119	NA	0	NA	0	NA	0	NA	1,699	1,678	1.3%	86	NA	0	NA	0	NA	1,785	1,678	6.4%
1671	BOOTS SHEFFIELD	471	-5.2%	0	NA	720	66.7%	186	NA	0	NA	0	NA	0	NA	1,377	929	48.2%	60	NA	0	NA	0	NA	1,437	929	54.7%
1527	BOOTS SHEFFIELD MEADOWHALL	939	-3.1%	150	50.0%	1,663	21.5%	196	NA	0	NA	0	NA	0	NA	2,948	2,438	20.9%	43	-85.0%	201	NA	0	NA	3,192	2,725	17.1%
1823	BOOTS SOLIHULL	339	-65.8%	0	NA	469	-8.8%	189	NA	0	NA	0	NA	0	NA	997	1,506	-33.8%	0	NA	0	NA	0	NA	997	1,693	-41.1%
1789	BOOTS SOUTHAMPTON	313	-31.5%	0	NA	655	-7.0%	140	NA	0	NA	0	NA	0	NA	1,108	1,161	-4.6%	318	231.3%	0	NA	0	NA	1,426	1,257	13.4%
1843	BOOTS SOUTHPORT	348	-20.0%	0	NA	537	3.9%	187	NA	0	NA	0	NA	0	NA	1,072	952	12.6%	0	NA	0	NA	0	NA	1,072	952	12.6%
1659	BOOTS ST ALBANS	522	NA	5	NA	647	NA	247	NA	0	NA	0	NA	0	NA	1,421	0	NA	0	NA	0	NA	0	NA	1,421	0	NA
1796	BOOTS ST ALBANS	521	NA	0	NA	257	NA	141	NA	0	NA	0	NA	0	NA	919	0	NA	0	NA	0	NA	0	NA	919	0	NA
1689	BOOTS STAINES	107	NA	0	NA	541	NA	129	NA	0	NA	0	NA	0	NA	777	0	NA	0	NA	0	NA	0	NA	777	0	NA
1918	BOOTS STEVENAGE	90	NA	0	NA	471	NA	119	NA	0	NA	0	NA	0	NA	680	0	NA	59	NA	0	NA	0	NA	739	0	NA
1644	BOOTS STOCKPORT MERSEYWAY	392	NA	0	NA	182	NA	0	NA	0	NA	0	NA	0	NA	574	0	NA	29	NA	0	NA	0	NA	603	0	NA
1898	BOOTS STOCKTON ON TEES	510	NA	100	NA	1,752	NA	110	NA	0	NA	0	NA	0	NA	2,472	0	NA	0	NA	0	NA	0	NA	2,472	0	NA
1783	BOOTS STOKE-ON-TRENT FESTIVAL PARK	1,021	50.6%	50	-50.0%	1,439	9.9%	208	NA	0	NA	0	NA	0	NA	2,718	2,087	30.2%	43	NA	0	NA	0	NA	2,761	2,087	32.3%
1669	BOOTS STOKE-ON-TRENT HANLEY	463	-16.1%	0	NA	373	0.3%	98	NA	0	NA	0	NA	0	NA	934	924	1.1%	43	-86.6%	0	NA	0	NA	977	1,244	-21.5%
1841	BOOTS SUNDERLAND	487	-1.8%	0	NA	516	493.1%	49	NA	0	NA	0	NA	0	NA	1,052	583	80.4%	0	NA	0	NA	0	NA	1,052	877	20.0%
1828	BOOTS SUTTON COLDFIELD	373	-47.1%	100	100.0%	624	78.3%	0	NA	0	NA	0	NA	0	NA	1,097	1,105	-0.7%	39	NA	0	NA	0	NA	1,136	1,105	2.8%
1529	BOOTS SWANSEA	124	-58.7%	0	NA	231	12.7%	49	NA	0	NA	0	NA	0	NA	404	505	-20.0%	0	NA	0	NA	0	NA	404	603	-33.0%
1917	BOOTS SWANSEA	389	NA	0	NA	611	NA	0	NA	0	NA	0	NA	0	NA	1,000	0	NA	0	NA	0	NA	0	NA	1,000	0	NA
1596	BOOTS SWINDON	454	-45.6%	50	NA	1,029	36.8%	89	NA	0	NA	0	NA	0	NA	1,622	1,587	2.2%	86	-15.7%	43	NA	0	NA	1,751	1,689	3.7%
1672	BOOTS TAMWORTH	601	10.5%	0	NA	1,423	56.7%	217	NA	0	NA	0	NA	0	NA	2,241	1,452	54.3%	102	NA	55	NA	0	NA	2,398	1,452	65.2%
1914	BOOTS TELFORD	244	NA	0	NA	527	NA	208	NA	0	NA	0	NA	0	NA	979	0	NA	0	NA	0	NA	0	NA	979	0	NA
1554	BOOTS THURROCK	722	6.8%	100	100.0%	1,102	-0.7%	197	NA	0	NA	0	NA	0	NA	2,121	1,836	15.5%	0	NA	214	NA	0	NA	2,335	2,097	11.3%
1561	BOOTS TUNBRIDGE WELLS	548	-37.9%	0	NA	637	-2.2%	70	NA	0	NA	0	NA	0	NA	1,255	1,533	-18.1%	0	NA	0	NA	0	NA	1,255	1,533	-18.1%
1591	BOOTS UXBRIDGE	217	NA	0	NA	612	NA	49	NA	0	NA	0	NA	0	NA	878	0	NA	0	NA	0	NA	0	NA	878	0	NA
1811	BOOTS WALSALL	100	-77.7%	0	NA	889	37.2%	119	NA	0	NA	0	NA	0	NA	1,108	1,096	1.1%	43	0.0%	0	NA	0	NA	1,151	1,139	1.1%
1822	BOOTS WARRINGTON	653	137.5%	0	NA	978	146.3%	178	NA	0	NA	0	NA	0	NA	1,809	672	169.2%	0	NA	0	NA	0	NA	1,809	836	116.4%
1548	BOOTS WATFORD	184	-47.9%	0	NA	985	71.3%	119	NA	0	NA	0	NA	0	NA	1,288	928	38.8%	86	13.2%	0	NA	0	NA	1,374	1,004	36.9%
1927	BOOTS WEDNESBURY	170	NA	0	NA	835	NA	147	NA	0	NA	0	NA	0	NA	1,152	0	NA	0	NA	0	NA	0	NA	1,152	0	NA
1718	BOOTS LONDON WESTFIELD WHITE CITY	272	-24.4%	0	NA	870	107.1%	89	NA	0	NA	0	NA	0	NA	1,231	780	57.8%	145	123.1%	55	NA	0	NA	1,431	845	69.3%
1612	BOOTS WOLVERHAMPTON	213	NA	0	NA	581	NA	49	NA	0	NA	0	NA	0	NA	843	0	NA	59	NA	0	NA	0	NA	902	0	NA
1642	BOOTS WORCESTER	485	2.5%	0	NA	806	-5.0%	210	NA	0	NA	0	NA	0	NA	1,501	1,321	13.6%	102	-75.9%	0	NA	0	NA	1,603	1,745	-8.1%
1626	BOOTS WORTHING	370	NA	0	NA	544	NA	89	NA	0	NA	0	NA	0	NA	1,003	0	NA	0	NA	0	NA	0	NA	1,003	0	NA
1842	BOOTS WREXHAM	421	17.6%	0	NA	684	-17.2%	49	NA	0	NA	0	NA	0	NA	1,154	1,184	-2.5%	0	NA	0	NA	0	NA	1,154	1,184	-2.5%
1762	BOOTS YEOVIL	82	-84.9%	50	NA	303	-5.6%	49	NA	0	NA	0	NA	0	NA	484	865	-44.0%	0	NA	0	NA	0	NA	484	1,010	-52.1%
1619	BOOTS YORK MONKS CROSS	363	-57.0%	0	NA	488	-6.9%	49	NA	0	NA	0	NA	0	NA	900	1,368	-34.2%	59	-69.9%	0	NA	0	NA	959	1,564	-38.7%
1706	BOOTS YORK CONEY STREET	720	-9.8%	0	NA	831	-35.9%	236	NA	0	NA	0	NA	0	NA	1,787	2,095	-14.7%	0	NA	0	NA	0	NA	1,787	2,095	-14.7%
1500	BOOTS GROUP NOTTINGHAM	28,299	-34.0%	100	-85.7%	36,123	-31.0%	10,782	NA	0	NA	0	NA	40	-90.1%	75,344	96,336	-21.8%	4,641	-48.3%	115	NA	0	NA	80,100	105,313	-23.9%
1621	BOOTS.COM NOTTINGHAM	10,416	-40.9%	795	-12.2%	18,238	37.0%	3,884	NA	0	NA	0	NA	0	NA	33,333	31,847	4.7%	751	-32.9%	376	NA	0	NA	34,460	32,966	4.5%
1651	BOOTS WAREHOUSE DELIVERIES HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
1541	BOOTS GROUP HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL GB STORE		110,607	-22.4%</																								

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STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
2830	BROWNS CHESTER	754	-71.6%	98	7.7%	1,543	-46.5%	0	NA	0	NA	34	0.0%	0	NA	2,429	5,663	-57.1%	66	-65.3%	0	NA	0	NA	2,495	5,853	-57.4%
3158	DEBENHAMS EDINBURGH LEITH	440	42.4%	27	NA	444	-23.6%	17	NA	0	NA	0	NA	0	NA	928	924	0.4%	0	NA	0	NA	0	NA	928	948	-2.1%
3252	DEBENHAMS HAVERFORDWEST	156	-46.2%	36	NA	589	34.8%	0	NA	0	NA	0	NA	0	NA	781	727	7.4%	0	NA	0	NA	0	NA	781	727	7.4%
3253	DEBENHAMS HEREFORD	754	153.9%	0	NA	1,325	7.8%	39	NA	0	NA	0	NA	0	NA	2,118	1,562	35.6%	275	-17.7%	0	NA	0	NA	2,393	1,896	26.2%
2953	DEBENHAMS LEEDS BRIGGATE	4,046	18.7%	468	-6.8%	3,628	12.9%	77	NA	0	NA	86	NA	0	NA	8,305	7,102	16.9%	371	39.0%	0	NA	0	NA	8,676	7,369	17.7%
2829	DEBENHAMS LEEDS WHITE ROSE	2,121	-28.2%	23	-91.7%	2,845	-30.6%	34	NA	0	NA	0	NA	0	NA	5,023	7,332	-31.5%	199	-71.7%	0	NA	0	NA	5,222	8,034	-35.0%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	1,511	-7.6%	294	174.8%	2,165	-53.4%	0	NA	0	NA	0	NA	0	NA	3,970	6,408	-38.0%	(24)	-318.2%	0	NA	0	NA	3,946	6,419	-38.5%
2995	DEBENHAMS ABERDEEN	2,498	58.2%	176	134.7%	1,857	-56.3%	276	NA	0	NA	52	NA	0	NA	4,859	5,902	-17.7%	382	-45.7%	0	NA	0	NA	5,241	6,605	-20.7%
3206	DEBENHAMS ALTRINGHAM	425	-35.2%	0	NA	290	-44.7%	0	NA	0	NA	0	NA	0	NA	715	1,180	-39.4%	0	NA	0	NA	0	NA	715	1,204	-40.6%
3213	DEBENHAMS ASHFORD	198	147.5%	0	NA	510	1.2%	0	NA	0	NA	0	NA	0	NA	708	584	21.2%	0	NA	0	NA	0	NA	708	656	7.9%
3191	DEBENHAMS AYR	1,379	32.0%	100	8.7%	1,617	97.2%	251	NA	0	NA	34	NA	0	NA	3,381	1,957	72.8%	0	NA	24	NA	0	NA	3,405	2,023	68.3%
2911	DEBENHAMS BANBURY	516	-13.3%	53	NA	843	92.9%	76	NA	0	NA	0	NA	0	NA	1,488	1,032	44.2%	0	NA	0	NA	0	NA	1,488	1,032	44.2%
3214	DEBENHAMS BANGOR	120	-64.3%	0	NA	1,949	-0.1%	27	NA	0	NA	0	NA	0	NA	2,096	2,220	-5.6%	24	NA	0	NA	0	NA	2,120	2,220	-4.5%
3047	DEBENHAMS BARROW	809	20.4%	53	-10.2%	1,362	54.9%	0	NA	0	NA	0	NA	0	NA	2,224	1,610	38.1%	0	NA	0	NA	0	NA	2,224	1,860	19.6%
3172	DEBENHAMS BASILDON	1,424	27.7%	206	19.1%	2,859	-2.5%	97	NA	0	NA	34	-34.6%	0	NA	4,620	4,271	8.2%	460	118.0%	24	NA	0	NA	5,104	4,482	13.9%
3163	DEBENHAMS BASINGSTOKE	527	-35.8%	56	-39.1%	225	-78.2%	171	NA	0	NA	0	NA	0	NA	979	1,962	-50.1%	108	-45.2%	24	NA	0	NA	1,111	2,159	-48.5%
3238	DEBENHAMS BATH	669	110.4%	106	NA	839	47.5%	39	NA	0	NA	0	NA	0	NA	1,653	887	86.4%	9	NA	0	NA	0	NA	1,662	887	87.4%
2885	DEBENHAMS BEDFORD	779	-14.3%	0	NA	712	-39.7%	0	NA	0	NA	0	NA	0	NA	1,491	2,089	-28.6%	81	125.9%	0	NA	0	NA	1,572	1,776	-11.5%
3264	DEBENHAMS BEVERLEY	290	-65.0%	0	NA	835	-26.5%	0	NA	0	NA	0	NA	0	NA	1,125	1,964	-42.7%	57	-64.6%	33	NA	0	NA	1,215	2,125	-42.8%
3169	DEBENHAMS BIRMINGHAM	2,956	-25.6%	579	-41.1%	2,026	-73.5%	159	NA	0	NA	51	0.0%	0	NA	5,771	12,647	-54.4%	587	NA	0	NA	0	NA	6,358	12,647	-49.7%
2965	DEBENHAMS BLACKBURN	1,821	75.6%	107	NA	1,526	99.2%	105	NA	0	NA	0	NA	0	NA	3,559	1,803	97.4%	0	NA	0	NA	0	NA	3,559	1,803	97.4%
3219	DEBENHAMS BLACKPOOL	553	-47.0%	81	125.0%	960	8.5%	0	NA	0	NA	0	NA	0	NA	1,594	1,964	-18.8%	179	-43.9%	0	NA	0	NA	1,773	2,283	-22.3%
3005	DEBENHAMS BOLTON	881	88.2%	0	NA	1,088	87.6%	137	NA	0	NA	0	NA	0	NA	2,106	1,048	101.0%	48	100.0%	0	NA	0	NA	2,154	1,072	100.9%
3031	DEBENHAMS BOREHAMWOOD	501	67.0%	0	NA	723	19.7%	0	NA	0	NA	0	NA	0	NA	1,224	904	35.4%	0	NA	0	NA	0	NA	1,224	928	31.9%
3030	DEBENHAMS BOURNEMOUTH	824	167.5%	18	NA	802	-15.0%	(39)	NA	0	NA	0	NA	0	NA	1,605	1,251	28.3%	81	-64.3%	0	NA	0	NA	1,686	1,478	14.1%
3262	DEBENHAMS BRADFORD	498	-56.6%	115	22.3%	1,102	-19.2%	0	NA	0	NA	17	-66.7%	0	NA	1,732	2,657	-34.8%	67	-31.6%	0	NA	0	NA	1,799	2,755	-34.7%
2951	DEBENHAMS BRIGHTON	918	-33.1%	334	78.6%	1,324	-45.2%	0	NA	0	NA	17	NA	0	NA	2,593	3,976	-34.8%	188	89.9%	24	NA	0	NA	2,805	4,075	-31.2%
2870	DEBENHAMS BRISTOL	411	50.5%	91	152.8%	1,023	29.7%	88	NA	0	NA	0	NA	0	NA	1,613	1,098	46.9%	114	72.7%	0	NA	0	NA	1,727	1,164	48.4%
3135	DEBENHAMS BROMLEY	1,236	298.7%	324	8.7%	733	-40.0%	105	NA	0	NA	51	50.0%	0	NA	2,449	1,863	31.5%	96	-46.4%	0	NA	0	NA	2,545	2,042	24.6%
3237	DEBENHAMS BURY	1,071	5.4%	134	16.5%	1,742	10.1%	68	NA	0	NA	0	NA	0	NA	3,015	2,713	11.1%	216	-13.9%	0	NA	0	NA	3,231	2,964	9.0%
3229	DEBENHAMS BURY ST EDMUNDS	1,217	40.2%	0	NA	760	-10.9%	0	NA	0	NA	0	NA	0	NA	1,977	1,829	8.1%	0	NA	0	NA	0	NA	1,977	1,895	4.3%
2860	DEBENHAMS CAMBRIDGE	1,023	4.4%	189	58.8%	637	-51.0%	0	NA	0	NA	34	NA	0	NA	1,883	2,400	-21.5%	0	NA	0	NA	0	NA	1,883	2,716	-30.7%
3040	DEBENHAMS CANTERBURY	177	NA	0	NA	601	105.8%	0	NA	0	NA	0	NA	0	NA	778	292	166.4%	0	NA	0	NA	0	NA	778	292	166.4%
2840	DEBENHAMS CARDIFF	1,691	-41.3%	103	-62.9%	2,123	-46.2%	54	NA	0	NA	0	NA	0	NA	3,971	7,104	-44.1%	334	79.6%	0	NA	0	NA	4,305	7,290	-40.9%
3132	DEBENHAMS CARLISLE	1,013	41.9%	93	304.3%	1,330	38.3%	39	NA	0	NA	34	100.0%	0	NA	2,509	1,716	46.2%	98	-32.9%	0	NA	0	NA	2,607	1,862	40.0%
3234	DEBENHAMS CARMARTHEN	590	103.4%	53	NA	1,257	113.1%	0	NA	0	NA	0	NA	0	NA	1,900	880	115.9%	0	NA	0	NA	0	NA	1,900	1,083	75.4%
3173	DEBENHAMS CHATHAM	512	25700.0%	0	NA	800	49.0%	66	NA	0	NA	0	NA	0	NA	1,378	535	157.6%	0	NA	0	NA	0	NA	1,378	601	129.3%
2955	DEBENHAMS CHELMSFORD	1,251	8.8%	98	716.7%	1,483	13.2%	0	NA	0	NA	17	NA	0	NA	2,849	2,472	15.3%	0	NA	0	NA	0	NA	2,849	2,585	10.2%
3247	DEBENHAMS CHESTERFIELD	568	-6.7%	27	-51.8%	928	-2.3%	0	NA	0	NA	0	NA	0	NA	1,523	1,615	-5.7%	24	-92.4%	0	NA	0	NA	1,547	1,932	-19.9%
3174	DEBENHAMS CLAPHAM LONDON	306	-50.9%	0	NA	442	-19.3%	0	NA	0	NA	0	NA	0	NA	748	1,171	-36.1%	127	429.2%	0	NA	0	NA	875	1,195	-26.8%
2940	DEBENHAMS COLCHESTER	1,670	0.8%	405	523.1%	1,670	-56.9%	0	NA	0	NA	0	NA	0	NA	3,745	5,652	-33.7%	335	-42.0%	0	NA	0	NA	4,080	6,230	-34.5%
3100	DEBENHAMS COVENTRY	991	49.7%	131	22.4%	1,090	-19.6%	82	NA	0	NA	0	NA	0	NA	2,294	2,151	6.6%	173	-52.5%	0	NA	0	NA	2,467	2,515	-1.9%
2886	DEBENHAMS CRAWLEY	216	-61.0%	0	NA	829	104.2%	120	NA	0	NA	0	NA	0	NA	1,165	960	21.4%	66	-77.6%	48	NA	0	NA	1,279	1,255	1.9%
2865	DEBENHAMS CROYDON	543	69.2%	109	NA	579	108.3%	19	NA	0	NA</																

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STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3208	DEBENHAMS GLASGOW POLLOCK	1,651	-40.4%	155	-50.5%	2,042	-31.3%	58	NA	0	NA	34	-50.0%	0	NA	3,940	6,122	-35.6%	359	13.2%	0	NA	0	NA	4,299	6,439	-33.2%
2880	DEBENHAMS GLOUCESTER	883	46.7%	82	-54.9%	1,733	88.4%	97	NA	0	NA	17	NA	0	NA	2,812	1,704	65.0%	9	-94.2%	0	NA	0	NA	2,821	1,859	51.7%
3000	DEBENHAMS GRAVESEND	219	-60.5%	0	NA	801	379.6%	27	NA	0	NA	0	NA	0	NA	1,047	778	34.6%	0	NA	0	NA	0	NA	1,047	844	24.1%
3228	DEBENHAMS GREAT YARMOUTH	306	-5.6%	0	NA	680	112.5%	0	NA	0	NA	0	NA	0	NA	986	644	53.1%	0	NA	0	NA	0	NA	986	644	53.1%
2970	DEBENHAMS GUILDFORD	336	-19.4%	0	NA	737	341.3%	0	NA	0	NA	0	NA	0	NA	1,073	584	83.7%	0	NA	0	NA	0	NA	1,073	584	83.7%
3148	DEBENHAMS HARROGATE	713	66.6%	0	NA	734	339.5%	0	NA	0	NA	0	NA	0	NA	1,447	595	143.2%	123	NA	33	NA	0	NA	1,603	595	169.4%
2845	DEBENHAMS HARROW	855	3.4%	135	60.7%	1,163	20.0%	27	NA	0	NA	0	NA	0	NA	2,180	1,880	16.0%	0	NA	0	NA	0	NA	2,180	1,880	16.0%
3070	DEBENHAMS HASTINGS	303	150.4%	0	NA	436	37.1%	0	NA	0	NA	0	NA	0	NA	739	439	68.3%	0	NA	0	NA	0	NA	739	586	26.1%
3188	DEBENHAMS HEMEL HEMPSTEAD	531	-24.9%	28	-50.0%	438	-31.0%	39	NA	0	NA	0	NA	0	NA	1,036	1,398	-25.9%	284	NA	0	NA	0	NA	1,320	1,398	-5.6%
2935	DEBENHAMS HOUNSLOW	329	1395.5%	0	NA	507	203.6%	0	NA	0	NA	0	NA	0	NA	836	189	342.3%	0	NA	0	NA	0	NA	836	287	191.3%
3130	DEBENHAMS HULL	1,585	21.9%	169	19.0%	1,525	10.4%	66	NA	0	NA	0	NA	0	NA	3,345	2,823	18.5%	0	NA	0	NA	0	NA	3,345	3,023	10.7%
3176	DEBENHAMS ILFORD	162	170.0%	47	NA	364	30.9%	0	NA	0	NA	0	NA	0	NA	573	338	69.5%	0	NA	0	NA	0	NA	573	404	41.8%
3168	DEBENHAMS INVERNESS	457	NA	56	NA	1,116	253.2%	0	NA	0	NA	0	NA	0	NA	1,629	316	415.5%	72	9.1%	0	NA	0	NA	1,701	382	345.3%
2850	DEBENHAMS IPSWICH	1,323	7.6%	171	-44.1%	1,118	-12.5%	108	NA	0	NA	17	NA	0	NA	2,737	2,812	-2.7%	212	-20.9%	0	NA	0	NA	2,949	3,080	-4.3%
3033	DEBENHAMS KINGS LYNN	270	148.6%	0	NA	875	29.4%	0	NA	0	NA	0	NA	0	NA	1,145	120	854.2%	48	-53.8%	0	NA	0	NA	1,193	224	432.6%
3249	DEBENHAMS LEAMINGTON SPA	596	44.7%	0	NA	624	42.8%	0	NA	0	NA	0	NA	0	NA	1,220	849	43.7%	0	NA	66	NA	0	NA	1,286	849	51.5%
3105	DEBENHAMS LEICESTER	918	40.4%	86	407.1%	1,346	79.7%	0	NA	0	NA	69	102.9%	0	NA	2,419	1,409	71.7%	0	NA	0	NA	0	NA	2,419	1,636	47.9%
3248	DEBENHAMS LICHFIELD	744	51.8%	28	-50.0%	906	-2.1%	19	NA	0	NA	0	NA	0	NA	1,697	1,471	15.4%	0	NA	0	NA	0	NA	1,697	1,659	2.3%
3143	DEBENHAMS LINCOLN	1,389	18.1%	109	-27.3%	1,924	118.4%	164	NA	0	NA	0	NA	0	NA	3,586	2,207	62.5%	33	-79.5%	0	NA	0	NA	3,619	2,368	52.8%
3217	DEBENHAMS LIVERPOOL	1,150	-39.1%	135	487.0%	2,288	-57.9%	0	NA	0	NA	0	NA	0	NA	3,573	7,465	-52.1%	149	1141.7%	0	NA	0	NA	3,722	7,477	-50.2%
3223	DEBENHAMS LIVINGSTON	718	20.7%	108	NA	951	47.9%	0	NA	0	NA	0	NA	0	NA	1,777	1,238	43.5%	138	-14.3%	0	NA	0	NA	1,915	1,399	36.9%
3199	DEBENHAMS LLANDUDNO	1,587	51.7%	118	NA	1,747	24.3%	134	NA	0	NA	34	0.0%	0	NA	3,620	2,485	45.7%	52	-77.1%	0	NA	0	NA	3,672	2,712	35.4%
3216	DEBENHAMS LLANELLI	168	-66.7%	0	NA	1,010	77.5%	0	NA	0	NA	0	NA	0	NA	1,178	1,073	9.8%	0	NA	0	NA	0	NA	1,178	1,154	2.1%
2835	DEBENHAMS LONDON	5,178	-32.3%	450	-55.1%	2,867	-63.4%	0	NA	0	NA	155	50.5%	0	NA	8,650	16,593	-47.9%	1,106	34.9%	164	NA	0	NA	9,920	17,413	-43.0%
2920	DEBENHAMS LUTON	164	-78.1%	27	NA	679	43.6%	0	NA	0	NA	21	112.5%	0	NA	870	1,221	-28.7%	221	112.5%	0	NA	0	NA	1,091	1,325	-17.7%
2930	DEBENHAMS MANCHESTER	1,821	-47.9%	446	-20.6%	1,457	-64.7%	0	NA	0	NA	52	NA	0	NA	3,776	8,189	-53.9%	263	NA	0	NA	0	NA	4,039	8,189	-50.7%
2838	DEBENHAMS MANSFIELD	535	50.7%	54	NA	1,061	377.9%	39	NA	0	NA	0	NA	0	NA	1,689	577	192.7%	0	NA	0	NA	0	NA	1,689	697	142.3%
2831	DEBENHAMS MIDDLESBOROUGH	1,921	-22.9%	272	154.2%	2,474	-8.3%	216	NA	0	NA	0	NA	0	NA	4,883	5,299	-7.9%	19	-95.6%	0	NA	0	NA	4,902	5,734	-14.5%
3133	DEBENHAMS MILTON KEYNES	2,323	22.5%	27	-90.5%	2,669	-19.6%	331	NA	0	NA	0	NA	0	NA	5,350	5,499	-2.7%	272	30.8%	0	NA	0	NA	5,622	5,707	-1.5%
3244	DEBENHAMS NEWBURY	488	542.1%	0	NA	492	-0.6%	54	NA	0	NA	0	NA	0	NA	1,034	571	81.1%	0	NA	0	NA	0	NA	1,034	637	62.3%
3236	DEBENHAMS NEWCASTLE	1,231	1.0%	23	-88.2%	1,413	-48.2%	0	NA	0	NA	0	NA	0	NA	2,667	4,141	-35.6%	46	0.0%	0	NA	0	NA	2,713	4,187	-35.2%
3267	DEBENHAMS NEWPORT	751	564.6%	0	NA	921	64.5%	54	NA	0	NA	0	NA	0	NA	1,726	673	156.5%	0	NA	0	NA	0	NA	1,726	849	103.3%
2941	DEBENHAMS NORTHAMPTON	548	NA	0	NA	842	404.2%	39	NA	0	NA	0	NA	0	NA	1,429	167	755.7%	104	NA	0	NA	0	NA	1,533	167	818.0%
2875	DEBENHAMS NORWICH	827	-40.5%	40	-32.2%	1,119	-16.3%	0	NA	0	NA	0	NA	0	NA	1,986	2,820	-29.6%	66	-49.6%	0	NA	0	NA	2,052	2,951	-30.5%
2925	DEBENHAMS NOTTINGHAM	1,287	34.6%	12	-81.3%	866	-25.2%	0	NA	0	NA	0	NA	0	NA	2,165	2,178	-0.6%	170	5.6%	0	NA	0	NA	2,339	2,339	-0.2%
2907	DEBENHAMS NUNEATON	102	-82.5%	187	NA	1,580	736.0%	39	NA	0	NA	0	NA	0	NA	1,908	772	147.2%	18	-75.0%	0	NA	0	NA	1,926	844	128.2%
3136	DEBENHAMS OLDHAM	262	1737.5%	27	NA	780	204.7%	166	NA	0	NA	0	NA	0	NA	1,235	218	466.5%	0	NA	0	NA	0	NA	1,235	284	334.9%
3091	DEBENHAMS OXFORD	853	-13.7%	109	NA	848	140.2%	0	NA	0	NA	0	NA	0	NA	1,810	1,341	35.0%	66	-64.3%	0	NA	0	NA	1,876	1,526	22.9%
3161	DEBENHAMS PERTH	250	131.5%	0	NA	678	306.0%	0	NA	0	NA	0	NA	0	NA	928	275	237.5%	0	NA	0	NA	0	NA	928	388	139.2%
3015	DEBENHAMS PLYMOUTH	1,201	22.9%	137	NA	589	-46.6%	104	NA	0	NA	0	NA	0	NA	2,031	2,079	-2.3%	0	NA	0	NA	0	NA	2,031	2,210	-8.1%
3177	DEBENHAMS PORTSMOUTH	1,765	-26.2%	125	-18.8%	3,112	-10.6%	176	NA	0	NA	34	100.0%	0	NA	5,212	6,044	-13.8%	11	-77.1%	33	NA	0	NA	5,256	6,092	-13.7%
3095	DEBENHAMS PRESTON	813	16.6%	56	-39.1%	861	60.0%	39	NA	0	NA	0	NA	0	NA	1,769	1,327	33.3%	117	30.0%	0	NA	0	NA	1,886	1,417	33.1%
3151	DEBENHAMS READING	332	-10.8%	0	NA	696	-14.0%	39	NA	0	NA	0	NA	0	NA	1,067	1,181	-9.7%	24	-94.8%	(164)	NA	0	NA	927	1,641	-43.5%
3162	DEBENHAMS REDDITCH	556	22.7%	162	NA	911	111.4%	93	NA	0	NA	0															

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		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3159	DEBENHAMS STOCKTON-ON-TEES	787	87.8%	56	NA	873	-44.3%	19	NA	0	NA	0	NA	0	NA	1,735	2,003	-13.4%	0	NA	0	NA	0	NA	1,735	2,036	-14.8%
2954	DEBENHAMS STOKE ON TRENT	826	-1.4%	116	NA	1,268	-14.9%	143	NA	0	NA	17	NA	0	NA	2,370	2,328	1.8%	0	NA	0	NA	0	NA	2,370	2,483	-4.6%
3087	DEBENHAMS STRATFORD	1,045	136.4%	0	NA	385	-26.7%	0	NA	0	NA	0	NA	0	NA	1,430	967	47.9%	0	NA	0	NA	0	NA	1,430	1,033	38.4%
3131	DEBENHAMS SUNDERLAND	1,958	-44.9%	0	NA	2,738	-43.9%	56	NA	0	NA	0	NA	0	NA	4,752	8,622	-44.9%	9	-97.8%	0	NA	0	NA	4,761	9,028	-47.3%
3179	DEBENHAMS SUTTON	529	-25.2%	0	NA	726	96.7%	0	NA	0	NA	0	NA	0	NA	1,255	1,076	16.6%	72	118.2%	0	NA	0	NA	1,327	1,109	19.7%
2980	DEBENHAMS SWANSEA	1,077	346.9%	51	-35.4%	1,463	84.5%	19	NA	0	NA	0	NA	0	NA	2,610	1,113	134.5%	0	NA	33	NA	0	NA	2,643	1,429	85.0%
3080	DEBENHAMS SWINDON	270	-44.1%	0	NA	574	-9.5%	0	NA	0	NA	0	NA	0	NA	844	1,117	-24.4%	0	NA	0	NA	0	NA	844	1,231	-31.4%
3010	DEBENHAMS TAUNTON	309	1.3%	0	NA	521	19.2%	0	NA	0	NA	0	NA	0	NA	830	742	11.9%	57	NA	0	NA	0	NA	887	742	19.5%
2985	DEBENHAMS TELFORD	488	-51.5%	108	36.7%	1,454	105.1%	116	NA	0	NA	0	NA	0	NA	2,166	1,795	20.7%	89	23.6%	33	NA	0	NA	2,288	1,867	22.5%
3186	DEBENHAMS THANET	169	-22.5%	0	NA	432	92.0%	93	NA	0	NA	0	NA	0	NA	694	443	56.7%	0	NA	0	NA	0	NA	694	443	56.7%
3060	DEBENHAMS THURROCK	1,629	2.6%	23	-84.7%	1,410	-64.2%	0	NA	0	NA	17	0.0%	0	NA	3,079	5,690	-45.9%	0	NA	0	NA	0	NA	3,079	5,690	-45.9%
3156	DEBENHAMS TORQUAY	237	-18.3%	0	NA	290	-33.6%	27	NA	0	NA	0	NA	0	NA	554	727	-23.8%	0	NA	0	NA	0	NA	554	727	-23.8%
3187	DEBENHAMS TRURO	1,124	62.0%	81	44.6%	420	-32.8%	0	NA	0	NA	0	NA	0	NA	1,625	1,375	18.2%	0	NA	0	NA	0	NA	1,625	1,423	14.2%
2956	DEBENHAMS UXBRIDGE	808	34.2%	53	NA	1,134	62.9%	39	NA	0	NA	0	NA	0	NA	2,034	1,298	56.7%	33	-50.0%	0	NA	0	NA	2,067	1,364	51.5%
3242	DEBENHAMS WAKEFIELD	1,035	22.6%	146	NA	948	-13.7%	152	NA	0	NA	0	NA	0	NA	2,281	1,942	17.5%	24	-91.7%	0	NA	0	NA	2,305	2,232	3.3%
3120	DEBENHAMS WALSALL	347	NA	0	NA	494	195.8%	0	NA	0	NA	0	NA	0	NA	841	167	403.6%	0	NA	0	NA	0	NA	841	167	403.6%
3266	DEBENHAMS WANDSWORTH	224	-51.1%	0	NA	505	202.4%	0	NA	0	NA	0	NA	0	NA	729	625	16.6%	24	NA	0	NA	0	NA	753	625	20.5%
3204	DEBENHAMS WARRINGTON	1,428	110.9%	200	239.0%	1,621	43.5%	39	NA	0	NA	17	NA	0	NA	3,305	1,866	77.1%	33	-75.0%	0	NA	0	NA	3,338	1,998	67.1%
3209	DEBENHAMS WELWYN GARDEN CITY	175	-60.4%	0	NA	682	0.7%	0	NA	0	NA	0	NA	0	NA	857	1,119	-23.4%	0	NA	0	NA	0	NA	857	1,119	-23.4%
3227	DEBENHAMS WESTFIELD WHITE CITY	448	-64.7%	243	158.5%	1,486	133.3%	17	NA	0	NA	86	0.0%	0	NA	2,280	2,087	9.2%	260	98.5%	0	NA	0	NA	2,540	2,218	14.5%
3153	DEBENHAMS WEYMOUTH	842	579.0%	0	NA	746	120.7%	0	NA	0	NA	0	NA	0	NA	1,588	462	243.7%	0	NA	0	NA	0	NA	1,588	623	154.9%
3203	DEBENHAMS WIGAN	499	-58.3%	118	-35.2%	1,218	-22.6%	0	NA	0	NA	0	NA	0	NA	1,835	2,987	-38.6%	48	-74.5%	0	NA	0	NA	1,883	3,175	-40.7%
2832	DEBENHAMS WIMBLEDON	124	-50.2%	0	NA	456	64.0%	54	NA	0	NA	0	NA	0	NA	634	527	20.3%	0	NA	0	NA	0	NA	634	575	10.3%
3146	DEBENHAMS WINCHESTER	543	33.1%	107	NA	614	79.0%	0	NA	0	NA	0	NA	0	NA	1,264	751	68.3%	0	NA	0	NA	0	NA	1,264	799	58.2%
3233	DEBENHAMS WITNEY	120	-80.3%	0	NA	390	-32.5%	0	NA	0	NA	0	NA	0	NA	510	1,186	-57.0%	0	NA	0	NA	0	NA	510	1,252	-59.3%
3183	DEBENHAMS WOKING	636	324.0%	0	NA	520	147.6%	27	NA	0	NA	0	NA	0	NA	1,183	360	228.6%	0	NA	0	NA	0	NA	1,183	592	99.8%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	551	NA	28	NA	888	NA	0	NA	0	NA	0	NA	0	NA	1,467	0	NA	0	NA	0	NA	0	NA	1,467	0	NA
3086	DEBENHAMS WORCESTER	120	-81.6%	53	-5.4%	1,075	69.6%	27	NA	0	NA	0	NA	0	NA	1,275	1,342	-5.0%	0	NA	0	NA	0	NA	1,275	1,342	-5.0%
3196	DEBENHAMS WORKINGTON	642	53.2%	27	NA	674	-2.6%	39	NA	0	NA	0	NA	0	NA	1,382	1,111	24.4%	0	NA	0	NA	0	NA	1,382	1,352	2.2%
3149	DEBENHAMS WORTHING	905	246.7%	35	NA	939	61.1%	0	NA	0	NA	0	NA	0	NA	1,879	844	122.6%	72	9.1%	24	NA	0	NA	1,975	910	117.0%
3224	DEBENHAMS WREXHAM	749	9.2%	189	NA	1,251	31.3%	39	NA	0	NA	0	NA	0	NA	2,228	1,639	35.9%	48	-80.8%	0	NA	0	NA	2,276	1,889	20.5%
3239	DEBENHAMS YORK	178	-48.9%	0	NA	684	218.1%	78	NA	0	NA	0	NA	0	NA	940	563	67.0%	0	NA	0	NA	0	NA	940	563	67.0%
3134	DEBENHAMS YORK MONKS CROSS	515	NA	0	NA	812	-386.2%	0	NA	0	NA	0	NA	0	NA	1,327	167	694.6%	0	NA	0	NA	0	NA	1,327	167	694.6%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	120	-58.6%	0	NA	261	-40.3%	0	NA	0	NA	0	NA	0	NA	381	727	-47.6%	0	NA	0	NA	0	NA	381	727	-47.6%
3197	DESIRE BY DEBENHAMS FALKIRK	237	-59.3%	0	NA	426	68.4%	0	NA	0	NA	0	NA	0	NA	663	835	-20.6%	0	NA	0	NA	0	NA	663	835	-20.6%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	793	89.3%	81	NA	1,226	73.4%	178	NA	0	NA	0	NA	0	NA	2,278	1,126	102.3%	0	NA	0	NA	0	NA	2,278	1,126	102.3%
3202	DESIRE BY DEBENHAMS KIRCALDY	514	68.5%	0	NA	731	162.9%	105	NA	0	NA	0	NA	0	NA	1,350	583	131.6%	0	NA	0	NA	0	NA	1,350	583	131.6%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	230	1377.8%	136	NA	1,299	31.1%	39	NA	0	NA	0	NA	0	NA	1,704	973	75.1%	48	-42.9%	0	NA	0	NA	1,752	1,057	65.8%
3192	DESIRE BY DEBENHAMS ORPINGTON	248	119.5%	0	NA	314	88.0%	0	NA	0	NA	0	NA	0	NA	562	280	100.7%	0	NA	0	NA	0	NA	562	280	100.7%
3207	DESIRE BY DEBENHAMS WALTON	111	-57.6%	0	NA	711	139.4%	0	NA	0	NA	0	NA	0	NA	822	559	47.0%	0	NA	0	NA	0	NA	822	559	47.0%
3093	DEBENHAMS.COM SHERBURN	6,652	-29.0%	1,118	-51.5%	6,680	-41.5%	58	NA	0	NA	34	NA	0	NA	14,542	23,099	-37.0%	0	NA	0	NA	0	NA	14,542	23,099	-37.0%
3141	DEBENHAMS HEAD OFFICE ACCOUNT	(18,131)	43.5%	(1,055)	66.5%	(14,996)	-116.6%	(27,187)	NA	0	NA	0	NA	0	NA	(61,369)	(42,146)	-45.6%	(20,542)	NA	(13,391)	NA	0	NA	(95,302)	(42,146)	-126.1%
TOTAL GB STORE		123,674	10.9%	12,481	29.9%	164,352	-17.8%	(21,437)	NA	0	NA	1,300	17.0%	0	NA	280,370	322,138	-13.0%	(9,977)	-148.6%	(12,958)	NA	0	NA	257,435	342,656	-24.9%
3254	DEBENHAMS BALLYMENA	229	186.3%	0	NA	538	184.7%	0	NA	0	NA	0	NA	0	NA	767	269	185.1%	0	NA	0	NA	0	NA	767	269	185.1%
3256	DEBENHAMS BELFAST	1,749	36.5%	243	36.5%	2,121	-36.2%	17	NA	0	NA	34	NA	0	NA	4,164	4,784	-13.0%	434	5.1%	24	NA	0	NA	4,622	5,197	-11.1%
3257	DEBENHAMS CRAIGAVON	621	24.2%	27	NA	1,297	41.0%	66	NA	0	NA	0	NA	0	NA	2,011	1,420	41.6%	133	NA	33	NA	0	NA	2,177	1,420	53.3%
3258	DEBENHAMS LONDONDERRY	114	0.0%	0	NA	781	21.5%	0	NA	0	NA	0	NA	0	NA	895	757	18.2%	0	NA	0	NA	0	NA	895	856	4.6%
3259	DEBENHAMS NEWRY	568	0.7%	0	NA	798	25.3%	0	NA	0	NA	0	NA	0	NA	1,366	1,201	13.7%	0	NA	0	NA	0	NA	1,366	1,201	13.7%
TOTAL NI STORE		3,281	29.2%	270	51.7%	5,535	-3.1%	83	NA	0	NA	34	NA	0	NA	9,203	8,431	9.2%	567	10.7%	57	NA	0	NA	9,827	8,943	9.9%
TOTAL		126,955	11.3%	12,751	30.3%	169,887	-17.4%	-21,354	NA	0	NA	1,334	20.1%	0	NA	289,573	330,569	-12.4%	-9,410	-144.7%	-12,901	NA	0	NA	267,262	351,599	-24.0%
LIKE ON LIKE		125,614	10.1%	12,605	28.8%	167,865	-18.4%	(21,354)	NA	0	NA	1,317	18.5%	0	NA	286,047	330,569	-13.5%	(9,613)	-145.7%	(12,901)	NA	0	NA	263,533	351,599	-25.0%

NUMBER OF OPEN DOORS

167

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

DEBENHAMS GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
2830	BROWNS CHESTER	81	-88.7%	0	NA	171	-91.2%	0	NA	0	NA	0	NA	0	NA	252	2,672	-90.6%	66	-60.2%	0	NA	0	NA	318	2,838	-88.8%
3158	DEBENHAMS EDINBURGH LEITH	48	NA	27	NA	30	-82.0%	0	NA	0	NA	0	NA	0	NA	105	167	-37.1%	0	NA	0	NA	0	NA	105	167	-37.1%
3252	DEBENHAMS HAVERFORDWEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3253	DEBENHAMS HEREFORD	21	-70.4%	0	NA	131	-37.3%	0	NA	0	NA	0	NA	0	NA	152	280	-45.7%	66	-51.8%	0	NA	0	NA	218	417	-47.7%
2953	DEBENHAMS LEEDS BRIGGATE	942	-44.5%	63	-86.0%	1,181	-37.2%	19	NA	0	NA	17	NA	0	NA	2,222	4,003	-44.5%	0	NA	0	NA	0	NA	2,222	4,223	-47.4%
2829	DEBENHAMS LEEDS WHITE ROSE	895	-35.8%	23	-85.6%	535	-77.5%	17	NA	0	NA	0	NA	0	NA	1,470	3,936	-62.7%	24	-94.1%	0	NA	0	NA	1,494	4,344	-65.6%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	22	-97.3%	43	19.4%	246	-91.4%	0	NA	0	NA	0	NA	0	NA	311	3,709	-91.6%	(24)	-318.2%	0	NA	0	NA	287	3,720	-92.3%
2995	DEBENHAMS ABERDEEN	355	-53.4%	50	78.6%	275	-87.5%	19	NA	0	NA	0	NA	0	NA	699	2,982	-76.6%	33	-90.6%	0	NA	0	NA	732	3,333	-78.0%
3206	DEBENHAMS ALTRINGHAM	305	5.2%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	305	457	-33.3%	0	NA	0	NA	0	NA	305	457	-33.3%
3213	DEBENHAMS ASHFORD	18	NA	0	NA	99	-40.7%	0	NA	0	NA	0	NA	0	NA	117	167	-29.9%	0	NA	0	NA	0	NA	117	167	-29.9%
3191	DEBENHAMS AYR	37	-93.3%	23	-36.1%	559	-12.1%	93	NA	0	NA	0	NA	0	NA	712	1,223	-41.8%	0	NA	24	NA	0	NA	736	1,223	-39.8%
2911	DEBENHAMS BANBURY	62	-79.7%	0	NA	354	-19.0%	0	NA	0	NA	0	NA	0	NA	416	742	-43.9%	0	NA	0	NA	0	NA	416	742	-43.9%
3214	DEBENHAMS BANGOR	0	NA	0	NA	531	-63.9%	0	NA	0	NA	0	NA	0	NA	531	1,449	-63.4%	0	NA	0	NA	0	NA	531	1,449	-63.4%
3047	DEBENHAMS BARROW	0	NA	0	NA	396	-36.8%	0	NA	0	NA	0	NA	0	NA	396	1,068	-62.9%	0	NA	0	NA	0	NA	396	1,172	-66.2%
3172	DEBENHAMS BASILDON	386	37.4%	12	-88.8%	1,081	-48.9%	78	NA	0	NA	0	NA	0	NA	1,557	2,503	-37.8%	179	0.6%	0	NA	0	NA	1,736	2,681	-35.2%
3163	DEBENHAMS BASINGSTOKE	87	-81.5%	56	55.6%	171	-72.7%	93	NA	0	NA	0	NA	0	NA	407	1,133	-64.1%	24	-81.7%	0	NA	0	NA	431	1,264	-65.9%
3238	DEBENHAMS BATH	131	-55.0%	53	NA	183	-62.8%	39	NA	0	NA	0	NA	0	NA	406	783	-48.1%	9	NA	0	NA	0	NA	415	783	-47.0%
2885	DEBENHAMS BEDFORD	405	-22.1%	0	NA	134	-82.8%	0	NA	0	NA	0	NA	0	NA	539	1,301	-58.6%	24	NA	0	NA	0	NA	563	1,301	-56.7%
3264	DEBENHAMS BEVERLEY	41	115.8%	0	NA	49	-84.7%	0	NA	0	NA	0	NA	0	NA	90	339	-73.5%	33	NA	0	NA	0	NA	123	339	-63.7%
3169	DEBENHAMS BIRMINGHAM	148	-93.4%	197	-70.0%	(189)	-103.1%	0	NA	0	NA	17	0.0%	0	NA	173	9,072	-98.1%	229	NA	0	NA	0	NA	402	9,072	-95.6%
2965	DEBENHAMS BLACKBURN	446	-23.1%	54	NA	608	10.9%	0	NA	0	NA	0	NA	0	NA	1,108	1,128	-1.8%	0	NA	0	NA	0	NA	1,108	1,128	-1.8%
3219	DEBENHAMS BLACKPOOL	48	-84.9%	0	NA	69	-59.6%	0	NA	0	NA	0	NA	0	NA	117	489	-76.1%	0	NA	0	NA	0	NA	117	784	-85.1%
3005	DEBENHAMS BOLTON	120	-56.5%	0	NA	370	33.1%	0	NA	0	NA	0	NA	0	NA	490	554	-11.6%	48	NA	0	NA	0	NA	538	554	-2.9%
3031	DEBENHAMS BOREHAMWOOD	321	43.3%	0	NA	281	-45.6%	0	NA	0	NA	0	NA	0	NA	602	741	-18.8%	0	NA	0	NA	0	NA	602	765	-21.3%
3030	DEBENHAMS BOURNEMOUTH	16	-94.8%	(35)	NA	(10)	-101.1%	(39)	NA	0	NA	0	NA	0	NA	(68)	1,251	-105.4%	0	NA	0	NA	0	NA	(68)	1,478	-104.6%
3262	DEBENHAMS BRADFORD	92	-78.9%	53	NA	401	0.3%	0	NA	0	NA	0	NA	0	NA	546	854	-36.1%	48	NA	0	NA	0	NA	594	854	-30.4%
2951	DEBENHAMS BRIGHTON	204	-73.9%	157	5.4%	131	-92.1%	0	NA	0	NA	0	NA	0	NA	492	2,585	-81.0%	128	93.9%	0	NA	0	NA	620	2,651	-76.6%
2870	DEBENHAMS BRISTOL	13	NA	63	NA	131	-21.6%	49	NA	0	NA	0	NA	0	NA	256	167	53.3%	81	NA	0	NA	0	NA	337	167	101.8%
3135	DEBENHAMS BROMLEY	69	NA	81	-44.9%	194	-55.4%	78	NA	0	NA	34	100.0%	0	NA	456	599	-23.9%	48	100.0%	0	NA	0	NA	504	623	-19.1%
3237	DEBENHAMS BURY	129	-65.7%	27	-25.0%	510	-43.6%	49	NA	0	NA	0	NA	0	NA	715	1,317	-45.7%	66	-73.7%	0	NA	0	NA	781	1,568	-50.2%
3229	DEBENHAMS BURY ST EDMUNDS	28	-68.9%	0	NA	83	-70.1%	0	NA	0	NA	0	NA	0	NA	111	368	-69.8%	0	NA	0	NA	0	NA	111	434	-74.4%
2860	DEBENHAMS CAMBRIDGE	321	417.7%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	321	538	-40.3%	0	NA	0	NA	0	NA	321	538	-40.3%
3040	DEBENHAMS CANTERBURY	32	NA	0	NA	182	9.0%	0	NA	0	NA	0	NA	0	NA	214	167	28.1%	0	NA	0	NA	0	NA	214	167	28.1%
2840	DEBENHAMS CARDIFF	321	-71.0%	23	-83.8%	374	-86.3%	0	NA	0	NA	0	NA	0	NA	718	3,987	-82.0%	0	NA	0	NA	0	NA	718	4,151	-82.7%
3132	DEBENHAMS CARLISLE	41	-86.6%	0	NA	511	-6.8%	39	NA	0	NA	17	NA	0	NA	608	853	-28.7%	0	NA	0	NA	0	NA	608	853	-28.7%
3234	DEBENHAMS CARMARTHEN	12	NA	0	NA	131	-21.6%	0	NA	0	NA	0	NA	0	NA	143	167	-14.4%	0	NA	0	NA	0	NA	143	167	-14.4%
3173	DEBENHAMS CHATHAM	0	NA	0	NA	129	-66.4%	0	NA	0	NA	0	NA	0	NA	129	355	-63.7%	0	NA	0	NA	0	NA	129	355	-63.7%
2955	DEBENHAMS CHELMSFORD	544	2.3%	62	NA	495	-31.5%	0	NA	0	NA	17	NA	0	NA	1,118	1,255	-10.9%	0	NA	0	NA	0	NA	1,118	1,255	-10.9%
3247	DEBENHAMS CHESTERFIELD	37	-92.6%	0	NA	202	-75.8%	0	NA	0	NA	0	NA	0	NA	239	1,392	-82.8%	0	NA	0	NA	0	NA	239	1,643	-85.5%
3174	DEBENHAMS CLAPHAM LONDON	143	-64.8%	0	NA	52	-81.3%	0	NA	0	NA	0	NA	0	NA	195	684	-71.5%	66	175.0%	0	NA	0	NA	261	708	-63.1%
2940	DEBENHAMS COLCHESTER	245	-67.2%	186	NA	415	-80.9%	0	NA	0	NA	0	NA	0	NA	846	2,926	-71.1%	114	-56.2%	0	NA	0	NA	960	3,186	-69.9%
3100	DEBENHAMS COVENTRY	121	2.5%	54	NA	13																					

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STORES GROUP REPORT
2018 vs 2017

DEBENHAMS GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3208	DEBENHAMS GLASGOW POLLOCK	685	-43.5%	47	-65.7%	351	-83.2%	39	NA	0	NA	0	NA	0	NA	1,122	3,471	-67.7%	81	-38.2%	0	NA	0	NA	1,203	3,602	-66.6%
2880	DEBENHAMS GLOUCESTER	224	273.3%	0	NA	423	-15.2%	0	NA	0	NA	0	NA	0	NA	647	650	-0.5%	9	-62.5%	0	NA	0	NA	656	674	-2.7%
3000	DEBENHAMS GRAVESEND	81	-82.6%	0	NA	180	7.8%	0	NA	0	NA	0	NA	0	NA	261	689	-62.1%	0	NA	0	NA	0	NA	261	722	-63.9%
3228	DEBENHAMS GREAT YARMOUTH	62	-79.7%	0	NA	62	-62.9%	0	NA	0	NA	0	NA	0	NA	124	472	-73.7%	0	NA	0	NA	0	NA	124	472	-73.7%
2970	DEBENHAMS GUILDFORD	54	-82.3%	0	NA	72	-56.9%	0	NA	0	NA	0	NA	0	NA	126	472	-73.3%	0	NA	0	NA	0	NA	126	472	-73.3%
3148	DEBENHAMS HARROGATE	87	-70.0%	0	NA	322	92.8%	0	NA	0	NA	0	NA	0	NA	409	457	-10.5%	123	NA	33	NA	0	NA	565	457	23.6%
2845	DEBENHAMS HARROW	122	-61.4%	28	0.0%	503	-35.3%	27	NA	0	NA	0	NA	0	NA	680	1,122	-39.4%	0	NA	0	NA	0	NA	680	1,122	-39.4%
3070	DEBENHAMS HASTINGS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	232	NA	0	NA	0	NA	0	NA	0	298	NA
3188	DEBENHAMS HEMEL HEMPSTEAD	12	-92.2%	0	NA	31	-88.3%	0	NA	0	NA	0	NA	0	NA	43	476	-91.0%	48	NA	0	NA	0	NA	91	476	-80.9%
2935	DEBENHAMS HOUNSLOW	0	NA	0	NA	118	-29.3%	0	NA	0	NA	0	NA	0	NA	118	167	-29.3%	0	NA	0	NA	0	NA	118	167	-29.3%
3130	DEBENHAMS HULL	361	-6.0%	51	NA	412	8.1%	0	NA	0	NA	0	NA	0	NA	824	765	7.7%	0	NA	0	NA	0	NA	824	765	7.7%
3176	DEBENHAMS ILFORD	42	-30.0%	47	NA	51	-81.7%	0	NA	0	NA	0	NA	0	NA	140	338	-58.6%	0	NA	0	NA	0	NA	140	404	-65.3%
3168	DEBENHAMS INVERNESS	118	NA	0	NA	231	-16.9%	0	NA	0	NA	0	NA	0	NA	349	278	25.5%	0	NA	0	NA	0	NA	349	278	25.5%
2850	DEBENHAMS IPSWICH	424	595.1%	47	-59.8%	8	-98.7%	0	NA	0	NA	(17)	NA	0	NA	462	775	-40.4%	66	NA	0	NA	0	NA	528	775	-31.9%
3033	DEBENHAMS KINGS LYNN	60	122.6%	0	NA	69	-83.0%	0	NA	0	NA	0	NA	0	NA	129	140	-7.9%	0	NA	0	NA	0	NA	129	140	-7.9%
3249	DEBENHAMS LEAMINGTON SPA	19	-93.8%	0	NA	241	44.3%	0	NA	0	NA	0	NA	0	NA	260	472	-44.9%	0	NA	0	NA	0	NA	260	472	-44.9%
3105	DEBENHAMS LEICESTER	56	-78.0%	23	182.1%	161	-0.6%	0	NA	0	NA	0	NA	0	NA	240	406	-40.9%	0	NA	0	NA	0	NA	240	454	-47.1%
3248	DEBENHAMS LICHFIELD	19	-94.8%	28	NA	436	3.3%	19	NA	0	NA	0	NA	0	NA	502	786	-36.1%	0	NA	0	NA	0	NA	502	917	-45.3%
3143	DEBENHAMS LINCOLN	505	-10.6%	27	-51.8%	295	-12.5%	49	NA	0	NA	0	NA	0	NA	876	958	-8.6%	0	NA	0	NA	0	NA	876	1,006	-12.9%
3217	DEBENHAMS LIVERPOOL	719	-19.3%	108	NA	651	-82.7%	0	NA	0	NA	0	NA	0	NA	1,478	4,728	-68.7%	66	450.0%	0	NA	0	NA	1,544	4,740	-67.4%
3223	DEBENHAMS LIVINGSTON	380	-10.8%	27	NA	(160)	-182.9%	0	NA	0	NA	0	NA	0	NA	247	619	-60.1%	33	-79.5%	0	NA	0	NA	280	780	-64.1%
3199	DEBENHAMS LLANDUDNO	348	-14.5%	0	NA	448	-18.2%	39	NA	0	NA	0	NA	0	NA	835	955	-12.6%	0	NA	0	NA	0	NA	835	979	-14.7%
3216	DEBENHAMS LLANELLI	0	NA	0	NA	103	-38.3%	0	NA	0	NA	0	NA	0	NA	103	167	-38.3%	0	NA	0	NA	0	NA	103	167	-38.3%
2835	DEBENHAMS LONDON	899	-81.0%	127	-81.7%	657	-88.6%	0	NA	0	NA	52	-49.5%	0	NA	1,735	11,290	-84.6%	478	-41.7%	0	NA	0	NA	2,213	12,110	-81.7%
2920	DEBENHAMS LUTON	60	-81.1%	0	NA	163	-42.4%	0	NA	0	NA	0	NA	0	NA	223	600	-62.8%	9	NA	0	NA	0	NA	232	600	-61.3%
2930	DEBENHAMS MANCHESTER	413	-82.0%	100	-72.1%	37	-98.9%	0	NA	0	NA	0	NA	0	NA	550	5,964	-90.8%	0	NA	0	NA	0	NA	550	5,964	-90.8%
2838	DEBENHAMS MANSFIELD	30	-83.1%	0	NA	202	3.1%	0	NA	0	NA	0	NA	0	NA	232	373	-37.8%	0	NA	0	NA	0	NA	232	445	-47.9%
2831	DEBENHAMS MIDDLESBOROUGH	211	-72.6%	0	NA	422	-72.2%	167	NA	0	NA	0	NA	0	NA	800	2,286	-65.0%	0	NA	0	NA	0	NA	800	2,405	-66.7%
3133	DEBENHAMS MILTON KEYNES	1,007	172.9%	0	NA	1,101	-47.5%	152	NA	0	NA	0	NA	0	NA	2,260	2,664	-15.2%	0	NA	0	NA	0	NA	2,260	2,828	-20.1%
3244	DEBENHAMS NEWBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	437	NA	0	NA	0	NA	0	NA	0	437	NA
3236	DEBENHAMS NEWCASTLE	139	-38.8%	0	NA	191	-87.5%	0	NA	0	NA	0	NA	0	NA	330	1,848	-82.1%	24	100.0%	0	NA	0	NA	354	1,860	-81.0%
3267	DEBENHAMS NEWPORT	72	NA	0	NA	181	8.4%	0	NA	0	NA	0	NA	0	NA	253	167	51.5%	0	NA	0	NA	0	NA	253	167	51.5%
2941	DEBENHAMS NORTHAMPTON	44	NA	0	NA	333	99.4%	0	NA	0	NA	0	NA	0	NA	377	167	125.7%	104	NA	0	NA	0	NA	481	167	188.0%
2875	DEBENHAMS NORWICH	321	-16.2%	28	NA	344	-32.7%	0	NA	0	NA	0	NA	0	NA	693	928	-25.3%	33	NA	0	NA	0	NA	726	928	-21.8%
2925	DEBENHAMS NOTTINGHAM	376	27.9%	0	NA	68	-71.3%	0	NA	0	NA	0	NA	0	NA	444	559	-20.6%	0	NA	0	NA	0	NA	444	631	-29.6%
2907	DEBENHAMS NUNEATON	12	-96.2%	27	NA	285	70.7%	39	NA	0	NA	0	NA	0	NA	363	485	-25.2%	9	-87.5%	0	NA	0	NA	372	557	-33.2%
3136	DEBENHAMS OLDHAM	30	178.9%	0	NA	363	57.8%	0	NA	0	NA	0	NA	0	NA	393	170	131.2%	0	NA	0	NA	0	NA	393	170	131.2%
3091	DEBENHAMS OXFORD	359	8.1%	0	NA	172	-38.1%	0	NA	0	NA	0	NA	0	NA	531	610	-13.0%	0	NA	0	NA	0	NA	531	747	-28.9%
3161	DEBENHAMS PERTH	49	NA	0	NA	193	15.6%	0	NA	0	NA	0	NA	0	NA	242	167	44.9%	0	NA	0	NA	0	NA	242	167	44.9%
3015	DEBENHAMS PLYMOUTH	663	85.2%	0	NA	153	-55.5%	0	NA	0	NA	0	NA	0	NA	816	702	16.2%	0	NA	0	NA	0	NA	816	702	16.2%
3177	DEBENHAMS PORTSMOUTH	459	-61.5%	27	-3.6%	1,166	-31.5%	0	NA	0	NA	34	NA	0	NA	1,686	2,924	-42.3%	0	NA	0	NA	0	NA	1,686	2,924	-42.3%
3095	DEBENHAMS PRESTON	339	-24.0%	0	NA	371	-6.8%	0	NA	0	NA	0	NA	0	NA	710	900	-21.1%	0	NA	0	NA	0	NA	710	957	-25.8%
3151	DEBENHAMS READING	87	-68.0%	0	NA	31	-89.9%	0	NA	0	NA	0	NA	0	NA	118	579	-79.6%	0	NA	0	NA	0	NA	118	836	-85.9%
3162	DEBENHAMS REDDITCH	12	NA	0	NA	222	-48.5%	0	NA	0	NA	0	NA	0	NA	234	431	-45.7%	24	NA	0	NA	0	NA	258	431	-40.1%
2855	DEBENHAMS ROMFORD	774	-7.4%	35	-73.7%	568	-76.4%	0	NA	0	NA	17	NA	0	NA	1,394	3,377	-58.7%	0	NA	0	NA	0	NA	1,394	3,449	-59.6%
3263	DEBENHAMS RUGBY	0	NA	0	NA	117	-59.5%	0	NA	0	NA	0	NA	0	NA	117	464	-74.8%	0	NA	0	NA	0	NA	117	464	-74.8%
3020	DEBENHAMS SALISBURY	69	NA	0	NA	341	104.2%	0	NA	0</																	

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		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3159	DEBENHAMS STOCKTON-ON-TEES	414	2335.3%	0	NA	0	NA	19	NA	0	NA	0	NA	0	NA	433	614	-29.5%	0	NA	0	NA	0	NA	433	614	-29.5%
2954	DEBENHAMS STOKE ON TRENT	530	246.4%	89	NA	560	-10.4%	143	NA	0	NA	17	NA	0	NA	1,339	778	72.1%	0	NA	0	NA	0	NA	1,339	802	67.0%
3087	DEBENHAMS STRATFORD	440	633.3%	0	NA	72	-56.9%	0	NA	0	NA	0	NA	0	NA	512	227	125.6%	0	NA	0	NA	0	NA	512	293	74.7%
3131	DEBENHAMS SUNDERLAND	402	-78.1%	0	NA	267	-91.6%	0	NA	0	NA	0	NA	0	NA	669	5,184	-87.1%	0	NA	0	NA	0	NA	669	5,524	-87.9%
3179	DEBENHAMS SUTTON	24	-92.1%	0	NA	66	-76.3%	0	NA	0	NA	0	NA	0	NA	90	583	-94.6%	24	NA	0	NA	0	NA	114	583	-80.4%
2980	DEBENHAMS SWANSEA	391	1664.0%	0	NA	423	-12.2%	0	NA	0	NA	0	NA	0	NA	814	440	85.0%	0	NA	0	NA	0	NA	814	571	42.6%
3080	DEBENHAMS SWINDON	18	-60.0%	0	NA	99	-72.8%	0	NA	0	NA	0	NA	0	NA	117	409	-71.4%	0	NA	0	NA	0	NA	117	457	-74.4%
3010	DEBENHAMS TAUNTON	0	NA	0	NA	69	-58.7%	0	NA	0	NA	0	NA	0	NA	69	472	-85.4%	57	NA	0	NA	0	NA	126	472	-73.3%
2985	DEBENHAMS TELFORD	72	-82.6%	0	NA	60	-80.2%	0	NA	0	NA	0	NA	0	NA	132	773	-82.9%	0	NA	0	NA	0	NA	132	773	-82.9%
3186	DEBENHAMS THANET	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	269	NA	0	NA	0	NA	0	NA	0	269	NA
3060	DEBENHAMS THURROCK	140	-73.6%	23	-58.9%	182	-93.5%	0	NA	0	NA	17	NA	0	NA	362	3,394	-89.3%	0	NA	0	NA	0	NA	362	3,394	-89.3%
3156	DEBENHAMS TORQUAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3187	DEBENHAMS TRURO	418	19.1%	53	-5.4%	83	-72.0%	0	NA	0	NA	0	NA	0	NA	554	703	-21.2%	0	NA	0	NA	0	NA	554	703	-21.2%
2956	DEBENHAMS UXBRIDGE	497	-4.1%	0	NA	567	-18.5%	39	NA	0	NA	0	NA	0	NA	1,103	1,214	-9.1%	0	NA	0	NA	0	NA	1,103	1,214	-9.1%
3242	DEBENHAMS WAKEFIELD	0	NA	0	NA	44	-93.4%	54	NA	0	NA	0	NA	0	NA	98	825	-88.1%	24	-90.1%	0	NA	0	NA	122	1,067	-88.6%
3120	DEBENHAMS WALSALL	36	NA	0	NA	103	-38.3%	0	NA	0	NA	0	NA	0	NA	139	167	-16.8%	0	NA	0	NA	0	NA	139	167	-16.8%
3266	DEBENHAMS WANDSWORTH	47	-86.1%	0	NA	171	2.4%	0	NA	0	NA	0	NA	0	NA	218	505	-56.8%	24	NA	0	NA	0	NA	242	505	-52.1%
3204	DEBENHAMS WARRINGTON	63	-63.6%	23	NA	418	-18.4%	0	NA	0	NA	0	NA	0	NA	504	685	-26.4%	0	NA	0	NA	0	NA	504	751	-32.9%
3209	DEBENHAMS WELWYN GARDEN CITY	25	-94.3%	0	NA	99	-75.7%	0	NA	0	NA	0	NA	0	NA	124	849	-85.4%	0	NA	0	NA	0	NA	124	849	-85.4%
3227	DEBENHAMS WESTFIELD WHITE CITY	26	-87.3%	107	127.7%	160	-49.4%	0	NA	0	NA	17	-67.3%	0	NA	310	620	-50.0%	66	-32.7%	0	NA	0	NA	376	718	-47.6%
3153	DEBENHAMS WEYMOUTH	408	229.0%	0	NA	302	-10.7%	0	NA	0	NA	0	NA	0	NA	710	462	53.7%	0	NA	0	NA	0	NA	710	623	14.0%
3203	DEBENHAMS WIGAN	31	-93.5%	0	NA	79	-90.6%	0	NA	0	NA	0	NA	0	NA	110	1,430	-92.3%	0	NA	0	NA	0	NA	110	1,496	-92.6%
2832	DEBENHAMS WIMBLEDON	55	-50.5%	0	NA	172	-38.1%	0	NA	0	NA	0	NA	0	NA	227	389	-41.6%	0	NA	0	NA	0	NA	227	389	-41.6%
3146	DEBENHAMS WINCHESTER	321	5.2%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	321	583	-44.9%	0	NA	0	NA	0	NA	321	583	-44.9%
3233	DEBENHAMS WITNEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	626	NA	0	NA	0	NA	0	NA	0	692	NA
3183	DEBENHAMS WOKING	79	315.8%	0	NA	30	-85.7%	0	NA	0	NA	0	NA	0	NA	109	229	-52.4%	0	NA	0	NA	0	NA	109	357	-69.5%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	37	NA	0	NA	79	NA	0	NA	0	NA	0	NA	0	NA	116	0	NA	0	NA	0	NA	0	NA	116	0	NA
3086	DEBENHAMS WORCESTER	0	NA	0	NA	138	-75.0%	0	NA	0	NA	0	NA	0	NA	138	899	-84.6%	0	NA	0	NA	0	NA	138	899	-84.6%
3196	DEBENHAMS WORKINGTON	59	-85.9%	0	NA	190	-36.5%	0	NA	0	NA	0	NA	0	NA	249	718	-65.3%	0	NA	0	NA	0	NA	249	822	-69.7%
3149	DEBENHAMS WORTHING	339	NA	0	NA	341	-22.0%	0	NA	0	NA	0	NA	0	NA	680	437	55.6%	24	NA	0	NA	0	NA	704	437	61.1%
3224	DEBENHAMS WREXHAM	492	0.6%	0	NA	199	-21.3%	39	NA	0	NA	0	NA	0	NA	730	742	-1.6%	24	-82.5%	0	NA	0	NA	754	879	-14.2%
3239	DEBENHAMS YORK	28	NA	0	NA	31	-81.4%	78	NA	0	NA	0	NA	0	NA	137	167	-18.0%	0	NA	0	NA	0	NA	137	167	-18.0%
3134	DEBENHAMS YORK MONKS CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3197	DESIRE BY DEBENHAMS FALKIRK	47	-44.7%	0	NA	69	-72.7%	0	NA	0	NA	0	NA	0	NA	116	338	-65.7%	0	NA	0	NA	0	NA	116	338	-65.7%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	28	NA	0	NA	171	2.4%	54	NA	0	NA	0	NA	0	NA	253	167	51.5%	0	NA	0	NA	0	NA	253	167	51.5%
3202	DESIRE BY DEBENHAMS KIRCALDY	29	-90.5%	0	NA	99	-64.4%	0	NA	0	NA	0	NA	0	NA	128	583	-78.0%	0	NA	0	NA	0	NA	128	583	-78.0%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	536	NA	0	NA	0	NA	0	NA	0	587	NA
3192	DESIRE BY DEBENHAMS ORPINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3207	DESIRE BY DEBENHAMS WALTON	85	-39.3%	0	NA	120	-28.1%	0	NA	0	NA	0	NA	0	NA	205	307	-33.2%	0	NA	0	NA	0	NA	205	307	-33.2%
3093	DEBENHAMS COM SHERBURN	222	-88.5%	210	-75.7%	357	-94.7%	0	NA	0	NA	34	NA	0	NA	823	9,485	-91.3%	0	NA	0	NA	0	NA	823	9,485	-91.3%
3141	DEBENHAMS HEAD OFFICE ACCOUNT	(18,131)	43.5%	(1,055)	66.5%	(14,996)	-116.6%	(27,187)	NA	0	NA	0	NA	0	NA	(61,369)	(42,146)	-45.6%	(20,542)	NA	(13,391)	NA	0	NA	(95,302)	(42,146)	-126.1%
TOTAL GB STORE		9,981	-64.8%	2,092	-29.6%	18,360	-84.7%	(26,160)	NA	0	NA	324	-14.1%	0	NA	4,597	151,669	-97.0%	(17,929)	-272.2%	(13,471)	NA	0	NA	(26,803)	162,079	-116.5%
3254	DEBENHAMS BALLYMENA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	167	NA	0	NA	0	NA	0	NA	0	167	NA
3256	DEBENHAMS BELFAST	449	-15.3%	54	NA	365	-80.5%	0	NA	0	NA	17	NA	0	NA	885	2,406	-63.2%	75	-81.3%	0	NA	0	NA	960	2,807	-65.8%
3257	DEBENHAMS CRAIGAVON	352	-21.8%	0	NA	265	-38.7%	0	NA	0	NA	0	NA	0	NA	617	882	-30.0%	0	NA	0	NA	0	NA	617	882	-30.0%
3258	DEBENHAMS LONDONDERRY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	394	NA	0	NA	0	NA	0	NA	0	427	NA
3259	DEBENHAMS NEWRY	0	NA	0	NA	101	-79.1%	0	NA	0	NA	0	NA	0	NA	101	990	-89.8%	0	NA	0	NA	0	NA	101	990	-89.8%
TOTAL NI STORE		801	-46.1%	54	NA	731	-78.2%	0	NA	0	NA	17	NA	0	NA	1,603	4,839	-66.9%	75	-82.7%	0	NA	0	NA	1,678	5,273	-68.2%
TOTAL		10,782	-63.9%	2,146	-27.8%	19,091	-84.5%	-26,160	NA	0	NA	341	-9.5%	0	NA	6,200	156,508	-96.0%	-17,854	-264.6%	-13,471	NA	0	NA	-25,125	167,352	-115.0%

LIKE ON LIKE	10,733	-64.0%	2,093	-29.6%	18,840	-84.7%	(26,160)	NA	0	NA	324	-14.1%	0	NA	5,830	156,508	-96.3%	(17,991)	-265.9%	(13,471)	NA	0	NA	(25,632)	167,352	-115.3%
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NUMBER OF OPEN DOORS

167

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

DEBENHAMS GROUP

FEBRUARY YTD

YEAR TO DATE - RETAIL

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		% Incr		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED			CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	
2830	BROWNS CHESTER	4,914	-7.0%	233	-51.3%	4,419	11.9%	663	NA	0	NA	28	0.0%	0	NA	10,257	9,741	5.3%	457	-41.9%	596	NA	0	NA	11,310	10,528	7.4%			
3158	DEBENHAMS EDINBURGH LEITH	1,367	94.5%	48	-57.9%	445	84.6%	0	NA	0	NA	0	NA	0	NA	1,860	1,151	61.6%	202	4.1%	32	NA	0	NA	2,094	1,345	55.7%			
3252	DEBENHAMS HAVERFORDWEST	353	-42.8%	28	0.0%	695	95.2%	35	NA	0	NA	0	NA	0	NA	1,111	1,001	11.0%	76	117.1%	98	NA	0	NA	1,285	1,036	24.0%			
3253	DEBENHAMS HEREFORD	1,219	11.0%	178	21.9%	1,874	54.5%	96	NA	0	NA	31	NA	0	NA	3,398	2,457	38.3%	512	-15.2%	171	NA	0	NA	4,081	3,061	33.3%			
2953	DEBENHAMS LEEDS BRIGGATE	4,450	-16.1%	897	-18.6%	3,647	25.7%	434	NA	0	NA	124	300.0%	0	NA	9,552	9,380	1.8%	1,035	-28.6%	402	NA	0	NA	10,989	10,853	1.3%			
2829	DEBENHAMS LEEDS WHITE ROSE	5,579	-12.7%	570	-8.9%	7,108	48.5%	2,004	NA	0	NA	0	NA	0	NA	15,261	11,809	29.2%	323	-64.0%	369	NA	0	NA	15,953	12,706	25.6%			
2995	DEBENHAMS ABERDEEN	3,308	-10.5%	240	-2.4%	3,701	10.4%	1,238	NA	0	NA	31	-53.7%	0	NA	8,518	7,361	15.7%	665	-24.0%	600	NA	0	NA	9,783	8,236	18.8%			
3206	DEBENHAMS ALTRINGHAM	951	-15.4%	0	NA	430	46.3%	301	NA	0	NA	0	NA	0	NA	1,682	1,491	12.8%	314	59.4%	58	NA	0	NA	2,054	1,688	21.7%			
3213	DEBENHAMS ASHFORD	543	-50.9%	0	NA	1,143	91.1%	253	NA	0	NA	0	NA	0	NA	1,939	1,817	6.7%	43	-84.0%	268	NA	0	NA	2,250	2,086	7.9%			
3191	DEBENHAMS AYR	2,373	26.6%	105	-64.2%	2,095	46.2%	812	NA	0	NA	0	NA	0	NA	5,385	3,601	49.5%	113	907.1%	32	NA	0	NA	5,530	3,587	54.2%			
2911	DEBENHAMS BANBURY	1,457	-26.2%	108	237.5%	1,728	32.3%	801	NA	0	NA	0	NA	0	NA	4,094	3,363	21.7%	123	-64.2%	0	NA	0	NA	4,217	3,759	12.2%			
3214	DEBENHAMS BANGOR	1,126	-13.2%	42	-70.8%	2,357	42.2%	798	NA	0	NA	0	NA	0	NA	4,323	3,099	39.5%	377	280.8%	32	NA	0	NA	4,732	3,198	48.0%			
3047	DEBENHAMS BARROW	1,530	9.5%	80	-34.4%	2,384	68.5%	713	NA	0	NA	59	NA	0	NA	4,766	2,954	61.3%	276	50.0%	58	NA	0	NA	5,100	3,138	62.5%			
3172	DEBENHAMS BASILDON	4,243	-7.5%	331	-49.4%	6,346	102.6%	1,356	NA	0	NA	31	3.3%	0	NA	12,307	8,406	46.4%	1,465	76.3%	421	NA	0	NA	14,193	9,237	53.7%			
3163	DEBENHAMS BASINGSTOKE	1,298	-1.2%	198	112.9%	1,579	77.0%	606	NA	0	NA	0	NA	0	NA	3,681	2,299	60.1%	288	18.5%	180	NA	0	NA	4,149	2,542	63.2%			
3238	DEBENHAMS BATH	1,246	6.9%	252	147.1%	819	2.0%	248	NA	0	NA	0	NA	0	NA	2,565	2,071	23.9%	147	-57.4%	6	NA	0	NA	2,718	2,416	12.5%			
2885	DEBENHAMS BEDFORD	978	-65.7%	0	NA	1,557	39.1%	401	NA	0	NA	0	NA	0	NA	2,936	3,970	-26.0%	376	10.6%	157	NA	0	NA	3,469	4,310	-19.5%			
3264	DEBENHAMS BEVERLEY	566	17.2%	21	-88.6%	545	7.1%	203	NA	0	NA	31	NA	0	NA	1,366	1,176	16.2%	431	162.8%	32	NA	0	NA	1,829	1,340	36.5%			
3169	DEBENHAMS BIRMINGHAM	8,718	-1.3%	1,320	21.4%	8,819	40.3%	3,019	NA	0	NA	62	-75.4%	0	NA	21,938	16,507	32.9%	1,320	-38.8%	969	NA	0	NA	24,227	18,665	29.8%			
2965	DEBENHAMS BLACKBURN	2,278	49.5%	241	NA	3,474	52.7%	644	NA	0	NA	56	80.6%	0	NA	6,693	3,830	74.8%	322	23.4%	131	NA	0	NA	7,146	4,091	74.7%			
3219	DEBENHAMS BLACKPOOL	1,574	-0.1%	198	NA	1,439	-26.2%	462	NA	0	NA	0	NA	24	NA	3,697	3,525	4.9%	290	-48.0%	126	NA	0	NA	4,137	4,083	1.3%			
3005	DEBENHAMS BOLTON	1,390	54.3%	91	NA	1,125	3.9%	499	NA	0	NA	0	NA	0	NA	3,105	1,984	56.5%	264	514.0%	150	NA	0	NA	3,519	2,027	73.6%			
3031	DEBENHAMS BOREHAMWOOD	846	21.4%	0	NA	1,350	13.4%	0	NA	0	NA	0	NA	0	NA	2,196	1,887	16.4%	0	NA	61	NA	0	NA	2,257	2,035	10.9%			
3030	DEBENHAMS BOURNEMOUTH	1,040	20.1%	98	-44.6%	1,374	15.9%	365	NA	0	NA	0	NA	0	NA	2,877	2,254	27.6%	553	60.3%	204	NA	0	NA	3,634	2,599	39.8%			
3262	DEBENHAMS BRADFORD	1,102	10.3%	301	370.3%	1,202	39.9%	224	NA	0	NA	31	-50.0%	0	NA	2,860	2,064	38.6%	430	16.5%	295	NA	0	NA	3,585	2,433	47.3%			
2951	DEBENHAMS BRIGHTON	3,089	12.5%	530	-35.8%	2,451	-5.9%	1,000	NA	0	NA	59	-53.5%	0	NA	7,129	6,402	11.4%	776	72.8%	308	NA	0	NA	8,213	6,851	19.9%			
2870	DEBENHAMS BRISTOL	1,098	6.6%	250	27.6%	1,691	143.7%	518	NA	0	NA	31	NA	0	NA	3,588	1,920	86.9%	290	391.5%	178	NA	0	NA	4,056	1,979	105.0%			
3135	DEBENHAMS BROMLEY	1,303	-25.6%	406	112.6%	771	-33.7%	706	NA	0	NA	124	300.0%	0	NA	3,310	3,136	5.5%	429	775.5%	188	NA	0	NA	3,927	3,185	23.3%			
3237	DEBENHAMS BURY	2,469	52.3%	210	-25.0%	2,448	72.6%	800	NA	0	NA	0	NA	0	NA	5,927	3,347	77.1%	584	326.3%	104	NA	0	NA	6,615	3,484	89.9%			
3229	DEBENHAMS BURY ST EDMUNDS	1,348	-27.9%	48	-77.0%	1,232	22.5%	687	NA	0	NA	31	NA	0	NA	3,346	3,084	8.5%	216	-36.7%	32	NA	0	NA	3,594	3,425	4.9%			
2860	DEBENHAMS CAMBRIDGE	1,700	-1.9%	208	82.5%	1,210	44.0%	1,112	NA	0	NA	62	NA	0	NA	4,292	2,698	59.1%	299	-29.5%	29	NA	0	NA	4,620	3,122	48.0%			
3040	DEBENHAMS CANTERBURY	746	47.7%	0	NA	972	41.7%	519	NA	0	NA	0	NA	0	NA	2,237	1,409	58.8%	270	72.0%	83	NA	0	NA	2,590	1,566	65.4%			
2840	DEBENHAMS CARDIFF	3,771	-8.5%	190	-79.1%	2,459	-19.1%	975	NA	0	NA	31	NA	0	NA	7,426	8,146	-8.8%	696	-44.8%	184	NA	0	NA	8,306	9,482	-12.4%			
3132	DEBENHAMS CARLISLE	1,337	-49.1%	204	104.0%	1,562	45.3%	329	NA	0	NA	25	NA	0	NA	3,457	3,800	-9.0%	343	1917.6%	0	NA	0	NA	3,800	3,817	-0.4%			
3234	DEBENHAMS CARMARTHEN	687	-37.9%	189	36.0%	843	-31.1%	306	NA	0	NA	0	NA	0	NA	2,025	2,470	-18.0%	321	-9.8%	158	NA	0	NA	2,504	2,826	-11.4%			
3173	DEBENHAMS CHATHAM	860	-30.1%	0	NA	734	5.3%	352	NA	0	NA	0	NA	0	NA	1,946	1,906	2.1%	218	86.3%	32	NA	0	NA	2,196	2,023	8.6%			
2955	DEBENHAMS CHELMSFORD	2,734	-12.0%	260	150.0%	2,223	51.7%	545	NA	0	NA	62	121.4%	0	NA	5,824	4,703	23.8%	377	37.6%	59	NA	0	NA	6,260	4,977	25.8%			
3247	DEBENHAMS CHESTERFIELD	1,258	68.6%	156	47.2%	1,419	18.3%</																							

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STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

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		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
2880	DEBENHAMS GLOUCESTER	1,900	91.7%	258	57.3%	1,513	5.6%	503	NA	0	NA	0	NA	0	NA	4,174	2,619	59.4%	309	83.9%	161	NA	0	NA	4,644	2,787	66.6%
3000	DEBENHAMS GRAVESEND	951	12.4%	0	NA	1,363	50.6%	298	NA	0	NA	0	NA	12	-50.0%	2,624	2,031	29.2%	0	NA	32	NA	0	NA	2,656	2,162	22.8%
3228	DEBENHAMS GREAT YARMOUTH	934	31.2%	0	NA	1,115	31.6%	340	NA	0	NA	0	NA	0	NA	2,389	1,559	53.2%	210	169.2%	32	NA	0	NA	2,631	1,637	60.7%
2970	DEBENHAMS GUILDFORD	964	15.0%	0	NA	1,037	38.3%	329	NA	0	NA	93	NA	0	NA	2,423	1,620	49.6%	139	-46.5%	69	NA	0	NA	2,631	1,880	39.9%
3148	DEBENHAMS HARROGATE	1,155	-7.2%	17	-87.8%	1,414	136.9%	205	NA	0	NA	0	NA	0	NA	2,791	1,981	40.9%	190	NA	0	NA	0	NA	2,981	1,981	50.5%
2845	DEBENHAMS HARROW	1,211	-6.6%	96	-84.3%	2,273	43.1%	723	NA	0	NA	0	NA	0	NA	4,303	3,494	23.2%	248	-60.8%	277	NA	0	NA	4,828	4,127	17.0%
3070	DEBENHAMS HASTINGS	897	-4.6%	32	-36.0%	949	13.8%	758	NA	0	NA	0	NA	0	NA	2,636	1,824	44.5%	181	-55.9%	32	NA	0	NA	2,849	2,234	27.5%
3188	DEBENHAMS HEMEL HEMPSTEAD	1,346	-1.5%	98	96.0%	1,502	80.1%	728	NA	0	NA	0	NA	0	NA	3,674	2,281	61.1%	378	110.0%	96	NA	0	NA	4,148	2,461	68.5%
2935	DEBENHAMS HOUNSLOW	260	-54.0%	0	NA	188	-72.2%	108	NA	0	NA	0	NA	0	NA	556	1,306	-57.4%	223	6.2%	97	NA	0	NA	876	1,516	-42.2%
3130	DEBENHAMS HULL	1,762	-16.3%	290	94.6%	1,711	27.4%	400	NA	0	NA	0	NA	0	NA	4,163	3,626	14.8%	285	23.4%	164	NA	0	NA	4,612	3,857	19.6%
3176	DEBENHAMS ILFORD	1,723	45.9%	84	200.0%	1,688	102.2%	421	NA	0	NA	0	NA	0	NA	3,916	2,072	89.0%	240	31.9%	194	NA	0	NA	4,350	2,254	93.0%
3168	DEBENHAMS INVERNESS	924	109.0%	142	47.9%	1,470	171.7%	504	NA	0	NA	0	NA	0	NA	3,040	1,062	186.3%	347	240.2%	65	NA	0	NA	3,452	1,164	196.6%
2850	DEBENHAMS IPSWICH	2,749	45.9%	383	-4.3%	3,009	30.3%	757	NA	0	NA	40	29.0%	0	NA	6,938	4,624	50.0%	624	15.8%	159	NA	0	NA	7,721	5,163	49.5%
3033	DEBENHAMS KINGS LYNN	1,039	-30.7%	63	415.0%	745	-29.2%	269	NA	0	NA	0	NA	0	NA	2,116	2,533	-16.5%	29	-91.5%	72	NA	0	NA	2,217	2,873	-22.8%
3249	DEBENHAMS LEAMINGTON SPA	835	-12.9%	0	NA	691	-10.4%	326	NA	0	NA	0	NA	0	NA	1,852	1,730	7.1%	290	71.7%	90	NA	0	NA	2,232	1,867	19.6%
3105	DEBENHAMS LEICESTER	1,362	7.2%	287	NA	1,854	12.8%	313	NA	0	NA	67	8.1%	0	NA	3,883	2,976	30.5%	250	42.0%	32	NA	0	NA	4,165	3,152	32.1%
3248	DEBENHAMS LICHFIELD	2,490	129.1%	96	NA	1,235	3.9%	790	NA	0	NA	0	NA	0	NA	4,611	2,276	102.6%	231	5.0%	0	NA	0	NA	4,842	2,496	94.0%
3143	DEBENHAMS LINCOLN	1,628	-26.3%	257	45.2%	2,092	61.7%	276	NA	0	NA	28	NA	0	NA	4,281	3,679	16.4%	288	142.0%	232	NA	0	NA	4,801	3,798	26.4%
3217	DEBENHAMS LIVERPOOL	5,634	-7.9%	619	56.7%	4,958	-8.9%	1,182	NA	0	NA	62	-70.2%	0	NA	12,455	12,163	2.4%	854	18.9%	631	NA	0	NA	13,940	12,881	8.2%
3223	DEBENHAMS LIVINGSTON	852	-24.5%	139	NA	900	53.6%	388	NA	0	NA	0	NA	0	NA	2,279	1,714	33.0%	241	-8.4%	75	NA	0	NA	2,595	1,977	31.3%
3199	DEBENHAMS LLANDUDNO	2,704	23.7%	112	489.5%	2,902	70.9%	874	NA	0	NA	0	NA	0	NA	6,592	3,934	67.6%	350	54.2%	0	NA	0	NA	6,942	4,161	66.8%
3216	DEBENHAMS LLANELLI	353	75.6%	50	4.2%	1,079	93.4%	328	NA	0	NA	0	NA	0	NA	1,810	807	124.3%	261	102.3%	0	NA	0	NA	2,071	936	121.3%
2835	DEBENHAMS LONDON	11,459	-21.9%	1,918	-8.4%	16,805	49.5%	3,757	NA	0	NA	279	-53.3%	0	NA	34,218	28,599	19.6%	3,514	-56.9%	2,487	NA	0	NA	40,219	36,761	9.4%
2920	DEBENHAMS LUTON	550	-63.4%	221	10.5%	1,515	68.0%	526	NA	0	NA	0	NA	0	NA	2,812	2,603	8.0%	462	46.7%	65	NA	0	NA	3,339	2,918	14.4%
2930	DEBENHAMS MANCHESTER	4,535	-21.5%	1,024	53.5%	7,423	47.8%	1,847	NA	0	NA	31	-84.8%	0	NA	14,860	11,670	27.3%	1,334	-36.0%	701	NA	0	NA	16,895	13,756	22.8%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	3,088	-18.4%	696	86.1%	2,859	-15.1%	848	NA	0	NA	31	0.0%	0	NA	7,522	7,555	-0.4%	491	-33.7%	283	NA	0	NA	8,296	8,296	0.0%
2838	DEBENHAMS MANSFIELD	407	-47.1%	191	75.2%	1,276	73.8%	253	NA	0	NA	0	NA	0	NA	2,127	1,612	31.9%	342	45.5%	129	NA	0	NA	2,598	1,847	40.7%
2831	DEBENHAMS MIDDLESBOROUGH	2,745	-24.9%	98	-23.4%	2,062	39.4%	1,538	NA	0	NA	0	NA	0	NA	6,443	5,325	21.0%	1,149	138.4%	155	NA	0	NA	7,747	5,807	33.4%
3133	DEBENHAMS MILTON KEYNES	3,285	13.2%	473	-27.1%	3,935	36.9%	889	NA	0	NA	0	NA	0	NA	8,582	6,630	29.4%	268	-57.3%	307	NA	0	NA	9,157	7,436	23.1%
3244	DEBENHAMS NEWBURY	554	-23.5%	63	-1.6%	827	45.1%	231	NA	0	NA	0	NA	0	NA	1,675	1,358	23.3%	88	-38.9%	128	NA	0	NA	1,891	1,502	25.9%
3236	DEBENHAMS NEWCASTLE	3,595	27.9%	410	72.3%	5,726	89.9%	1,440	NA	0	NA	62	-33.3%	0	NA	11,233	6,156	82.5%	1,417	56.2%	395	NA	0	NA	13,045	7,063	84.7%
3267	DEBENHAMS NEWPORT	827	-12.9%	0	NA	720	57.9%	(23)	NA	0	NA	0	NA	0	NA	1,524	1,433	6.4%	47	-77.2%	159	NA	0	NA	1,730	1,639	5.6%
2941	DEBENHAMS NORTHAMPTON	768	3.1%	0	NA	985	47.5%	264	NA	0	NA	0	NA	0	NA	2,017	1,413	42.7%	566	80.3%	123	NA	0	NA	2,706	1,727	56.7%
2875	DEBENHAMS NORWICH	1,047	-55.8%	202	90.6%	1,992	32.4%	565	NA	0	NA	0	NA	0	NA	3,806	4,071	-6.5%	186	48.8%	0	NA	0	NA	3,992	4,196	-4.9%
2925	DEBENHAMS NOTTINGHAM	2,089	21.6%	203	306.0%	2,788	66.7%	877	NA	0	NA	0	NA	0	NA	5,957	3,440	73.2%	466	60.7%	188	NA	0	NA	6,611	3,730	77.2%
2907	DEBENHAMS NUNEATON	1,196	-3.2%	336	189.7%	1,096	37.2%	212	NA	0	NA	0	NA	0	NA	2,840	2,151	32.0%	130	-61.4%	61	NA	0	NA	3,031	2,488	21.8%
3136	DEBENHAMS OLDHAM	502	5.9%	154	365.5%	655	21.3%	414	NA	0	NA	0	NA	0	NA	1,725	956	80.4%	232	-1.3%	96	NA	0	NA	2,053	1,191	72.4%
3091	DEBENHAMS OXFORD	1,682	3.6%	196	62.0%	1,472	94.2%	248	NA	0																	

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - RETAIL

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3159	DEBENHAMS STOCKTON-ON-TEES	1,781	44.1%	75	25.0%	1,208	-0.2%	447	NA	0	NA	31	NA	0	NA	3,542	2,531	39.9%	82	-40.1%	29	NA	0	NA	3,653	2,692	35.7%
2954	DEBENHAMS STOKE ON TRENT	1,073	-21.1%	0	NA	814	-51.1%	436	NA	0	NA	0	NA	0	NA	2,323	3,057	-24.0%	199	38.2%	336	NA	0	NA	2,858	3,201	-10.7%
3087	DEBENHAMS STRATFORD	1,133	4.3%	32	-87.1%	807	41.6%	342	NA	0	NA	0	NA	0	NA	2,314	1,905	21.5%	259	6.6%	65	NA	0	NA	2,638	2,148	22.8%
3131	DEBENHAMS SUNDERLAND	4,239	-20.6%	134	-78.0%	4,420	7.3%	2,661	NA	0	NA	68	15.3%	0	NA	11,522	10,129	13.8%	1,504	38.4%	278	NA	0	NA	13,304	11,216	18.6%
3179	DEBENHAMS SUTTON	933	-17.1%	148	196.0%	1,628	56.4%	406	NA	0	NA	0	NA	0	NA	3,115	2,216	40.6%	352	NA	221	NA	0	NA	3,688	2,216	66.4%
2980	DEBENHAMS SWANSEA	1,724	-20.0%	95	-18.8%	1,948	94.0%	923	NA	0	NA	28	-52.5%	0	NA	4,718	3,334	41.5%	121	-74.1%	61	NA	0	NA	4,900	3,802	28.9%
3080	DEBENHAMS SWINDON	643	-6.5%	0	NA	857	31.0%	175	NA	0	NA	0	NA	0	NA	1,675	1,405	19.2%	132	-38.6%	179	NA	0	NA	1,986	1,620	22.6%
3010	DEBENHAMS TAUNTON	1,033	43.5%	0	NA	797	262.3%	154	NA	0	NA	0	NA	0	NA	1,984	945	109.9%	268	-17.3%	61	NA	0	NA	2,313	1,274	81.6%
2985	DEBENHAMS TELFORD	1,462	11.8%	71	42.0%	1,400	69.7%	930	NA	0	NA	0	NA	0	NA	3,863	2,183	77.0%	173	-25.8%	165	NA	0	NA	4,201	2,416	73.9%
3186	DEBENHAMS THANET	848	-6.5%	0	NA	870	91.6%	328	NA	0	NA	0	NA	0	NA	2,046	1,385	47.7%	288	251.2%	32	NA	0	NA	2,366	1,491	58.7%
3060	DEBENHAMS THURROCK	3,393	-13.8%	307	46.2%	4,168	23.2%	405	NA	0	NA	174	461.3%	0	NA	8,447	7,571	11.6%	1,823	292.9%	0	NA	0	NA	10,270	8,035	27.8%
3156	DEBENHAMS TORQUAY	929	-36.9%	60	114.3%	679	196.5%	354	NA	0	NA	0	NA	0	NA	2,022	1,741	16.1%	87	-65.2%	59	NA	0	NA	2,168	1,991	8.9%
3187	DEBENHAMS TRURO	1,705	-6.0%	210	NA	895	20.9%	702	NA	0	NA	0	NA	0	NA	3,512	2,553	37.6%	95	-6.9%	101	NA	0	NA	3,708	2,655	39.7%
2956	DEBENHAMS UXBRIDGE	1,336	29.0%	125	-16.1%	1,126	103.2%	469	NA	0	NA	0	NA	0	NA	3,056	1,820	67.9%	305	41.9%	32	NA	0	NA	3,393	2,035	66.7%
3242	DEBENHAMS WAKEFIELD	1,164	-46.2%	0	NA	1,597	17.3%	543	NA	0	NA	0	NA	0	NA	3,304	3,669	-9.9%	175	-68.0%	189	NA	0	NA	3,668	4,240	-13.5%
3120	DEBENHAMS WALSALL	1,038	83.7%	0	NA	544	-31.6%	295	NA	0	NA	0	NA	30	NA	1,907	1,360	40.2%	216	35.0%	108	NA	0	NA	2,261	1,520	48.8%
3266	DEBENHAMS WANDSWORTH	580	-32.2%	0	NA	911	40.6%	152	NA	0	NA	0	NA	0	NA	1,643	1,649	-0.4%	165	-20.7%	0	NA	0	NA	1,808	1,857	-2.6%
3204	DEBENHAMS WARRINGTON	1,983	38.1%	105	400.0%	1,664	112.0%	939	NA	0	NA	28	NA	0	NA	4,719	2,242	110.5%	560	112.9%	204	NA	0	NA	5,483	2,505	118.9%
3209	DEBENHAMS WELWYN GARDEN CITY	516	-60.6%	0	NA	764	19.7%	282	NA	0	NA	0	NA	0	NA	1,562	1,978	-21.0%	58	-78.0%	0	NA	0	NA	1,620	2,242	-27.7%
3227	DEBENHAMS WESTFIELD WHITE CITY	1,289	3.6%	703	63.5%	2,970	58.7%	240	NA	0	NA	124	33.3%	0	NA	5,326	3,678	44.8%	472	1.1%	224	NA	0	NA	6,022	4,145	45.3%
3153	DEBENHAMS WEYMOUTH	673	-35.7%	0	NA	1,158	43.0%	548	NA	0	NA	0	NA	0	NA	2,379	2,050	16.0%	245	28.9%	198	NA	0	NA	2,822	2,240	26.0%
3203	DEBENHAMS WIGAN	1,603	-41.3%	93	-38.0%	1,693	49.3%	771	NA	0	NA	0	NA	0	NA	4,160	4,016	3.6%	159	-7.0%	72	NA	0	NA	4,391	4,187	4.9%
2832	DEBENHAMS WIMBLEDON	700	-18.9%	0	NA	839	-5.7%	246	NA	0	NA	0	NA	0	NA	1,785	1,871	-4.6%	190	-8.2%	72	NA	0	NA	2,047	2,078	-1.5%
3146	DEBENHAMS WINCHESTER	820	-33.3%	64	-33.3%	723	44.0%	264	NA	0	NA	0	NA	0	NA	1,871	1,827	2.4%	146	-33.9%	96	NA	0	NA	2,113	2,048	3.2%
3233	DEBENHAMS WITNEY	431	-45.0%	0	NA	641	155.4%	272	NA	0	NA	0	NA	0	NA	1,344	1,098	22.4%	98	-72.0%	0	NA	0	NA	1,442	1,448	-0.4%
3183	DEBENHAMS WOKING	1,039	48.2%	0	NA	740	-5.5%	396	NA	0	NA	0	NA	0	NA	2,175	1,544	40.9%	103	-42.8%	43	NA	0	NA	2,321	1,724	34.6%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	1,363	NA	160	NA	1,468	NA	268	NA	0	NA	0	NA	0	NA	3,259	0	NA	76	NA	0	NA	0	NA	3,335	0	NA
3086	DEBENHAMS WORCESTER	915	-18.6%	69	-47.7%	835	-15.7%	321	NA	0	NA	0	NA	0	NA	2,140	2,298	-6.9%	183	-64.0%	0	NA	0	NA	2,323	2,859	-18.7%
3196	DEBENHAMS WORKINGTON	1,294	0.0%	75	87.5%	1,556	156.3%	769	NA	0	NA	0	NA	0	NA	3,694	1,972	87.3%	281	-48.9%	423	NA	0	NA	4,398	2,522	74.4%
3149	DEBENHAMS WORTHING	2,306	24.2%	121	26.0%	1,389	12.7%	574	NA	0	NA	0	NA	0	NA	4,390	3,209	36.8%	188	37.2%	337	NA	0	NA	4,915	3,371	45.8%
3224	DEBENHAMS WREXHAM	1,006	-10.1%	96	92.0%	1,446	66.8%	310	NA	0	NA	0	NA	0	NA	2,858	2,036	40.4%	312	-9.0%	29	NA	0	NA	3,199	2,379	34.5%
3239	DEBENHAMS YORK	324	-27.8%	0	NA	650	18.8%	70	NA	0	NA	0	NA	0	NA	1,044	996	4.8%	0	NA	0	NA	0	NA	1,044	1,084	-3.7%
3134	DEBENHAMS YORK MONKS CROSS	284	-45.5%	0	NA	592	32.1%	432	NA	0	NA	0	NA	0	NA	1,308	1,001	30.7%	0	NA	32	NA	0	NA	1,340	1,071	25.1%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	564	117.8%	0	NA	738	495.2%	212	NA	0	NA	0	NA	0	NA	1,514	383	295.3%	232	105.3%	61	NA	0	NA	1,807	496	264.3%
3197	DESIRE BY DEBENHAMS FALKIRK	524	-44.7%	0	NA	818	49.3%	224	NA	0	NA	0	NA	0	NA	1,566	1,545	1.4%	66	34.7%	32	NA	0	NA	1,664	1,594	4.4%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	488	-61.0%	193	NA	1,117	83.1%	344	NA	0	NA	0	NA	0	NA	2,142	1,862	15.0%	144	41.2%	91	NA	0	NA	2,377	1,964	21.0%
3202	DESIRE BY DEBENHAMS KIRCALDY	929	-14.4%	43	-32.8%	1,223	27.8%	168	NA	0	NA	0	NA	0	NA	2,363	2,106	12.2%	58	-73.3%	0	NA	0	NA	2,421	2,323	4.2%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	980	-20.6%	194	133.7%	2,022	129.0%	715	NA	0	NA	0	NA	0	NA	3,911	2,200	77.8%	99	-2.9%	61	NA	0	NA	4,071	2,302	76.8%
3192	DESIRE BY DEBENHAMS ORPINGTON	319	-67																								

LIKE ON LIKE	301,991	-12.2%	30,991	-0.5%	326,075	32.4%	124,863	NA	0	NA</
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CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

DEBENHAMS GROUP

MONTH OF FEBRUARY

MONTH - RETAIL

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
2830	BROWNS CHESTER	1,604	-31.0%	73	-71.8%	2,353	14.3%	39	NA	0	NA	28	0.0%	0	NA	4,097	4,668	-12.2%	87	-72.8%	309	NA	0	NA	4,493	4,988	-9.9%
3158	DEBENHAMS EDINBURGH LEITH	605	141.0%	0	NA	386	333.7%	0	NA	0	NA	0	NA	0	NA	991	452	119.2%	29	NA	32	NA	0	NA	1,052	452	132.7%
3252	DEBENHAMS HAVERFORDWEST	208	-28.5%	28	0.0%	431	38.1%	53	NA	0	NA	0	NA	0	NA	720	631	14.1%	76	117.1%	98	NA	0	NA	894	666	34.2%
3253	DEBENHAMS HEREFORD	385	-1.8%	128	300.0%	697	-6.1%	0	NA	0	NA	31	NA	0	NA	1,241	1,166	6.4%	236	-33.1%	139	NA	0	NA	1,616	1,519	6.4%
2953	DEBENHAMS LEEDS BRIGGATE	2,306	-1.7%	397	3.1%	2,335	55.3%	315	NA	0	NA	0	NA	0	NA	5,353	4,236	26.4%	496	-35.4%	148	NA	0	NA	5,997	5,004	19.8%
2829	DEBENHAMS LEEDS WHITE ROSE	2,340	-18.8%	191	-14.0%	4,316	60.2%	741	NA	0	NA	0	NA	0	NA	7,588	5,799	30.9%	178	-69.5%	186	NA	0	NA	7,952	6,383	24.6%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	1,261	-22.2%	396	117.6%	2,094	-15.0%	324	NA	0	NA	0	NA	0	NA	4,075	4,267	-4.5%	315	-19.4%	218	NA	0	NA	4,608	4,658	-1.1%
2995	DEBENHAMS ABERDEEN	1,078	-46.2%	136	-31.3%	1,958	-15.3%	366	NA	0	NA	0	NA	0	NA	3,538	4,544	-22.1%	328	-43.6%	331	NA	0	NA	4,197	5,126	-18.1%
3206	DEBENHAMS ALTRINGHAM	362	-21.0%	0	NA	357	86.9%	248	NA	0	NA	0	NA	0	NA	967	649	49.0%	119	50.6%	58	NA	0	NA	1,144	728	57.1%
3213	DEBENHAMS ASHFORD	209	-54.0%	0	NA	622	219.0%	49	NA	0	NA	0	NA	0	NA	880	699	25.9%	0	NA	236	NA	0	NA	1,116	880	26.8%
3191	DEBENHAMS AYR	785	-31.9%	0	NA	1,235	31.7%	317	NA	0	NA	0	NA	0	NA	2,337	2,320	0.7%	55	57.1%	0	NA	0	NA	2,392	2,355	1.6%
2911	DEBENHAMS BANBURY	689	-24.0%	76	137.5%	571	-1.2%	695	NA	0	NA	0	NA	0	NA	2,031	1,517	33.9%	50	-71.1%	0	NA	0	NA	2,081	1,690	23.1%
3214	DEBENHAMS BANGOR	415	-43.8%	42	-30.0%	1,224	18.1%	482	NA	0	NA	0	NA	0	NA	2,163	1,834	17.9%	201	103.0%	0	NA	0	NA	2,364	1,933	22.3%
3047	DEBENHAMS BARROW	447	-39.6%	0	NA	1,210	13.4%	564	NA	0	NA	59	NA	0	NA	2,280	1,866	22.2%	102	0.0%	58	NA	0	NA	2,440	1,968	24.0%
3172	DEBENHAMS BASILDON	1,969	-3.6%	21	-93.6%	4,346	130.4%	407	NA	0	NA	0	NA	0	NA	6,743	4,289	57.2%	336	4.0%	90	NA	0	NA	7,169	4,612	55.4%
3163	DEBENHAMS BASINGSTOKE	583	-38.4%	48	-25.0%	854	45.7%	217	NA	0	NA	0	NA	0	NA	1,702	1,596	6.6%	171	21.3%	148	NA	0	NA	2,021	1,737	16.4%
3238	DEBENHAMS BATH	562	-15.1%	124	21.6%	477	12.2%	143	NA	0	NA	0	NA	0	NA	1,306	1,189	9.8%	(29)	-111.2%	6	NA	0	NA	1,283	1,448	-11.4%
2885	DEBENHAMS BEDFORD	462	-64.3%	0	NA	798	55.0%	295	NA	0	NA	0	NA	0	NA	1,555	1,810	-14.1%	132	140.0%	93	NA	0	NA	1,780	1,865	-4.6%
3264	DEBENHAMS BEVERLEY	309	22.1%	21	-82.6%	297	8.4%	49	NA	0	NA	0	NA	0	NA	676	648	4.3%	237	507.7%	0	NA	0	NA	913	687	32.9%
3169	DEBENHAMS BIRMINGHAM	2,932	-12.7%	565	63.8%	4,963	23.4%	1,292	NA	0	NA	31	-80.5%	0	NA	9,783	7,887	24.0%	540	-57.4%	389	NA	0	NA	10,712	9,154	17.0%
2965	DEBENHAMS BLACKBURN	1,070	19.8%	96	NA	1,783	24.2%	236	NA	0	NA	56	NA	0	NA	3,241	2,329	39.2%	178	-0.6%	98	NA	0	NA	3,517	2,508	40.2%
3219	DEBENHAMS BLACKPOOL	488	-27.5%	166	NA	628	-29.0%	49	NA	0	NA	0	NA	0	NA	1,331	1,557	-14.5%	120	-60.8%	94	NA	0	NA	1,545	1,863	-17.1%
3005	DEBENHAMS BOLTON	325	-5.2%	43	NA	673	13.1%	31	NA	0	NA	0	NA	0	NA	1,072	938	14.3%	135	NA	118	NA	0	NA	1,325	938	41.3%
3031	DEBENHAMS BOREHAMWOOD	435	34.7%	0	NA	689	13.3%	0	NA	0	NA	0	NA	0	NA	1,124	931	20.7%	0	NA	61	NA	0	NA	1,185	1,001	18.4%
3030	DEBENHAMS BOURNEMOUTH	289	-10.0%	50	NA	773	36.1%	259	NA	0	NA	0	NA	0	NA	1,371	889	54.2%	247	201.2%	43	NA	0	NA	1,661	971	71.1%
3262	DEBENHAMS BRADFORD	367	-35.0%	93	45.3%	910	134.5%	70	NA	0	NA	31	NA	0	NA	1,471	1,017	44.6%	310	282.7%	231	NA	0	NA	2,012	1,098	83.2%
2951	DEBENHAMS BRIGHTON	1,756	20.1%	61	-84.7%	1,704	25.6%	231	NA	0	NA	59	-32.2%	0	NA	3,811	3,304	15.3%	313	44.9%	88	NA	0	NA	4,212	3,520	19.7%
2870	DEBENHAMS BRISTOL	550	5.6%	28	-65.9%	875	70.9%	95	NA	0	NA	0	NA	0	NA	1,548	1,115	38.8%	87	47.5%	87	NA	0	NA	1,722	1,174	46.7%
3135	DEBENHAMS BROMLEY	498	-31.6%	146	-31.8%	406	-33.6%	336	NA	0	NA	62	NA	0	NA	1,448	1,553	-6.8%	182	100.0%	145	NA	0	NA	1,775	1,644	8.0%
3237	DEBENHAMS BURY	848	-21.4%	162	224.0%	1,209	40.6%	417	NA	0	NA	0	NA	0	NA	2,636	2,017	30.7%	152	61.7%	40	NA	0	NA	2,828	2,111	34.0%
3229	DEBENHAMS BURY ST EDMUNDS	627	-21.0%	48	-72.9%	410	-18.2%	47	NA	0	NA	31	NA	0	NA	1,163	1,472	-21.0%	158	-22.5%	0	NA	0	NA	1,321	1,676	-21.2%
2860	DEBENHAMS CAMBRIDGE	848	6.0%	0	NA	823	59.2%	935	NA	0	NA	0	NA	0	NA	2,606	1,317	97.9%	81	-69.2%	29	NA	0	NA	2,716	1,580	71.9%
3040	DEBENHAMS CANTERBURY	270	10.7%	0	NA	600	59.6%	261	NA	0	NA	0	NA	0	NA	1,131	648	74.5%	37	-37.3%	83	NA	0	NA	1,251	707	76.9%
2840	DEBENHAMS CARDIFF	1,945	-1.7%	98	-80.1%	816	-47.0%	303	NA	0	NA	0	NA	0	NA	3,162	4,086	-22.6%	127	-78.9%	87	NA	0	NA	3,376	4,765	-29.2%
3132	DEBENHAMS CARLISLE	642	-42.6%	154	208.0%	1,033	86.1%	231	NA	0	NA	0	NA	0	NA	2,060	1,724	19.5%	123	623.5%	0	NA	0	NA	2,183	1,741	25.4%
3234	DEBENHAMS CARMARTHEN	402	-37.4%	141	442.3%	349	-51.7%	83	NA	0	NA	0	NA	0	NA	975	1,391	-29.9%	59	-80.1%	29	NA	0	NA	1,063	1,688	-37.0%
3173	DEBENHAMS CHATHAM	349	-24.1%	0	NA	300	-36.0%	96	NA	0	NA	0	NA	0	NA	745	929	-19.8%	59	-49.6%	0	NA	0	NA	804	1,046	-23.1%
2955	DEBENHAMS CHELMSFORD	1,128	-29.9%	154	67.4%	1,121	70.4%	84	NA	0	NA	0	NA	0	NA	2,487	2,387	4.2%	154	-0.6%	0	NA	0	NA	2,641	2,542	3.9%
3247	DEBENHAMS CHESTERFIELD	742	109.6%	60																							

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

DEBENHAMS GROUP

MONTH OF FEBRUARY

MONTH - RETAIL

NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3208	DEBENHAMS GLASGOW POLLOCK	1,308	-49.1%	152	-32.7%	2,310	5.5%	331	NA	0	NA	0	NA	0	NA	4,101	5,016	-18.2%	365	-55.7%	142	NA	0	NA	4,608	5,840	-21.1%
2880	DEBENHAMS GLOUCESTER	578	-9.4%	98	NA	809	-8.5%	292	NA	0	NA	0	NA	0	NA	1,777	1,553	14.4%	146	758.8%	0	NA	0	NA	1,923	1,570	22.5%
3000	DEBENHAMS GRAVESEND	334	-33.9%	0	NA	718	46.2%	144	NA	0	NA	0	NA	12	-50.0%	1,208	1,052	14.8%	0	NA	0	NA	0	NA	1,208	1,168	3.4%
3228	DEBENHAMS GREAT YARMOUTH	446	6.2%	0	NA	654	42.8%	168	NA	0	NA	0	NA	0	NA	1,268	878	44.4%	66	NA	0	NA	0	NA	1,334	878	51.9%
2970	DEBENHAMS GUILDFORD	379	-16.5%	0	NA	383	92.5%	100	NA	0	NA	93	NA	26	-40.9%	955	653	46.2%	26	-40.9%	69	NA	0	NA	1,050	697	50.6%
3148	DEBENHAMS HARROGATE	704	7.2%	0	NA	926	222.6%	100	NA	0	NA	0	NA	0	NA	1,730	972	78.0%	59	NA	0	NA	0	NA	1,789	972	84.1%
2845	DEBENHAMS HARROW	377	-52.8%	0	NA	1,149	26.4%	656	NA	0	NA	0	NA	0	NA	2,182	1,908	14.4%	87	-73.4%	98	NA	0	NA	2,367	2,235	5.9%
3070	DEBENHAMS HASTINGS	358	68.1%	0	NA	451	-23.3%	652	NA	0	NA	0	NA	0	NA	1,461	851	71.7%	37	-65.1%	0	NA	0	NA	1,498	957	56.5%
3188	DEBENHAMS HEMEL HEMPSTEAD	573	12.4%	50	0.0%	788	13.7%	528	NA	0	NA	0	NA	0	NA	1,939	1,284	51.0%	276	541.9%	64	NA	0	NA	2,279	1,327	71.7%
2935	DEBENHAMS HOUNSLOW	8	-96.6%	0	NA	77	-79.3%	112	NA	0	NA	0	NA	0	NA	197	607	-67.5%	164	209.4%	0	NA	0	NA	361	660	-45.3%
3130	DEBENHAMS HULL	992	-15.6%	92	NA	1,044	55.8%	201	NA	0	NA	0	NA	0	NA	2,329	1,874	24.3%	0	NA	40	NA	0	NA	2,369	1,933	22.6%
3176	DEBENHAMS ILFORD	781	81.2%	42	50.0%	936	245.4%	263	NA	0	NA	0	NA	0	NA	2,022	758	166.8%	182	93.6%	130	NA	0	NA	2,334	852	173.9%
3168	DEBENHAMS INVERNESS	473	157.1%	28	-56.3%	722	137.5%	202	NA	0	NA	0	NA	0	NA	1,425	552	158.2%	158	NA	0	NA	0	NA	1,583	552	186.8%
2850	DEBENHAMS IPSWICH	1,417	47.0%	42	-80.1%	1,595	34.0%	335	NA	0	NA	0	NA	0	NA	3,389	2,365	43.3%	373	33.2%	95	NA	0	NA	3,857	2,645	45.8%
3033	DEBENHAMS KINGS LYNN	479	-29.9%	0	NA	323	-46.2%	216	NA	0	NA	0	NA	0	NA	1,018	1,263	-19.4%	0	NA	40	NA	0	NA	1,058	1,380	-23.3%
3249	DEBENHAMS LEAMINGTON SPA	377	-17.0%	0	NA	321	-21.3%	49	NA	0	NA	0	NA	0	NA	747	862	-13.3%	203	NA	90	NA	0	NA	1,040	862	20.6%
3105	DEBENHAMS LEICESTER	735	21.5%	147	NA	1,351	55.5%	53	NA	0	NA	(26)	NA	0	NA	2,260	1,474	53.3%	84	-6.7%	0	NA	0	NA	2,344	1,564	49.9%
3248	DEBENHAMS LICHFIELD	1,070	40.8%	48	NA	776	16.3%	313	NA	0	NA	0	NA	0	NA	2,207	1,427	54.7%	0	NA	0	NA	0	NA	2,207	1,588	39.0%
3143	DEBENHAMS LINCOLN	717	-49.8%	167	234.0%	871	2.1%	49	NA	0	NA	28	NA	0	NA	1,832	2,331	-21.4%	142	39.2%	200	NA	0	NA	2,174	2,433	-10.6%
3217	DEBENHAMS LIVERPOOL	2,546	-1.5%	479	38.8%	3,216	-4.3%	578	NA	0	NA	31	-64.4%	0	NA	6,850	6,378	7.4%	119	-73.7%	256	NA	0	NA	7,225	6,831	5.8%
3223	DEBENHAMS LIVINGSTON	401	-26.8%	91	NA	500	14.2%	254	NA	0	NA	0	NA	0	NA	1,246	986	26.4%	139	NA	0	NA	0	NA	1,385	986	40.5%
3199	DEBENHAMS LLANDUDNO	1,248	39.1%	48	NA	1,656	52.8%	316	NA	0	NA	0	NA	0	NA	3,268	1,981	65.0%	0	NA	0	NA	0	NA	3,268	2,165	50.9%
3216	DEBENHAMS LLANELLI	157	NA	0	NA	595	89.5%	117	NA	0	NA	0	NA	0	NA	869	314	176.8%	0	NA	0	NA	0	NA	869	400	117.3%
2835	DEBENHAMS LONDON	5,050	-14.7%	875	-33.1%	7,996	49.0%	1,379	NA	0	NA	155	-59.7%	0	NA	15,455	12,978	19.1%	1,378	-58.4%	848	NA	0	NA	17,681	16,289	8.5%
2920	DEBENHAMS LUTON	190	-60.1%	39	-22.0%	786	36.2%	192	NA	0	NA	0	NA	0	NA	1,207	1,103	9.4%	50	-39.0%	0	NA	0	NA	1,257	1,185	6.1%
2930	DEBENHAMS MANCHESTER	1,361	-57.4%	461	67.6%	3,916	31.4%	1,013	NA	0	NA	0	NA	0	NA	6,751	6,523	3.5%	720	-26.1%	409	NA	0	NA	7,880	7,497	5.1%
2838	DEBENHAMS MANSFIELD	171	-62.1%	93	190.6%	689	27.1%	47	NA	0	NA	0	NA	0	NA	1,000	1,025	-2.4%	227	567.6%	32	NA	0	NA	1,259	1,059	18.9%
2831	DEBENHAMS MIDDLESBOROUGH	1,082	-37.0%	98	NA	1,032	-0.2%	520	NA	0	NA	0	NA	0	NA	2,732	2,814	-2.9%	225	-6.3%	123	NA	0	NA	3,080	3,054	0.9%
3133	DEBENHAMS MILTON KEYNES	1,347	4.7%	132	-56.3%	1,946	46.6%	402	NA	0	NA	0	NA	0	NA	3,827	2,916	31.2%	76	-80.2%	32	NA	0	NA	3,935	3,300	19.2%
3244	DEBENHAMS NEWBURY	256	-10.5%	0	NA	328	107.6%	161	NA	0	NA	0	NA	0	NA	745	444	67.8%	44	-40.5%	43	NA	0	NA	832	518	60.6%
3236	DEBENHAMS NEWCASTLE	1,531	23.1%	314	85.8%	3,827	112.8%	585	NA	0	NA	0	NA	0	NA	6,257	3,304	89.4%	524	-14.8%	200	NA	0	NA	6,981	3,919	78.1%
3267	DEBENHAMS NEWPORT	314	-33.6%	0	NA	349	25.1%	47	NA	0	NA	0	NA	0	NA	710	780	-9.0%	37	68.2%	101	NA	0	NA	848	802	5.7%
2941	DEBENHAMS NORTHAMPTON	465	57.1%	0	NA	422	38.8%	0	NA	0	NA	0	NA	0	NA	887	600	47.8%	132	-26.3%	58	NA	0	NA	1,077	779	38.3%
2875	DEBENHAMS NORWICH	678	-48.8%	38	NA	887	-3.3%	301	NA	0	NA	0	NA	0	NA	1,904	2,301	-17.3%	69	-19.8%	0	NA	0	NA	1,973	2,387	-17.3%
2925	DEBENHAMS NOTTINGHAM	991	-4.8%	21	-58.0%	1,554	48.4%	302	NA	0	NA	0	NA	0	NA	2,868	2,138	34.1%	76	-59.6%	0	NA	0	NA	2,944	2,326	26.6%
2907	DEBENHAMS NUNEATON	812	7.7%	144	171.7%	691	85.3%	26	NA	0	NA	0	NA	0	NA	1,673	1,180	41.8%	56	-62.4%	61	NA	0	NA	1,790	1,329	34.7%
3136	DEBENHAMS OLDHAM	176	665.2%	122	NA	512	62.5%	53	NA	0	NA	0	NA	0	NA	863	338	155.3%	59	-16.9%	32	NA	0	NA	954	409	133.3%
3091	DEBENHAMS OXFORD	971	11.6%	148	108.5%	489	84.5%	195	NA	0	NA	0	NA	0	NA	1,803	1,206	49.5%	43	NA	29	NA	0	NA	1,875	1,206	55.5%
3161	DEBENHAMS PERTH	237	-25.9%	0	NA	217	-10.3%	0	NA	0	NA	0	NA	0	NA	454	562	-19.2%	3	-93.0%	0	NA	0	NA	457	605	-24.5%
3015	DEBENHAMS PLYMOUTH	1,180	48.8%	82	12.3%	661	7.5%	1,095	NA	0	NA	0	NA	0	NA	3,018	1,481	103.8%	59	-47.3%	29	NA	0	NA	3,106	1,5	

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

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MONTH - RETAIL

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		2018	% Incr	2018		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3159	DEBENHAMS STOCKTON-ON-TEES	941	59.5%	0	NA	794	12.8%	184	NA	0	NA	0	NA	0	NA	1,919	1,346	42.6%	53	35.9%	29	NA	0	NA	2,001	1,409	42.0%
2954	DEBENHAMS STOKE ON TRENT	574	-40.6%	0	NA	525	-44.2%	257	NA	0	NA	0	NA	0	NA	1,356	1,939	-30.1%	0	NA	116	NA	0	NA	1,472	2,048	-28.1%
3087	DEBENHAMS STRATFORD	250	-44.4%	0	NA	380	74.3%	342	NA	0	NA	0	NA	0	NA	972	759	28.1%	0	NA	0	NA	0	NA	972	904	7.5%
3131	DEBENHAMS SUNDERLAND	2,076	-31.5%	86	-80.2%	2,549	-6.9%	1,268	NA	0	NA	28	-52.5%	0	NA	6,007	6,263	-4.1%	386	-17.7%	181	NA	0	NA	6,574	6,732	-2.3%
3179	DEBENHAMS SUTTON	557	3.3%	48	NA	919	67.1%	353	NA	0	NA	0	NA	0	NA	1,877	1,089	72.4%	73	NA	98	NA	0	NA	2,048	1,089	88.1%
2980	DEBENHAMS SWANSEA	1,019	5.8%	0	NA	1,369	225.2%	663	NA	0	NA	28	-52.5%	0	NA	3,079	1,507	104.3%	178	-13.2%	0	NA	0	NA	3,257	1,712	90.2%
3080	DEBENHAMS SWINDON	454	92.4%	0	NA	564	70.4%	70	NA	0	NA	0	NA	0	NA	1,088	567	91.9%	73	-43.4%	72	NA	0	NA	1,233	696	77.2%
3010	DEBENHAMS TAUNTON	473	-9.0%	0	NA	382	NA	101	NA	0	NA	0	NA	0	NA	956	525	82.1%	78	-35.5%	61	NA	0	NA	1,095	651	68.2%
2985	DEBENHAMS TELFORD	603	-19.5%	71	NA	915	119.4%	249	NA	0	NA	0	NA	0	NA	1,838	1,166	57.6%	0	NA	101	NA	0	NA	1,939	1,258	54.1%
3186	DEBENHAMS THANET	296	26.0%	0	NA	151	-41.9%	144	NA	0	NA	0	NA	0	NA	591	551	7.3%	143	232.6%	32	NA	0	NA	766	618	23.9%
3060	DEBENHAMS THURROCK	1,593	-21.2%	209	124.7%	2,182	10.3%	308	NA	0	NA	0	NA	0	NA	4,292	4,093	4.9%	489	72.2%	0	NA	0	NA	4,781	4,377	9.2%
3156	DEBENHAMS TORQUAY	373	-47.7%	28	0.0%	403	117.8%	195	NA	0	NA	0	NA	0	NA	999	926	7.9%	0	NA	0	NA	0	NA	999	1,106	-9.7%
3187	DEBENHAMS TRURO	889	0.5%	48	NA	498	6.9%	229	NA	0	NA	0	NA	0	NA	1,664	1,351	23.2%	37	-14.0%	69	NA	0	NA	1,770	1,394	27.0%
2956	DEBENHAMS UXBRIDGE	324	-23.0%	93	19.2%	905	239.0%	149	NA	0	NA	0	NA	0	NA	1,471	766	92.0%	43	-54.3%	0	NA	0	NA	1,514	860	76.0%
3242	DEBENHAMS WAKEFIELD	499	-42.4%	0	NA	648	-21.6%	385	NA	0	NA	0	NA	0	NA	1,532	1,751	-12.5%	175	-27.4%	98	NA	0	NA	1,805	1,992	-9.4%
3120	DEBENHAMS WALSALL	448	72.3%	0	NA	406	-13.4%	119	NA	0	NA	0	NA	0	NA	973	729	33.5%	0	NA	0	NA	0	NA	973	811	20.0%
3266	DEBENHAMS WANDSWORTH	273	-29.5%	0	NA	534	216.0%	152	NA	0	NA	0	NA	0	NA	959	556	72.5%	73	-43.8%	0	NA	0	NA	1,032	686	50.4%
3204	DEBENHAMS WARRINGTON	1,086	18.2%	63	NA	872	54.9%	405	NA	0	NA	28	NA	0	NA	2,454	1,482	65.6%	229	77.5%	0	NA	0	NA	2,683	1,611	66.5%
3209	DEBENHAMS WELWYN GARDEN CITY	386	-29.2%	0	NA	568	55.6%	176	NA	0	NA	0	NA	0	NA	1,130	910	24.2%	0	NA	0	NA	0	NA	1,130	1,076	5.0%
3227	DEBENHAMS WESTFIELD WHITE CITY	503	-9.4%	285	96.6%	718	-0.3%	82	NA	0	NA	31	NA	0	NA	1,619	1,460	10.9%	239	-32.5%	128	NA	0	NA	1,986	1,814	9.5%
3153	DEBENHAMS WEYMOUTH	512	-14.4%	0	NA	502	48.5%	236	NA	0	NA	0	NA	0	NA	1,250	1,097	13.9%	87	-38.3%	198	NA	0	NA	1,535	1,238	24.0%
3203	DEBENHAMS WIGAN	868	1.8%	45	NA	1,114	48.1%	452	NA	0	NA	0	NA	0	NA	2,479	1,605	54.5%	45	-59.8%	40	NA	0	NA	2,564	1,717	49.3%
2832	DEBENHAMS WIMBLEDON	354	-41.0%	0	NA	551	236.0%	140	NA	0	NA	0	NA	0	NA	1,045	796	31.3%	103	9.6%	40	NA	0	NA	1,188	890	33.5%
3146	DEBENHAMS WINCHESTER	515	-21.5%	0	NA	338	67.3%	53	NA	0	NA	0	NA	0	NA	906	922	-1.7%	29	-78.2%	32	NA	0	NA	967	1,055	-8.3%
3233	DEBENHAMS WITNEY	125	-78.3%	0	NA	433	126.7%	219	NA	0	NA	0	NA	0	NA	777	798	-2.6%	98	-7.5%	0	NA	0	NA	875	904	-3.2%
3183	DEBENHAMS WOKING	517	53.0%	0	NA	453	98.7%	396	NA	0	NA	0	NA	0	NA	1,366	594	130.0%	0	NA	43	NA	0	NA	1,409	774	82.0%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	256	NA	48	NA	875	NA	198	NA	0	NA	0	NA	0	NA	1,377	0	NA	76	NA	0	NA	0	NA	1,453	0	NA
3086	DEBENHAMS WORCESTER	320	-47.0%	0	NA	333	-54.9%	268	NA	0	NA	0	NA	0	NA	921	1,393	-33.9%	168	-10.6%	0	NA	0	NA	1,089	1,581	-31.1%
3196	DEBENHAMS WORKINGTON	593	30.9%	43	NA	1,097	317.1%	225	NA	0	NA	0	NA	0	NA	1,958	747	162.1%	30	-89.9%	230	NA	0	NA	2,218	1,045	112.2%
3149	DEBENHAMS WORTHING	747	31.7%	79	NA	838	49.1%	206	NA	0	NA	0	NA	0	NA	1,870	1,154	62.0%	102	30.8%	152	NA	0	NA	2,124	1,257	69.0%
3224	DEBENHAMS WREXHAM	481	17.0%	0	NA	776	136.6%	257	NA	0	NA	0	NA	0	NA	1,514	789	91.9%	96	-52.9%	29	NA	0	NA	1,639	993	65.1%
3239	DEBENHAMS YORK	150	30.4%	0	NA	541	71.2%	0	NA	0	NA	0	NA	0	NA	691	431	60.3%	0	NA	0	NA	0	NA	691	480	44.0%
3134	DEBENHAMS YORK MONKS CROSS	123	-60.2%	0	NA	259	-10.7%	116	NA	0	NA	0	NA	0	NA	498	599	-16.9%	0	NA	0	NA	0	NA	498	669	-25.6%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	181	8.4%	0	NA	373	205.7%	0	NA	0	NA	0	NA	0	NA	554	289	91.7%	133	17.7%	29	NA	0	NA	716	402	78.1%
3197	DESIRE BY DEBENHAMS FALKIRK	257	-34.4%	0	NA	469	116.1%	119	NA	0	NA	0	NA	0	NA	845	658	28.4%	37	-24.5%	32	NA	0	NA	914	707	29.3%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	279	-51.5%	50	NA	640	110.5%	49	NA	0	NA	0	NA	0	NA	1,018	879	15.8%	0	NA	0	NA	0	NA	1,018	879	15.8%
3202	DESIRE BY DEBENHAMS KIRCALDY	229	-49.9%	43	NA	518	-29.4%	168	NA	0	NA	0	NA	0	NA	958	1,191	-19.6%	0	NA	0	NA	0	NA	958	1,408	-32.0%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	507	-28.8%	48	-5.9%	955	68.7%	245	NA	0	NA	0	NA	0	NA	1,755	1,329	32.1%	0	NA	61	NA	0	NA	1,816	1,372	32.4%
3192	DESIRE BY DEBENHAMS ORPINGTON	240	-55.8%	0	NA	300	-37.4%	0	NA	0	NA	0	NA	0	NA	540	1,022	-47.2%	0	NA	29	NA	0	NA	569	1,163	-51.1%
3207	DESIRE BY DEBENHAMS WALTON	346	58.7%	0	NA	287	-34.8%	49	NA	0	NA	0	NA	0	NA	682	718	-5.0%	0	NA	0	NA	0	NA	682	761	-10.4%
3093	DEBENHAMS.COM SHERBURN	14,204	-41.6%	1,614	-18.0%	9,818	-22.4%	13,307	NA	0	NA	93	-76.9%	24	NA	39,060	39,329	-0.7%	1,439	-58.7%	467	NA	0	NA	40,990	42,814	-4.3%
3141	DEBENHAMS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL GB STORE		135,850	-19.2%	13,579	-8.9%	175,667	25.5%	55,593	NA	0	NA	1,183	-52.7%	52	-84.8%	381,924	325,987	17.2%	23,298	-35.4%	11,792	NA	0	NA	417,054	362,259	15.1%
3254	DEBENHAMS BALLYMENA	306	-7.8%	0	NA	290	544.4%	0	NA	0	NA	0	NA	0	NA	596	494	20.6%	37	-72.6%	0	NA	0	NA	633	629	0.6%
3256	DEBENHAMS BELFAST	1,372	-42.8%	110	-8.3%	1,689	33.9%	330	NA	0	NA	0	NA	0	NA	3,501	3,787	-7.6%	372	-44.9%	311	NA	0	NA	4,184	4,462	-6.2%
3257	DEBENHAMS CRAIGAVON	546	-25.5%	116	NA	313	-8.5%	0	NA	0	NA	0	NA	0	NA	975	1,075	-9.3%	127	-49.0%	102	NA	0	NA	1,204	1,324	-9.1%
3258	DEBENHAMS LONDONDERRY	326	-50.9%	0	NA	551	112.7%	91	NA	0	NA	0	NA	0	NA	968	1,029	-5.9%	37	-57.0%	0	NA	0	NA	1,005	1,115	-9.9%
3259	DEBENHAMS NEWRY	139	-85.5%	0	NA	939	328.8%	142	NA	0	NA	0	NA	0	NA	1,220	1,176	3.7%	136	288.6%	130	NA	0	NA	1,486	1,211	22.7%
TOTAL NI STORE		2,689	-47.1%	226	-34.1%	3,782	77.9%	563	NA	0	NA	0	NA	0	NA	7,260	7,561	-4.0%	709	-39.9%	543	NA	0	NA	8,512	8,741	-2.6%
TOTAL		138,539	-20.1%	13,805	-9.5%	179,449	26.2%	56,156	NA	0	NA	1,183	-52.7%	52	-85.0%	389,184	333,548	16.7%	24,007	-35.5%	12,335	NA	0	NA	425,566	371,000	14.7%

LIKE ON LIKE	137,597	-20.6%	13,707	-10.1%	177,297	24.7%	55,816	NA	0	NA	1,152	-53.9%	52	-85.0%	385,621	333,548	15.6%	23,614	-36.6%	12,335	NA	0	NA	421,610	371,000	13.6%
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NUMBER OF OPEN DOORS

167

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

FEELUNIQUE GROUP

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3849	FEELUNIQUE GUERNSEY	284	-68.7%	0	NA	209	-84.4%	0	NA	0	NA	0	NA	0	NA	493	2,263	-78.2%	0	NA	0	NA	0	NA	493	2,345	-79.0%
125	FEELUNIQUE JERSEY	569	35.8%	0	NA	304	-67.2%	0	NA	0	NA	0	NA	0	NA	873	1,347	-35.2%	0	NA	315	NA	0	NA	1,188	1,429	-16.9%
3848	FEELUNIQUE.COM NORTHAMPTON	2,575	253.7%	153	NA	6,671	150.9%	2,429	NA	0	NA	315	NA	0	NA	12,143	3,387	258.5%	(42)	-105.2%	5,103	NA	1,360	NA	18,564	4,202	341.8%
	TOTAL	3,428	66.9%	153	NA	7,184	45.8%	2,429	NA	0	NA	315	1752.9%	0	NA	13,509	6,997	93.1%	-42	-104.3%	5,418	NA	1,360	NA	20,245	7,976	153.8%

LIKE ON LIKE	3,428	66.9%	153	NA	7,184	45.8%	2,429	NA	0	NA	315	1752.9%	0	NA	13,509	6,997	93.1%	(42)	-104.3%	5,418	NA	1,360	NA	20,245	7,976	153.8%
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NUMBER OF OPEN DOORS 2

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3849	FEELUNIQUE GUERNSEY	323	-0.6%	80	NA	399	76.5%	0	NA	0	NA	0	NA	0	NA	802	628	27.7%	99	-32.2%	23	NA	0	NA	924	774	19.4%
125	FEELUNIQUE JERSEY	453	-33.2%	56	0.0%	650	20.1%	122	NA	0	NA	54	100.0%	0	NA	1,335	1,384	-3.5%	136	161.5%	76	NA	0	NA	1,547	1,436	7.7%
3848	FEELUNIQUE.COM NORTHAMPTON	2,115	-14.3%	91	-71.8%	2,891	-33.1%	1,664	NA	0	NA	75	-76.8%	0	NA	6,836	7,467	-8.5%	528	-79.0%	3,265	NA	0	NA	10,629	9,976	6.5%
	TOTAL	2,891	-16.7%	227	-40.1%	3,940	-22.6%	1,786	NA	0	NA	129	-66.5%	0	NA	8,973	9,479	-5.3%	763	-71.8%	3,364	NA	0	NA	13,100	12,186	7.5%

LIKE ON LIKE	2,891	-16.7%	227	-40.1%	3,940	-22.6%	1,786	NA	0	NA	129	-66.5%	0	NA	8,973	9,479	-5.3%	763	-71.8%	3,364	NA	0	NA	13,100	12,186	7.5%
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NUMBER OF OPEN DOORS 2

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

FEELUNIQUE GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3849	FEELUNIQUE GUERNSEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	139	NA	0	NA	0	NA	0	NA	0	139	NA
125	FEELUNIQUE JERSEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	83	NA	0	NA	315	NA	0	NA	315	83	279.5%
3848	FEELUNIQUE.COM NORTHAMPTON	0	NA	70	NA	183	-90.9%	648	NA	0	NA	249	NA	0	NA	1,150	2,732	-57.9%	0	NA	5,372	NA	1,360	NA	7,882	2,732	188.5%
TOTAL		0	NA	70	NA	183	-91.8%	648	NA	0	NA	249	NA	0	NA	1,150	2,954	-61.1%	0	NA	5,687	NA	1,360	NA	8,197	2,954	177.5%

LIKE ON LIKE	0	NA	70	NA	183	-91.8%	648	NA	0	NA	249	NA	0	NA	1,150	2,954	-61.1%	0	NA	5,687	NA	1,360	NA	8,197	2,954	177.5%
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NUMBER OF OPEN DOORS 2

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
3849	FEELUNIQUE GUERNSEY	135	-44.4%	80	NA	263	182.8%	0	NA	0	NA	0	NA	0	NA	478	413	15.7%	31	-75.4%	23	NA	0	NA	532	539	-1.3%
125	FEELUNIQUE JERSEY	177	-49.6%	0	NA	313	233.0%	122	NA	0	NA	27	NA	0	NA	639	527	21.3%	104	100.0%	52	NA	0	NA	795	579	37.3%
3848	FEELUNIQUE.COM NORTHAMPTON	815	43.0%	50	-67.5%	2,314	54.7%	822	NA	0	NA	50	NA	0	NA	4,051	2,252	79.9%	229	20.5%	252	NA	0	NA	4,532	2,442	85.6%
TOTAL		1,127	-3.2%	130	-15.6%	2,890	71.7%	944	NA	0	NA	77	120.0%	0	NA	5,168	3,192	61.9%	364	-1.1%	327	NA	0	NA	5,859	3,560	64.6%

LIKE ON LIKE	1,127	-3.2%	130	-15.6%	2,890	71.7%	944	NA	0	NA	77	120.0%	0	NA	5,168	3,192	61.9%	364	-1.1%	327	NA	0	NA	5,859	3,560	64.6%
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NUMBER OF OPEN DOORS 2

FENWICK GROUP

FEBRUARY YTD

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1080	FENWICK BRACKNELL	641	691.4%	0	NA	687	0.1%	27	NA	0	NA	0	NA	0	NA	1,355	767	76.7%	0	NA	164	NA	0	NA	1,519	874	73.8%
1075	BENTALLS KINGSTON	1,045	-37.5%	465	NA	2,571	92.9%	0	NA	0	NA	0	NA	0	NA	4,081	3,005	35.8%	475	NA	183	NA	167	NA	4,906	3,005	63.3%
3860	FENWICK BRENT CROSS	2,267	207.6%	656	6.7%	3,813	96.2%	0	NA	0	NA	118	NA	0	NA	6,854	3,295	108.0%	765	164.7%	0	NA	0	NA	7,619	3,584	112.6%
8055	FENWICK CANTERBURY	1,251	23.6%	62	129.6%	1,621	-3.7%	0	NA	0	NA	0	NA	0	NA	2,934	2,723	7.7%	0	NA	244	NA	223	NA	3,401	3,429	-0.8%
3845	FENWICK LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
3865	FENWICK NEWCASTLE	4,687	-1.3%	219	-68.2%	3,153	-46.8%	247	NA	309	NA	102	NA	0	NA	8,717	11,361	-23.3%	278	-75.5%	1,222	NA	557	NA	10,774	12,495	-13.8%
3876	FENWICK TUNBRIDGE WELLS	303	-37.7%	0	NA	410	-26.7%	0	NA	0	NA	0	NA	0	NA	713	1,045	-31.8%	0	NA	0	NA	0	NA	713	1,045	-31.8%
3875	FENWICK WINDSOR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,093	NA	0	NA	0	NA	0	NA	0	1,157	NA
3870	FENWICK YORK	1,667	99.9%	104	NA	578	-18.9%	53	NA	0	NA	0	NA	0	NA	2,402	1,564	53.6%	40	-37.5%	214	NA	0	NA	2,656	1,628	63.1%
10090	FENWICK COLCHESTER	828	411.1%	35	NA	441	-40.7%	0	NA	0	NA	17	NA	0	NA	1,321	906	45.8%	0	NA	207	NA	167	NA	1,695	1,017	66.7%
3881	FENWICK HEAD OFFICE ACCOUNTS	(1,821)	-262.7%	(160)	-180.7%	(1,360)	-1378.3%	(1,729)	NA	0	NA	0	NA	0	NA	(5,070)	(651)	-678.8%	(170)	NA	(452)	NA	0	NA	(5,692)	(651)	-774.3%
TOTAL		10,868	13.8%	1,381	8.4%	11,914	-16.5%	-1,402	NA	309	NA	237	1294.1%	0	NA	23,307	25,108	-7.2%	1,388	-43.9%	1,782	NA	1,114	NA	27,591	27,583	0.0%

LIKE ON LIKE	10,868	17.8%	1,381	8.4%	11,914	-11.7%	(1,402)	NA	309	NA	237	1294.1%	0	NA	23,307	24,015	-2.9%	1,388	-42.4%	1,782	NA	1,114	NA	27,591	26,426	4.4%
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NUMBER OF OPEN DOORS 8

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1080	FENWICK BRACKNELL	479	-28.9%	27	-50.0%	656	-17.1%	176	NA	0	NA	0	NA	0	NA	1,338	1,546	-13.5%	69	-24.2%	42	NA	0	NA	1,449	1,637	-11.5%
1075	BENTALLS KINGSTON	2,418	-4.7%	309	5.8%	3,082	14.0%	788	NA	0	NA	0	NA	0	NA	6,597	5,533	19.2%	802	91.0%	211	NA	0	NA	7,610	5,953	27.8%
3860	FENWICK BRENT CROSS	5,067	7.4%	1,204	-14.5%	4,978	39.6%	802	NA	0	NA	124	100.0%	0	NA	12,175	9,820	24.0%	1,173	-40.8%	342	NA	0	NA	13,690	11,801	16.0%
8055	FENWICK CANTERBURY	1,952	-48.8%	272	-60.8%	3,579	38.1%	217	NA	0	NA	0	NA	0	NA	6,020	7,095	-15.2%	669	-20.8%	333	NA	0	NA	7,022	7,940	-11.6%
3845	FENWICK LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,216	NA	0	NA	0	NA	0	NA	0	1,239	NA
3865	FENWICK NEWCASTLE	8,346	-18.6%	550	-36.0%	5,837	-23.1%	6,458	NA	1,713	NA	186	-68.9%	0	NA	23,090	19,321	19.5%	324	-73.8%	1,219	NA	0	NA	24,633	20,556	19.8%
3876	FENWICK TUNBRIDGE WELLS	327	-52.1%	18	-66.7%	447	-44.7%	120	NA	0	NA	0	NA	0	NA	912	1,573	-42.0%	21	-76.4%	15	NA	0	NA	948	1,662	-43.0%
3875	FENWICK WINDSOR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	784	NA	0	NA	0	NA	0	NA	0	819	NA
3870	FENWICK YORK	2,437	-29.7%	265	112.0%	1,615	-39.9%	416	NA	0	NA	62	0.0%	0	NA	4,795	6,340	-24.4%	84	-73.6%	0	NA	0	NA	4,879	6,658	-26.7%
10090	FENWICK COLCHESTER	131	-83.4%	64	3.2%	409	-56.2%	0	NA	0	NA	0	NA	0	NA	604	1,816	-66.7%	146	49.0%	0	NA	0	NA	750	1,914	-60.8%
3881	FENWICK HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		21,157	-23.9%	2,709	-25.1%	20,603	-9.2%	8,977	NA	1,713	NA	372	-49.9%	0	NA	55,531	55,044	0.9%	3,288	-36.0%	2,162	NA	0	NA	60,981	60,179	1.3%

LIKE ON LIKE	21,157	-21.5%	2,709	-23.6%	20,603	-4.9%	8,977	NA	1,713	NA	372	-49.5%	0	NA	55,531	53,044	4.7%	3,288	-35.2%	2,162	NA	0	NA	60,981	58,121	4.9%
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NUMBER OF OPEN DOORS 8

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

FENWICK GROUP

2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1080	FENWICK BRACKNELL	0	NA	0	NA	398	-22.9%	0	NA	0	NA	0	NA	0	NA	398	516	-22.9%	0	NA	164	NA	0	NA	562	623	-9.8%
1075	BENTALLS KINGSTON	0	NA	174	NA	655	-17.4%	0	NA	0	NA	0	NA	0	NA	829	2,095	-60.4%	258	NA	183	NA	167	NA	1,437	2,095	-31.4%
3860	FENWICK BRENT CROSS	1,649	133.6%	656	19.3%	2,274	46.9%	0	NA	0	NA	118	NA	0	NA	4,697	2,804	67.5%	765	493.0%	0	NA	0	NA	5,462	2,933	86.2%
8055	FENWICK CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,389	NA	0	NA	244	NA	223	NA	467	2,694	-82.7%
3845	FENWICK LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
3865	FENWICK NEWCASTLE	1,942	-39.4%	196	-64.7%	1,446	-70.0%	247	NA	(398)	NA	102	NA	0	NA	3,535	8,584	-58.8%	117	-83.7%	1,222	NA	557	NA	5,431	9,300	-41.6%
3876	FENWICK TUNBRIDGE WELLS	(175)	-136.0%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	(175)	1,045	-116.7%	0	NA	0	NA	0	NA	(175)	1,045	-116.7%
3875	FENWICK WINDSOR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	164	NA	0	NA	0	NA	0	NA	0	164	NA
3870	FENWICK YORK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,564	NA	0	NA	214	NA	0	NA	214	1,628	-86.9%
10090	FENWICK COLCHESTER	315	94.4%	0	NA	50	-93.3%	0	NA	0	NA	17	NA	0	NA	382	906	-57.8%	0	NA	207	NA	167	NA	756	1,017	-25.7%
3881	FENWICK HEAD OFFICE ACCOUNTS	(1,821)	-262.7%	(160)	-180.7%	(1,360)	-1378.3%	(1,729)	NA	0	NA	0	NA	0	NA	(5,070)	(651)	-678.8%	(170)	NA	(452)	NA	0	NA	(5,692)	(651)	-774.3%
TOTAL		1,910	-73.2%	866	-19.4%	3,463	-69.1%	-1,482	NA	-398	NA	237	1294.1%	0	NA	4,596	19,416	-76.3%	970	-32.3%	1,782	NA	1,114	NA	8,462	20,848	-59.4%

LIKE ON LIKE	1,910	-73.2%	866	-19.4%	3,463	-68.6%	(1,482)	NA	(398)	NA	237	1294.1%	0	NA	4,596	19,252	-76.1%	970	-32.3%	1,782	NA	1,114	NA	8,462	20,684	-59.1%
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NUMBER OF OPEN DOORS

8

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1080	FENWICK BRACKNELL	372	-23.9%	21	-50.0%	510	-11.1%	137	NA	0	NA	0	NA	0	NA	1,040	1,126	-7.6%	0	NA	42	NA	0	NA	1,082	1,158	-6.6%
1075	BENTALLS KINGSTON	1,189	-17.3%	61	-57.0%	1,558	24.9%	679	NA	0	NA	0	NA	0	NA	3,487	2,826	23.4%	431	35.5%	177	NA	0	NA	4,095	3,144	30.2%
3860	FENWICK BRENT CROSS	2,336	-4.2%	758	-5.8%	2,785	60.1%	325	NA	0	NA	124	300.0%	0	NA	6,328	5,014	26.2%	696	-24.8%	103	NA	0	NA	7,127	5,939	20.0%
8055	FENWICK CANTERBURY	917	-49.2%	177	-8.8%	1,997	32.9%	119	NA	0	NA	0	NA	0	NA	3,210	3,503	-8.4%	404	24.7%	75	NA	0	NA	3,689	3,827	-3.6%
3845	FENWICK LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	934	NA	0	NA	0	NA	0	NA	0	934	NA
3865	FENWICK NEWCASTLE	2,634	-36.4%	377	72.9%	2,164	-44.3%	1,796	NA	610	NA	155	-48.2%	0	NA	7,736	8,547	-9.5%	324	-28.6%	59	NA	0	NA	8,119	9,001	-9.8%
3876	FENWICK TUNBRIDGE WELLS	198	-53.8%	11	-70.3%	271	-46.1%	73	NA	0	NA	0	NA	0	NA	553	988	-44.0%	0	NA	0	NA	0	NA	553	1,030	-46.3%
3875	FENWICK WINDSOR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	356	NA	0	NA	0	NA	0	NA	0	356	NA
3870	FENWICK YORK	854	-29.9%	244	687.1%	440	-44.0%	257	NA	0	NA	0	NA	0	NA	1,795	2,066	-13.1%	0	NA	0	NA	0	NA	1,795	2,125	-15.5%
10090	FENWICK COLCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,122	NA	0	NA	0	NA	0	NA	0	1,164	NA
3881	FENWICK HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		8,500	-34.7%	1,649	5.8%	9,725	-15.2%	3,386	NA	610	NA	279	-25.0%	0	NA	24,149	26,482	-8.8%	1,855	-15.5%	456	NA	0	NA	26,460	28,678	-7.7%

LIKE ON LIKE	8,500	-31.7%	1,649	9.1%	9,725	-10.1%	3,386	NA	610	NA	279	-24.4%	0	NA	24,149	25,192	-4.1%	1,855	-15.5%	456	NA	0	NA	26,460	27,388	-3.4%
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NUMBER OF OPEN DOORS

8

HARRODS GROUP

FEBRUARY YTD

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4755	HARRODS LONDON	7,255	20.1%	650	-33.4%	7,563	3.0%	329	NA	28,598	-39.6%	48	-76.9%	0	NA	44,443	61,891	-28.2%	0	NA	0	NA	0	NA	44,443	61,891	-28.2%
4781	HARRODS HEAD OFFICE ACCOUNTS	(15,837)	-1164.9%	(1,035)	93.8%	(19,597)	-1292.8%	0	NA	0	NA	0	NA	0	NA	(36,469)	(61,522)	40.7%	0	NA	0	NA	0	NA	(36,469)	(61,522)	40.7%
47550	HARRODS.COM LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		-8,582	-279.2%	-385	97.6%	-12,034	-302.6%	329	NA	28,598	-39.6%	48	103.7%	0	NA	7,974	369	2061.0%	0	NA	0	NA	0	NA	7,974	369	2061.0%

LIKE ON LIKE	(8,582)	-279.2%	(385)	97.6%	(12,034)	-302.6%	329	NA	28,598	-39.6%	48	103.7%	0	NA	7,974	369	2061.0%	0	NA	0	NA	0	NA	7,974	369	2061.0%
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NUMBER OF OPEN DOORS 1

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4755	HARRODS LONDON	36,792	240.7%	2,722	38.1%	45,531	273.4%	1,688	NA	58,004	-21.2%	202	-69.0%	0	NA	144,939	126,718	14.4%	0	NA	0	NA	0	NA	144,939	126,718	14.4%
4781	HARRODS HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
47550	HARRODS.COM LONDON	541	-10.0%	48	71.4%	211	31.1%	0	NA	555	-62.4%	0	NA	0	NA	1,355	5,280	-74.3%	0	NA	0	NA	0	NA	1,355	5,280	-74.3%
TOTAL		37,333	227.5%	2,770	38.6%	45,742	270.3%	1,688	NA	58,559	-22.0%	202	-69.0%	0	NA	146,294	131,998	10.8%	0	NA	0	NA	0	NA	146,294	131,998	10.8%

LIKE ON LIKE	37,333	227.5%	2,770	38.6%	45,742	270.3%	1,688	NA	58,559	-22.0%	202	-69.0%	0	NA	146,294	131,998	10.8%	0	NA	0	NA	0	NA	146,294	131,998	10.8%
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NUMBER OF OPEN DOORS 1

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

HARRODS GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4755	HARRODS LONDON	2,000	22.6%	155	-67.3%	2,236	-27.6%	91	NA	11,300	58.8%	48	0.0%	0	NA	15,830	12,358	28.1%	0	NA	0	NA	0	NA	15,830	12,358	28.1%
4781	HARRODS HEAD OFFICE ACCOUNTS	(15,837)	-1164.9%	(1,035)	93.8%	(19,597)	-1292.8%	0	NA	0	NA	0	NA	0	NA	(36,469)	(61,522)	40.7%	0	NA	0	NA	0	NA	(36,469)	(61,522)	40.7%
47550	HARRODS.COM LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL	-13,837	-3750.9%	-880	94.6%	-17,361	-1131.6%	91	NA	11,300	58.8%	48	103.3%	0	NA	-20,639	-49,164	58.0%	0	NA	0	NA	0	NA	-20,639	-49,164	58.0%

LIKE ON LIKE	(13,837)	-3750.9%	(880)	94.6%	(17,361)	-1131.6%	91	NA	11,300	58.8%	48	103.3%	0	NA	(20,639)	(49,164)	58.0%	0	NA	0	NA	0	NA	(20,639)	(49,164)	58.0%
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NUMBER OF OPEN DOORS 1

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4755	HARRODS LONDON	4,071	10.9%	944	-2.8%	4,775	-5.4%	578	NA	21,116	-9.5%	62	-60.0%	0	NA	31,546	33,167	-4.9%	0	NA	0	NA	0	NA	31,546	33,167	-4.9%
4781	HARRODS HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
47550	HARRODS.COM LONDON	482	447.7%	48	NA	137	307.6%	0	NA	420	-22.2%	0	NA	0	NA	1,087	562	93.4%	0	NA	0	NA	0	NA	1,087	562	93.4%
	TOTAL	4,553	21.1%	992	2.2%	4,912	-1.4%	578	NA	21,536	-9.7%	62	-60.0%	0	NA	32,633	33,729	-3.2%	0	NA	0	NA	0	NA	32,633	33,729	-3.2%

LIKE ON LIKE	4,553	21.1%	992	2.2%	4,912	-1.4%	578	NA	21,536	-9.7%	62	-60.0%	0	NA	32,633	33,729	-3.2%	0	NA	0	NA	0	NA	32,633	33,729	-3.2%
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NUMBER OF OPEN DOORS 1

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

HOUSE OF FRASER GROUP

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5304	BEATTIES SUTTON COLDFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,349	NA	0	NA	0	NA	0	NA	0	2,349	NA
5308	BEATTIES WOLVERHAMPTON	420	-44.1%	71	-20.2%	2,596	-26.1%	618	NA	0	NA	0	NA	0	NA	3,705	4,389	-15.6%	183	12.3%	589	NA	567	NA	5,044	4,552	10.8%
1250	BINNS DARLINGTON	579	-34.4%	(109)	-255.7%	1,590	-7.5%	538	NA	0	NA	0	NA	0	NA	2,598	2,670	-2.7%	9	-92.6%	204	NA	283	NA	3,094	2,792	10.8%
5230	CAVENDISH HOUSE CHELTENHAM	729	469.5%	83	130.6%	1,224	8.0%	319	NA	0	NA	0	NA	0	NA	2,355	1,297	81.6%	(1)	-104.8%	177	NA	0	NA	2,531	1,318	92.0%
4765	DICKINS & JONES RICHMOND	607	72.0%	0	NA	975	-28.9%	324	NA	0	NA	34	NA	0	NA	1,940	1,737	11.7%	28	27.3%	128	NA	0	NA	2,096	1,759	19.2%
5110	DINGLES EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,203	NA	0	NA	0	NA	0	NA	0	1,236	NA
5120	DINGLES PLYMOUTH	872	147.7%	74	221.7%	766	-34.7%	485	NA	0	NA	0	NA	0	NA	2,197	1,548	41.9%	(104)	-405.9%	128	NA	0	NA	2,221	1,582	40.4%
5185	FRASERS GLASGOW	1,230	1476.9%	214	205.7%	2,814	-51.0%	908	NA	0	NA	52	NA	0	NA	5,218	5,892	-11.4%	12	-98.0%	558	NA	850	NA	6,638	6,483	2.4%
5240	HOUSE OF FRASER BIRMINGHAM	1,329	-14.4%	227	-18.3%	2,432	-52.9%	905	NA	0	NA	0	NA	0	NA	4,893	6,990	-30.0%	0	NA	772	NA	1,133	NA	6,798	7,523	-9.6%
5312	HOUSE OF FRASER BRISTOL CABOT CIRCUS	589	261.4%	122	713.3%	1,354	21.9%	387	NA	0	NA	0	NA	0	NA	2,452	761	222.2%	52	-65.8%	128	NA	0	NA	2,632	913	188.3%
5292	HOUSE OF FRASER CROYDON	1,501	229.2%	95	313.0%	503	-70.5%	352	NA	0	NA	34	-33.3%	0	NA	2,485	2,235	11.2%	31	-6.1%	194	NA	0	NA	2,710	2,268	19.5%
5298	HOUSE OF FRASER DARTFORD BLUEWATER	1,996	171.2%	271	2184.6%	1,821	-58.9%	579	NA	0	NA	52	52.9%	0	NA	4,719	5,193	-9.1%	46	-93.8%	428	NA	567	NA	5,760	5,936	-3.0%
5200	HOUSE OF FRASER GATESHEAD	1,777	116.7%	186	NA	2,833	-47.6%	971	NA	0	NA	0	NA	0	NA	5,767	6,227	-7.4%	34	-86.1%	680	NA	850	NA	7,331	6,472	13.3%
390	HOUSE OF FRASER GUILDFORD	748	663.3%	71	208.7%	816	-32.4%	297	NA	0	NA	52	0.0%	0	NA	1,984	1,380	43.8%	23	NA	213	NA	0	NA	2,220	1,380	60.9%
5311	HOUSE OF FRASER HIGH WYCOMBE	524	33.0%	118	NA	1,063	-24.7%	501	NA	0	NA	0	NA	0	NA	2,206	1,806	22.1%	11	NA	152	NA	0	NA	2,369	1,806	31.2%
5260	HOUSE OF FRASER LEAMINGTON SPA	659	510.2%	23	NA	1,014	-32.1%	440	NA	0	NA	34	100.0%	0	NA	2,170	1,618	34.1%	0	NA	128	NA	0	NA	2,298	1,618	42.0%
8600	HOUSE OF FRASER LEEDS	1,102	140.6%	181	546.4%	995	-20.9%	309	NA	0	NA	34	NA	0	NA	2,621	1,744	50.3%	30	-9.1%	177	NA	0	NA	2,828	1,777	59.1%
5291	HOUSE OF FRASER LONDON CITY	676	141.4%	107	NA	725	-49.9%	260	NA	0	NA	34	NA	0	NA	1,802	1,728	4.3%	0	NA	200	NA	0	NA	2,002	1,728	15.9%
395	HOUSE OF FRASER LONDON VICTORIA	385	187.3%	59	15.7%	1,276	2.4%	324	NA	0	NA	17	NA	0	NA	2,061	1,431	44.0%	0	NA	128	NA	0	NA	2,189	1,431	53.0%
5100	HOUSE OF FRASER LONDON OXFORD STREET	2,517	50.4%	141	-52.8%	4,086	-47.0%	1,080	NA	0	NA	0	NA	0	NA	7,824	9,685	-19.2%	160	-71.7%	822	NA	907	NA	9,713	10,250	-5.2%
415	HOUSE OF FRASER MAIDSTONE	1,027	164.0%	94	49.2%	951	-36.9%	319	NA	0	NA	34	NA	0	NA	2,425	1,960	23.7%	22	-81.5%	152	NA	0	NA	2,599	2,079	25.0%
5235	HOUSE OF FRASER MANCHESTER	1,113	45.5%	281	165.1%	2,587	-62.9%	810	NA	0	NA	0	NA	0	NA	4,791	7,922	-39.5%	66	-79.8%	1,341	NA	1,700	NA	7,898	8,249	-4.3%
4760	HOUSE OF FRASER MILTON KEYNES	893	223.6%	11	-87.4%	464	-67.7%	363	NA	0	NA	0	NA	0	NA	1,731	1,800	-3.8%	0	NA	128	NA	0	NA	1,859	1,833	1.4%
5301	HOUSE OF FRASER NORWICH	1,045	170.7%	47	104.3%	1,483	7.4%	363	NA	0	NA	0	NA	0	NA	2,938	1,790	64.1%	66	175.0%	161	NA	0	NA	3,165	1,814	74.5%
5297	HOUSE OF FRASER NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,639	NA	0	NA	0	NA	0	NA	0	1,639	NA
5299	HOUSE OF FRASER READING	877	291.5%	28	NA	834	-30.3%	374	NA	0	NA	17	NA	0	NA	2,130	1,421	49.9%	70	536.4%	201	NA	0	NA	2,401	1,432	67.7%
5221	HOUSE OF FRASER RUSHDEN RUSHDEN LAKES	428	NA	0	NA	1,492	NA	352	NA	0	NA	0	NA	0	NA	2,272	0	NA	11	NA	253	NA	283	NA	2,819	0	NA
5270	HOUSE OF FRASER SHEFFIELD MEADOWHALL	1,389	-0.1%	187	156.2%	3,179	-32.3%	791	NA	0	NA	17	NA	0	NA	5,563	6,115	-9.0%	16	-95.3%	589	NA	567	NA	6,735	6,454	4.4%
5125	HOUSE OF FRASER THURROCK	1,882	141.9%	145	417.9%	2,233	-13.3%	688	NA	0	NA	52	NA	0	NA	5,000	3,382	47.8%	(38)	-120.9%	216	NA	170	NA	5,348	3,564	50.1%
5313	HOUSE OF FRASER WESTFIELD WHITE CITY	848	-21.0%	231	-25.5%	2,817	-38.1%	810	NA	0	NA	86	NA	0	NA	4,792	5,938	-19.3%	(102)	-128.3%	369	NA	567	NA	5,626	6,298	-10.7%
5155	HOWELLS CARDIFF	246	NA	(24)	NA	1,080	-25.2%	297	NA	0	NA	0	NA	0	NA	1,599	1,546	3.4%	129	50.0%	128	NA	0	NA	1,856	1,632	13.7%
5126	JENNERS EDINBURGH	1,845	232.4%	189	721.7%	1,994	-37.3%	559	NA	0	NA	34	NA	0	NA	4,621	3,756	23.0%	52	-68.1%	253	NA	283	NA	5,209	3,919	32.9%
405	JOLLYS BATH	257	1876.9%	0	NA	647	-54.4%	270	NA	0	NA	17	NA	0	NA	1,191	1,433	-16.9%	0	NA	128	NA	0	NA	1,319	1,445	-8.7%
5286	HOUSE OF FRASER HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5314	HOF.CO.UK	1,280	30.6%	301	-13.3%	2,945	-2.4%	117	NA	0	NA	0	NA	0	NA	4,643	4,344	6.9%	28	-88.6%	426	NA	340	NA	5,437	4,589	18.5%
TOTAL GB STORE		31,370	89.0%	3,424	62.1%	51,589	-39.9%	15,710	NA	0	NA	600	46.0%	0	NA	102,693	104,929	-2.1%	834	-83.9%	10,151	NA	9,067	NA	122,745	110,120	11.5%
5273	HOUSE OF FRASER BELFAST	900	255.7%	92	NA	1,002	-57.7%	540	NA	0	NA	0	NA	0	NA	2,534	2,624	-3.4%	139	-14.7%	314	NA	170	NA	3,157	2,787	13.3%
TOTAL NI STORE		900	255.7%	92	NA	1,002	-57.7%	540	NA	0	NA	0	NA	0	NA	2,534	2,624	-3.4%	139	-14.7%	314	NA	170	NA	3,157	2,787	13.3%
TOTAL		32,270	91.5%	3,516	66.5%	52,591	-40.4%	16,250	NA	0	NA	600	46.0%	0	NA	105,227	107,553	-2.2%	973	-81.8%	10,465	NA	9,237	NA	125,902	112,907	11.5%
LIKE ON LIKE		31,842	89.0%	3,516	66.5%	51,099	-42.1%	15,898	NA	0	NA	600	46.0%	0	NA	102,955	107,553	-4.3%	962	-82.0%	10,212	NA	8,954	NA	123,083	112,907	9.0%

NUMBER OF OPEN DOORS

31

2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE31

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

HOUSE OF FRASER GROUP

FEBRUARY YTD

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5304	BEATTIES SUTTON COLDFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,363	NA	0	NA	0	NA	0	NA	0	2,682	NA
5308	BEATTIES WOLVERHAMPTON	2,858	17.1%	255	-58.3%	2,015	-33.1%	533	NA	0	NA	27	-56.5%	0	NA	5,688	6,126	-7.1%	527	15.8%	231	NA	0	NA	6,446	6,581	-2.1%
1250	BINNS DARLINGTON	1,307	-16.2%	85	NA	849	-23.2%	336	NA	0	NA	31	NA	0	NA	2,608	2,665	-2.1%	239	-59.6%	369	NA	0	NA	3,216	3,256	-1.2%
5230	CAVENDISH HOUSE CHELTENHAM	1,470	158.8%	145	NA	678	73.8%	115	NA	0	NA	0	NA	0	NA	2,408	1,069	125.3%	17	-86.8%	167	NA	0	NA	2,592	1,203	115.5%
4765	DICKINS & JONES RICHMOND	1,552	73.2%	273	4.6%	630	-21.9%	150	NA	59	NA	124	300.0%	0	NA	2,788	2,148	29.8%	64	-63.6%	0	NA	0	NA	2,852	2,364	20.6%
5110	DINGLES EXETER	76	-84.6%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	76	871	-91.3%	0	NA	0	NA	0	NA	76	1,081	-93.0%
5120	DINGLES PLYMOUTH	987	8.3%	139	231.0%	634	-17.9%	89	NA	0	NA	31	NA	0	NA	1,880	1,737	8.2%	137	-51.6%	43	NA	0	NA	2,060	2,020	2.0%
5185	FRASERS GLASGOW	5,589	-22.6%	342	-64.4%	3,200	-48.1%	697	NA	0	NA	0	NA	0	NA	9,828	14,380	-31.7%	1,177	19.0%	490	NA	0	NA	11,495	15,369	-25.2%
5240	HOUSE OF FRASER BIRMINGHAM	5,594	34.8%	276	-76.2%	3,286	-32.5%	719	NA	0	NA	59	90.3%	0	NA	9,934	10,226	-2.9%	1,808	23.1%	210	NA	0	NA	11,952	11,712	2.0%
5312	HOUSE OF FRASER BRISTOL CABOT CIRCUS	682	7.4%	156	69.6%	997	228.0%	0	NA	0	NA	0	NA	0	NA	1,835	1,105	66.1%	157	-48.7%	43	NA	0	NA	2,035	1,411	44.2%
5292	HOUSE OF FRASER CROYDON	2,027	36.3%	777	633.0%	654	-48.5%	138	NA	0	NA	121	95.2%	0	NA	3,717	2,926	27.0%	512	2.6%	245	NA	0	NA	4,474	3,425	30.6%
5298	HOUSE OF FRASER DARTFORD BLUEWATER	2,208	-21.9%	128	-76.2%	1,515	-41.1%	174	NA	0	NA	27	-12.9%	0	NA	4,052	5,969	-32.1%	571	-37.1%	199	NA	0	NA	4,822	6,877	-29.9%
5200	HOUSE OF FRASER GATESHEAD	4,788	75.1%	303	-64.3%	4,850	-9.0%	611	NA	0	NA	62	-50.0%	0	NA	10,614	9,037	17.5%	727	-55.9%	287	NA	0	NA	11,628	10,684	8.8%
390	HOUSE OF FRASER GUILDFORD	888	182.8%	50	-54.5%	499	-6.2%	312	NA	0	NA	62	82.4%	0	NA	1,811	1,049	72.6%	(32)	-125.6%	86	NA	0	NA	1,865	1,174	58.9%
5311	HOUSE OF FRASER HIGH WYCOMBE	626	32.3%	106	-23.2%	823	91.8%	119	NA	0	NA	0	NA	0	NA	1,674	1,176	42.3%	127	-31.0%	40	NA	0	NA	1,841	1,360	35.4%
5260	HOUSE OF FRASER LEAMINGTON SPA	774	-5.0%	101	NA	607	20.0%	261	NA	50	NA	79	NA	0	NA	1,872	1,436	30.4%	57	-42.4%	0	NA	0	NA	1,929	1,535	25.7%
8600	HOUSE OF FRASER LEEDS	1,144	4.3%	110	-43.6%	465	-41.7%	291	NA	0	NA	31	NA	0	NA	2,041	2,089	-2.3%	195	78.9%	55	NA	0	NA	2,291	2,198	4.2%
5291	HOUSE OF FRASER LONDON CITY	1,236	-31.9%	198	-9.6%	582	-51.6%	289	NA	0	NA	62	82.4%	0	NA	2,367	3,422	-30.8%	90	36.4%	0	NA	0	NA	2,457	3,488	-29.6%
395	HOUSE OF FRASER LONDON VICTORIA	1,348	0.6%	149	-37.1%	985	-6.9%	138	NA	0	NA	31	0.0%	0	NA	2,651	2,833	-6.4%	178	-23.9%	75	NA	0	NA	2,904	3,067	-5.3%
5100	HOUSE OF FRASER LONDON OXFORD STREET	9,284	-5.6%	2,006	-18.8%	8,133	-26.8%	1,990	NA	0	NA	93	-72.7%	0	NA	21,506	23,755	-9.5%	2,254	-15.7%	1,957	NA	0	NA	25,717	26,428	-2.7%
415	HOUSE OF FRASER MAIDSTONE	1,206	-18.7%	84	-70.4%	1,011	-38.8%	101	NA	0	NA	62	NA	0	NA	2,464	3,436	-28.3%	252	59.5%	118	NA	0	NA	2,834	3,594	-21.1%
5235	HOUSE OF FRASER MANCHESTER	6,956	76.5%	364	-64.5%	4,184	-49.9%	1,014	NA	0	NA	31	-80.0%	0	NA	12,549	13,492	-7.0%	1,209	4.0%	352	NA	0	NA	14,110	14,671	-3.8%
4760	HOUSE OF FRASER MILTON KEYNES	1,581	93.3%	144	-34.5%	694	17.4%	149	NA	0	NA	0	NA	0	NA	2,568	1,675	53.3%	414	55.1%	60	NA	0	NA	3,042	1,942	56.6%
5301	HOUSE OF FRASER NORWICH	1,168	99.0%	100	100.0%	1,219	30.5%	245	NA	0	NA	(28)	-264.7%	0	NA	2,704	1,612	67.7%	417	61.0%	114	NA	0	NA	3,235	1,871	72.9%
5297	HOUSE OF FRASER NOTTINGHAM	(56)	-105.3%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	(56)	1,915	-102.9%	0	NA	0	NA	0	NA	(56)	2,054	-102.7%
5299	HOUSE OF FRASER READING	766	-6.8%	105	14.1%	396	-27.2%	37	NA	0	NA	0	NA	0	NA	1,304	1,629	-20.0%	138	-17.9%	55	NA	0	NA	1,497	1,797	-16.7%
5221	HOUSE OF FRASER RUSHDEN RUSHDEN LAKES	1,390	NA	50	NA	2,144	NA	775	NA	0	NA	0	NA	0	NA	4,359	0	NA	657	NA	68	NA	0	NA	5,084	0	NA
5270	HOUSE OF FRASER SHEFFIELD MEADOWHALL	4,431	12.9%	517	-57.0%	4,696	40.4%	555	NA	0	NA	31	-50.0%	0	NA	10,230	8,533	19.9%	2,092	114.3%	409	NA	0	NA	12,731	9,509	33.9%
5125	HOUSE OF FRASER THURROCK	3,690	92.2%	560	15.2%	3,168	6.3%	1,039	NA	0	NA	0	NA	0	NA	8,457	5,474	54.5%	1,555	80.6%	150	NA	0	NA	10,162	6,335	60.4%
5313	HOUSE OF FRASER WESTFIELD WHITE CITY	3,076	-0.4%	281	-72.5%	3,263	-55.7%	1,509	NA	0	NA	62	100.0%	0	NA	8,191	11,799	-30.6%	2,851	54.4%	876	NA	0	NA	11,918	13,645	-12.7%
5155	HOWELLS CARDIFF	655	41.2%	63	-65.0%	505	32.5%	147	NA	0	NA	0	NA	0	NA	1,370	1,132	21.0%	116	-14.1%	85	NA	0	NA	1,571	1,267	24.0%
5126	JENNERS EDINBURGH	2,844	-20.1%	332	-29.7%	1,198	-45.2%	236	NA	0	NA	31	0.0%	0	NA	4,641	6,246	-25.7%	324	-52.8%	102	NA	0	NA	5,067	6,933	-26.9%
405	JOLLYS BATH	250	-59.4%	60	100.0%	347	-47.0%	0	NA	0	NA	31	NA	0	NA	688	1,436	-52.1%	164	-59.2%	0	NA	0	NA	852	1,845	-53.8%
5286	HOUSE OF FRASER HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5314	HOF.CO.UK	10,698	189.6%	1,213	-40.7%	7,899	10.5%	1,069	NA	0	NA	155	150.0%	0	NA	21,034	12,948	62.4%	2,480	920.6%	685	NA	34	NA	24,199	13,191	83.5%
TOTAL GB STORE		83,093	20.8%	9,472	-38.5%	62,126	-22.6%	13,838	NA	109	NA	1,215	-19.5%	0	NA	169,853	167,709	1.3%	21,474	14.4%	7,571	NA	34	NA	198,898	186,569	6.6%
5273	HOUSE OF FRASER BELFAST	990	-2.3%	215	241.3%	1,392	83.9%	319	NA	0	NA	93	200.0%	0	NA	3,009	1,864	61.4%	604	62.8%	350	NA	0	NA	3,963	2,235	77.3%
TOTAL NI STORE		990	-2.3%	215	241.3%	1,392	83.9%	319	NA	0	NA	93	200.0%	0	NA	3,009	1,864	61.4%	604	62.8%	350	NA	0	NA	3,963	2,235	77.3%
TOTAL		84,083	20.5%	9,687	-37.4%	63,518	-21.6%	14,157	NA	109	NA	1,308	-15.1%	0	NA	172,862	169,573	1.9%	22,078	15.3%	7,921	NA	34	NA	202,861	188,804	7.4%
LIKE ON LIKE		82,693	18.5%	9,637	-37.7%	61,374	-24.2%	13,382	NA	109	NA	1,308	-15.1%	0	NA	168,503	169,573	-0.6%	21,421	11.9%	7,853	NA	34	NA	197,777	188,804	4.8%

NUMBER OF OPEN DOORS

31

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

HOUSE OF FRASER GROUP

MONTH OF FEBRUARY

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5304	BEATTIES SUTTON COLDFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,193	NA	0	NA	0	NA	0	NA	0	1,226	NA
5308	BEATTIES WOLVERHAMPTON	1,301	7.2%	196	-65.2%	1,014	-42.3%	206	NA	0	NA	0	NA	0	NA	2,717	3,597	-24.5%	160	-47.4%	148	NA	0	NA	3,025	3,901	-22.5%
1250	BINNS DARLINGTON	442	-26.5%	85	NA	560	-34.2%	168	NA	0	NA	31	NA	0	NA	1,286	1,452	-11.4%	84	-47.8%	70	NA	0	NA	1,440	1,613	-10.7%
5230	CAVENDISH HOUSE CHELTENHAM	919	792.2%	50	NA	381	26.2%	49	NA	0	NA	0	NA	0	NA	1,399	417	235.5%	17	-54.1%	50	NA	0	NA	1,466	454	222.9%
4765	DICKINS & JONES RICHMOND	610	58.9%	223	85.8%	293	-34.3%	0	NA	59	NA	62	NA	0	NA	1,247	1,016	22.7%	17	-80.2%	0	NA	0	NA	1,264	1,102	14.7%
5110	DINGLES EXETER	38	-87.2%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	38	551	-93.1%	0	NA	0	NA	0	NA	38	551	-93.1%
5120	DINGLES PLYMOUTH	389	-30.3%	67	NA	356	-25.2%	89	NA	0	NA	31	NA	0	NA	932	1,034	-9.9%	50	-33.3%	0	NA	0	NA	982	1,109	-11.5%
5185	FRASERS GLASGOW	2,960	-26.7%	117	-68.5%	1,315	-67.0%	438	NA	0	NA	0	NA	0	NA	4,830	8,428	-42.7%	593	32.7%	75	NA	0	NA	5,498	8,875	-38.1%
5240	HOUSE OF FRASER BIRMINGHAM	2,426	17.6%	162	-77.0%	1,426	-56.9%	328	NA	0	NA	0	NA	0	NA	4,342	6,078	-28.6%	805	126.8%	180	NA	0	NA	5,327	6,433	-17.2%
5312	HOUSE OF FRASER BRISTOL CABOT CIRCUS	302	-20.5%	0	NA	452	7433.3%	0	NA	0	NA	0	NA	0	NA	754	472	59.7%	50	-66.4%	43	NA	0	NA	847	621	36.4%
5292	HOUSE OF FRASER CROYDON	579	-18.8%	576	1271.4%	421	-36.1%	138	NA	0	NA	31	0.0%	0	NA	1,745	1,445	20.8%	233	153.3%	218	NA	0	NA	2,196	1,537	42.9%
5298	HOUSE OF FRASER DARTFORD BLUEWATER	1,188	-18.5%	0	NA	1,137	-43.6%	98	NA	0	NA	27	-12.9%	0	NA	2,450	3,855	-36.4%	68	-79.3%	108	NA	0	NA	2,626	4,183	-37.2%
5200	HOUSE OF FRASER GATESHEAD	2,684	76.9%	120	-79.3%	3,081	-31.7%	286	NA	0	NA	31	-50.0%	0	NA	6,202	6,668	-7.0%	437	-52.6%	135	NA	0	NA	6,774	7,589	-10.7%
390	HOUSE OF FRASER GUILDFORD	401	1045.7%	50	-54.5%	216	24.1%	70	NA	0	NA	0	NA	0	NA	737	319	131.0%	0	NA	86	NA	0	NA	823	378	117.7%
5311	HOUSE OF FRASER HIGH WYCOMBE	109	-55.9%	42	NA	371	45.5%	119	NA	0	NA	0	NA	0	NA	641	621	3.2%	25	-83.4%	0	NA	0	NA	666	772	-13.7%
5260	HOUSE OF FRASER LEAMINGTON SPA	379	6.2%	131	NA	133	-20.4%	168	NA	0	NA	31	NA	0	NA	842	536	57.1%	30	-9.1%	0	NA	0	NA	872	569	53.3%
8600	HOUSE OF FRASER LEEDS	232	-61.5%	50	0.0%	305	-51.5%	49	NA	0	NA	31	NA	0	NA	667	1,281	-47.9%	55	27.9%	25	NA	0	NA	747	1,324	-43.6%
5291	HOUSE OF FRASER LONDON CITY	167	-77.4%	85	304.8%	319	-60.3%	49	NA	0	NA	31	NA	0	NA	651	1,564	-58.4%	0	NA	0	NA	0	NA	651	1,597	-59.2%
395	HOUSE OF FRASER LONDON VICTORIA	602	18.5%	50	-72.8%	436	144.9%	89	NA	0	NA	31	0.0%	0	NA	1,208	940	28.5%	118	28.3%	75	NA	0	NA	1,401	1,032	35.8%
5100	HOUSE OF FRASER LONDON OXFORD STREET	3,991	-0.5%	808	-15.3%	3,918	-39.9%	951	NA	0	NA	93	-66.7%	0	NA	9,761	11,766	-17.0%	664	-21.3%	688	NA	0	NA	11,113	12,610	-11.9%
415	HOUSE OF FRASER MAIDSTONE	694	35.8%	84	-49.7%	698	-31.4%	0	NA	0	NA	62	NA	0	NA	1,538	1,713	-10.2%	73	-54.1%	86	NA	0	NA	1,697	1,872	-9.3%
5235	HOUSE OF FRASER MANCHESTER	3,117	57.7%	156	-68.7%	1,329	-78.0%	467	NA	0	NA	0	NA	0	NA	5,069	8,587	-41.0%	619	-18.7%	261	NA	0	NA	5,949	9,348	-36.4%
4760	HOUSE OF FRASER MILTON KEYNES	566	12.5%	0	NA	587	168.0%	124	NA	0	NA	0	NA	0	NA	1,277	775	64.8%	212	21.1%	0	NA	0	NA	1,489	950	56.7%
5301	HOUSE OF FRASER NORWICH	509	140.1%	0	NA	527	-9.8%	98	NA	0	NA	0	NA	0	NA	1,134	846	34.0%	303	NA	114	NA	0	NA	1,551	846	83.3%
5297	HOUSE OF FRASER NOTTINGHAM	(56)	-113.1%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	(56)	761	-107.4%	0	NA	0	NA	0	NA	(56)	841	-106.7%
5299	HOUSE OF FRASER READING	446	-1.5%	28	-33.3%	231	-27.4%	0	NA	0	NA	0	NA	0	NA	705	830	-15.1%	75	-55.4%	55	NA	0	NA	835	998	-16.3%
5221	HOUSE OF FRASER RUSHDEN RUSHDEN LAKES	613	NA	50	NA	1,383	NA	168	NA	0	NA	0	NA	0	NA	2,214	0	NA	508	NA	68	NA	0	NA	2,790	0	NA
5270	HOUSE OF FRASER SHEFFIELD MEADOWHALL	1,765	-17.7%	419	-23.5%	3,135	29.2%	348	NA	0	NA	31	-50.0%	0	NA	5,698	5,180	10.0%	1,252	677.6%	244	NA	0	NA	7,194	5,341	34.7%
5125	HOUSE OF FRASER THURROCK	1,895	76.4%	197	-49.2%	1,862	41.1%	266	NA	0	NA	0	NA	0	NA	4,220	2,869	47.1%	763	49.0%	90	NA	0	NA	5,073	3,381	50.0%
5313	HOUSE OF FRASER WESTFIELD WHITE CITY	1,090	-25.9%	0	NA	1,650	-67.8%	551	NA	0	NA	31	NA	0	NA	3,322	7,073	-53.0%	1,226	46.5%	371	NA	0	NA	4,919	7,910	-37.8%
5155	HOWELLS CARDIFF	211	15.9%	42	-63.8%	256	51.5%	147	NA	0	NA	0	NA	0	NA	656	467	40.5%	55	-6.8%	85	NA	0	NA	796	526	51.3%
5126	JENNERS EDINBURGH	1,247	-40.5%	138	-48.1%	613	-61.8%	187	NA	0	NA	0	NA	0	NA	2,185	3,967	-44.9%	185	-3.1%	0	NA	0	NA	2,370	4,158	-43.0%
405	JOLLYS BATH	69	-82.4%	0	NA	132	-73.9%	0	NA	0	NA	0	NA	0	NA	201	988	-79.7%	75	-39.5%	0	NA	0	NA	276	1,119	-75.3%
5286	HOUSE OF FRASER HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5314	HOF.CO.UK	2,231	5.1%	822	13.2%	4,692	8.6%	533	NA	0	NA	155	NA	0	NA	8,433	7,169	17.6%	1,489	848.4%	348	NA	34	NA	10,270	7,326	40.2%
TOTAL GB STORE		34,116	-0.2%	4,748	-36.1%	33,229	-35.5%	6,184	NA	59	NA	709	-5.5%	0	NA	79,045	94,458	-16.3%	10,241	34.3%	3,623	NA	34	NA	92,909	102,092	-9.0%
5273	HOUSE OF FRASER BELFAST	491	-3.5%	167	50.5%	756	31.9%	119	NA	0	NA	62	NA	0	NA	1,595	1,193	33.7%	260	46.9%	231	NA	0	NA	2,086	1,370	52.3%
TOTAL NI STORE		491	-3.5%	167	50.5%	756	31.9%	119	NA	0	NA	62	NA	0	NA	1,595	1,193	33.7%	260	46.9%	231	NA	0	NA	2,086	1,370	52.3%
TOTAL		34,607	-0.3%	4,915	-34.9%	33,985	-34.7%	6,303	NA	59	NA	771	2.8%	0	NA	80,640	95,651	-15.7%	10,501	34.6%	3,854	NA	34	NA	94,995	103,462	-8.2%
LIKE ON LIKE		33,994	-2.0%	4,865	-35.5%	32,602	-37.4%	6,135	NA	59	NA	771	2.8%	0	NA	78,426	95,651	-18.0%	9,993	28.0%	3,786	NA	34	NA	92,205	103,462	-10.9%

NUMBER OF OPEN DOORS

31

CLARINS FRAGRANCE GROUP

HEAD OFFICE ACCOUNT

STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
10675	MUGLER STORE.COM	11,294	-41.6%	2,451	-74.4%	13,033	-8.9%	2,406	NA	541	-44.5%	310	-57.2%	864	-87.1%	30,899	51,607	-40.1%	0	NA	0	NA	0	NA	30,899	51,607	-40.1%
	TOTAL MUGLER.COM	11,294	-41.6%	2,451	-74.4%	13,033	-8.9%	2,406	NA	541	-44.5%	310	-57.2%	864	-87.1%	30,899	51,607	-40.1%	0	NA	0	NA	0	NA	30,899	51,607	-40.1%
57	DE GRUCHY HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
734	J E BEALE HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4477	GORDONS CHEMIST H/O ACCOUNT	(443)	NA	0	NA	(998)	NA	0	NA	0	NA	0	NA	0	NA	(1,441)	0	NA	(543)	NA	(472)	NA	0	NA	(2,456)	0	NA
10385	STAFF SALES HEAD OFFICE ACCOUNTS	113	-77.1%	35	66.7%	836	60.2%	117	NA	0	NA	52	100.0%	0	NA	1,153	1,063	8.5%	125	-23.8%	25	NA	0	NA	1,303	1,227	6.2%
10389	WESTEX STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	110	NA	0	NA	0	NA	0	NA	0	110	NA
10360	STAFF SALES DIRECT HARLOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL OTHER DIRECT SALES	(330)	-159.5%	35	66.7%	(162)	-128.4%	117	NA	0	NA	52	100.0%	0	NA	(288)	1,173	-124.6%	(418)	-354.9%	(447)	NA	0	NA	(1,153)	1,337	-186.2%
	TOTAL DIRECT SALES	10,964	-44.9%	2,486	-74.0%	12,871	-13.5%	2,523	NA	541	-44.5%	362	-51.7%	864	-87.1%	30,611	52,780	-42.0%	-418	-354.9%	-447	NA	0	NA	29,746	52,944	-43.8%
	LIKE ON LIKE	10,964	-44.9%	2,486	-74.0%	12,871	-13.5%	2,523	NA	541	-44.5%	362	-51.7%	864	-87.1%	30,611	52,780	-42.0%	(418)	-354.9%	(447)	NA	0	NA	29,746	52,944	-43.8%

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
10675	MUGLER STORE.COM	21,683	-6.6%	4,706	-59.0%	25,024	45.8%	4,620	NA	1,038	NA	595	-31.5%	1,659	-79.4%	59,325	60,759	-2.4%	0	NA	0	NA	0	NA	59,325	62,041	-4.4%
	TOTAL MUGLER.COM	21,683	-6.6%	4,706	-59.0%	25,024	45.8%	4,620	NA	1,038	NA	595	-31.5%	1,659	-79.4%	59,325	60,759	-2.4%	0	NA	0	NA	0	NA	59,325	62,041	-4.4%
57	DE GRUCHY HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
734	J E BEALE HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4477	GORDONS CHEMIST H/O ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
10385	STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
10389	WESTEX STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
10360	STAFF SALES DIRECT HARLOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL OTHER DIRECT SALES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL DIRECT SALES	21,683	-6.6%	4,706	-59.0%	25,024	45.8%	4,620	NA	1,038	NA	595	-31.5%	1,659	-79.4%	59,325	60,759	-2.4%	0	NA	0	NA	0	NA	59,325	62,041	-4.4%
	LIKE ON LIKE	21,683	-6.6%	4,706	-59.0%	25,024	45.8%	4,620	NA	1,038	NA	595	-31.5%	1,659	-79.4%	59,325	60,759	-2.4%	0	NA	0	NA	0	NA	59,325	62,041	-4.4%

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

HEAD OFFICE ACCOUNT

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
10675	MUGLER STORE.COM	3,527	-54.5%	809	-79.3%	4,340	-16.6%	1,356	NA	305	-59.1%	151	-61.4%	536	-83.9%	11,023	21,341	-48.3%	0	NA	0	NA	0	NA	11,023	21,341	-48.3%
	TOTAL MUGLER.COM	3,527	-54.5%	809	-79.3%	4,340	-16.6%	1,356	NA	305	-59.1%	151	-61.4%	536	-83.9%	11,023	21,341	-48.3%	0	NA	0	NA	0	NA	11,023	21,341	-48.3%
57	DE GRUCHY HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4477	GORDONS CHEMIST H/O ACCOUNT	(443)	NA	0	NA	(998)	NA	0	NA	0	NA	0	NA	0	NA	(1,441)	0	NA	(543)	NA	(472)	NA	0	NA	(2,456)	0	NA
734	J E BEALE HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
10385	STAFF SALES HEAD OFFICE ACCOUNTS	113	-77.1%	35	66.7%	836	60.2%	117	NA	0	NA	52	100.0%	0	NA	1,153	1,063	8.5%	125	-23.8%	25	NA	0	NA	1,303	1,227	6.2%
10389	WESTEX STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	110	NA	0	NA	0	NA	0	NA	0	110	NA
10360	STAFF SALES DIRECT HARLOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL OTHER DIRECT SALES	(330)	-159.5%	35	66.7%	(162)	-128.4%	117	NA	0	NA	52	100.0%	0	NA	(288)	1,173	-124.6%	(418)	-354.9%	(447)	NA	0	NA	(1,153)	1,337	-186.2%
	TOTAL DIRECT SALES	3,197	-61.5%	844	-78.6%	4,178	-27.7%	1,473	NA	305	-59.1%	203	-51.3%	536	-83.9%	10,735	22,514	-52.3%	-418	-354.9%	-447	NA	0	NA	9,870	22,678	-56.5%
	LIKE ON LIKE	3,197	-61.5%	844	-78.6%	4,178	-27.7%	1,473	NA	305	-59.1%	203	-51.3%	536	-83.9%	10,735	22,514	-52.3%	(418)	-354.9%	(447)	NA	0	NA	9,870	22,678	-56.5%

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL			
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	
10675	MUGLER STORE.COM	6,771	-27.3%	1,554	-66.9%	8,333	33.4%	2,603	NA	586	NA	289	-38.2%	1,028	-74.2%	21,164	24,713	-14.4%	0	NA	0	NA	0	NA	21,164	25,703	-17.7%	
	TOTAL MUGLER.COM	6,771	-27.3%	1,554	-66.9%	8,333	33.4%	2,603	NA	586	NA	289	-38.2%	1,028	-74.2%	21,164	24,713	-14.4%	0	NA	0	NA	0	NA	21,164	25,703	-17.7%	
	57	DE GRUCHY HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	4477	GORDONS CHEMIST H/O ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	734	J E BEALE HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	10385	STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	10389	WESTEX STAFF SALES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	10360	STAFF SALES DIRECT HARLOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL OTHER DIRECT SALES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA	
																0	0	NA	0	NA	0	NA	0	NA	0	0	NA	
	TOTAL DIRECT SALES	6,771	-27.3%	1,554	-66.9%	8,333	33.4%	2,603	NA	586	NA	289	-38.2%	1,028	-74.2%	21,164	24,713	-14.4%	0	NA	0	NA	0	NA	21,164	25,703	-17.7%	
	LIKE ON LIKE	6,771	-27.3%	1,554	-66.9%	8,333	33.4%	2,603	NA	586	NA	289	-38.2%	1,028	-74.2%	21,164	24,713	-14.4%	0	NA	0	NA	0	NA	21,164	25,703	-17.7%	

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

INDEPENDENT GROUP

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
545	AUSTINS OF NEWTON ABBOT NEWTON ABBOT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
620	BANBURYS BARNSTAPLE	1,236	29.6%	70	NA	585	-26.7%	0	NA	0	NA	52	NA	0	NA	1,943	1,752	10.9%	0	NA	187	NA	113	NA	2,243	1,834	22.3%
615	BARKERS NORTH ALLERTON	674	461.7%	0	NA	603	110.1%	0	NA	0	NA	0	NA	0	NA	1,277	407	213.8%	0	NA	0	NA	113	NA	1,390	454	206.2%
1754	BROWNS BEVERLEY	243	-74.6%	0	NA	313	-69.4%	0	NA	0	NA	0	NA	0	NA	556	2,016	-72.4%	0	NA	0	NA	0	NA	556	2,073	-73.2%
1797	BROWNS GAINSBOROUGH	243	-20.6%	0	NA	313	-32.5%	0	NA	0	NA	0	NA	0	NA	556	770	-27.8%	0	NA	0	NA	0	NA	556	770	-27.8%
1655	BROWNS YORK	243	-56.8%	0	NA	157	-78.4%	0	NA	0	NA	0	NA	0	NA	400	1,291	-69.0%	0	NA	0	NA	0	NA	400	1,291	-69.0%
1949	CENTRAL PHARM E-COM CARDIFF	10,978	1036.4%	2,952	3007.4%	12,119	-15.4%	(131)	NA	0	NA	413	140.1%	0	NA	26,331	15,482	70.1%	(11)	NA	0	NA	0	NA	26,320	15,482	70.0%
1950	CENTRAL PHARMACY CARDIFF	1,394	32.0%	320	-78.7%	627	-75.1%	397	NA	0	NA	0	NA	0	NA	2,738	5,488	-50.1%	0	NA	0	NA	0	NA	2,738	5,488	-50.1%
2030	CHAVE & JACKSON HEREFORD	172	-78.5%	0	NA	203	-76.7%	0	NA	0	NA	0	NA	0	NA	375	1,669	-77.5%	0	NA	0	NA	0	NA	375	1,669	-77.5%
2461	COOTES PHARMACY EAST FINCHLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
55	DE GRUCHY ST HELIER	591	-10.0%	0	NA	747	63.1%	0	NA	0	NA	0	NA	0	NA	1,338	1,115	20.0%	0	NA	315	NA	340	NA	1,993	1,261	58.0%
5550	DEAN & SMEDLEY PHARMACY ASHBY DE LA ZOUCH	589	64.5%	0	NA	812	103.5%	0	NA	0	NA	0	NA	0	NA	1,401	757	85.1%	0	NA	0	NA	0	NA	1,401	757	85.1%
7199	DOWNTOWN SUPERSTORE GRANTHAM	1,941	65.8%	47	-76.1%	1,632	88.9%	49	NA	0	NA	34	NA	0	NA	3,703	2,232	65.9%	95	15.9%	0	NA	0	NA	3,798	2,314	64.1%
3362	ELEGANCE & BEAUTE LTD GLASGOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	290	NA	0	NA	0	NA	0	NA	0	290	NA
4850	HARVEYS OF HALIFAX HALIFAX	276	-61.7%	23	NA	473	46.4%	231	NA	0	NA	0	NA	0	NA	1,003	1,061	-5.5%	0	NA	0	NA	0	NA	1,003	1,279	-21.6%
9101	HILLS DEPARTMENT STORE SPALDING	1,143	101.2%	0	NA	771	-33.5%	0	NA	0	NA	0	NA	0	NA	1,914	1,727	10.8%	0	NA	105	NA	113	NA	2,132	1,836	16.1%
5015	HOOPERS HARROGATE	172	-9.0%	0	NA	267	-39.5%	0	NA	0	NA	0	NA	0	NA	439	630	-30.3%	0	NA	0	NA	0	NA	439	630	-30.3%
3900	HOOPERS WILMSLOW	924	95.3%	36	-55.0%	713	-2.1%	117	NA	0	NA	0	NA	0	NA	1,790	1,281	39.7%	0	NA	0	NA	0	NA	1,790	1,281	39.7%
5355	HURST CHEMIST RIPLEY	466	250.4%	0	NA	666	53.8%	0	NA	0	NA	0	NA	0	NA	1,132	460	146.1%	0	NA	0	NA	0	NA	1,132	542	108.9%
5710	J P PHARMACY CAMDEN TOWN	142	-71.3%	0	NA	128	-75.0%	0	NA	0	NA	0	NA	0	NA	270	1,241	-78.2%	0	NA	0	NA	0	NA	270	1,241	-78.2%
5720	J.T LLOYD BURNLEY	303	218.9%	0	NA	267	-43.9%	0	NA	0	NA	0	NA	0	NA	570	581	-1.9%	0	NA	0	NA	0	NA	570	581	-1.9%
6190	JAMES LEIGH BARKING	782	26.1%	376	176.5%	1,151	113.5%	0	NA	0	NA	0	NA	0	NA	2,309	1,295	78.3%	203	-39.9%	191	NA	170	NA	2,873	1,633	75.9%
5470	JARROLD NORWICH	549	2.2%	0	NA	381	-12.2%	0	NA	0	NA	0	NA	0	NA	930	971	-4.2%	0	NA	0	NA	0	NA	930	971	-4.2%
6020	LANDYS CHEMIST LONDON	1,388	61.6%	377	842.5%	1,307	1.1%	27	NA	0	NA	0	NA	0	NA	3,099	2,278	36.0%	0	NA	257	NA	340	NA	3,696	2,989	23.7%
7197	OLDRIDS BOSTON	2,386	43.8%	141	-20.3%	1,854	13.1%	0	NA	0	NA	34	0.0%	0	NA	4,415	3,509	25.8%	24	-87.4%	0	NA	0	NA	4,439	3,700	20.0%
7207	OLDRIDS SCUNTHORPE	733	NA	28	NA	698	NA	0	NA	0	NA	0	NA	0	NA	1,459	0	NA	0	NA	0	NA	0	NA	1,459	0	NA
8710	SCENT BOSTON	284	-23.0%	0	NA	243	-64.5%	0	NA	0	NA	0	NA	0	NA	527	1,053	-50.0%	0	NA	0	NA	0	NA	527	1,107	-52.4%
1072	SCENTSATIONS OF TROON TROON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7556	THE PERFUMERY AT LYMINGTON LYMINGTON	469	421.1%	0	NA	217	25.4%	0	NA	0	NA	0	NA	0	NA	686	263	160.8%	0	NA	0	NA	0	NA	686	345	98.8%
8246	THE ROYAL PERFUMERY WIGAN	303	NA	0	NA	267	-62.9%	0	NA	0	NA	0	NA	0	NA	570	720	-20.8%	0	NA	0	NA	0	NA	570	720	-20.8%
9736	VITALTONE PHARMACY CATERHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL GB STORE	28,624	90.8%	4,370	77.9%	27,514	-14.8%	690	NA	0	NA	533	-26.2%	0	NA	61,731	50,339	22.6%	311	-85.9%	1,055	NA	1,189	NA	64,286	52,538	22.4%
1768	CAMERONS BALLYMENA	0	NA	0	NA	157	-29.3%	0	NA	0	NA	0	NA	0	NA	157	344	-54.4%	0	NA	167	NA	170	NA	494	426	16.0%
	TOTAL NI STORE	0	NA	0	NA	157	-29.3%	0	NA	0	NA	0	NA	0	NA	157	344	-54.4%	0	NA	167	NA	170	NA	494	426	16.0%
	TOTAL	28,624	89.2%	4,370	77.9%	27,671	-14.9%	690	NA	0	NA	533	-26.2%	0	NA	61,888	50,683	22.1%	311	-86.4%	1,222	NA	1,359	NA	64,780	52,964	22.3%
	LIKE ON LIKE	27,891	88.0%	4,342	76.8%	26,973	-17.0%	690	NA	0	NA	533	-26.2%	0	NA	60,429	50,393	19.9%	311	-86.4%	1,222	NA	1,359	NA	63,321	52,674	20.2%
	NUMBER OF OPEN DOORS																										

INDEPENDENT GROUP

MONTH OF FEBRUARY

[illegible]NUMBER OF OPEN DOORS

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

INDEPENDENT GROUP

FEBRUARY YTD

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
545	AUSTINS OF NEWTON ABBOT NEWTON ABBOT	423	-10.4%	24	-59.3%	579	34.0%	156	NA	0	NA	0	NA	0	NA	1,182	963	22.7%	229	1045.0%	165	NA	0	NA	1,576	983	60.3%
620	BANBURYS BARNSTAPLE	762	-23.0%	0	NA	227	-54.1%	70	NA	0	NA	0	NA	0	NA	1,059	1,484	-28.6%	43	115.0%	43	NA	0	NA	1,145	1,504	-23.9%
615	BARKERS NORTH ALLERTON	560	-14.9%	31	-41.5%	768	-1.3%	207	NA	0	NA	0	NA	0	NA	1,566	1,515	3.4%	0	NA	0	NA	0	NA	1,566	1,796	-12.8%
1754	BROWNS BEVERLEY	706	-22.0%	39	-45.1%	964	-10.1%	260	NA	0	NA	0	NA	0	NA	1,969	2,084	-5.5%	154	123.2%	112	NA	0	NA	2,235	2,153	3.8%
1797	BROWNS GAINSBOROUGH	271	-54.8%	15	-68.1%	371	-47.7%	100	NA	0	NA	0	NA	0	NA	757	1,378	-45.1%	57	23.9%	41	NA	0	NA	855	1,424	-40.0%
1655	BROWNS YORK	238	-13.5%	14	-33.3%	327	0.0%	88	NA	0	NA	0	NA	0	NA	667	634	5.2%	0	NA	0	NA	0	NA	667	661	0.9%
1949	CENTRAL PHARM E-COM CARDIFF	20,600	45.1%	1,151	-22.4%	28,196	62.8%	7,596	NA	0	NA	0	NA	0	NA	57,543	32,998	74.4%	198	NA	144	NA	0	NA	57,885	32,998	75.4%
1950	CENTRAL PHARMACY CARDIFF	11,394	452.6%	637	194.9%	15,597	519.9%	4,202	NA	0	NA	0	NA	0	NA	31,830	4,794	564.0%	0	NA	0	NA	0	NA	31,830	4,794	564.0%
2030	CHAVE & JACKSON HEREFORD	246	-26.6%	14	-46.2%	335	-15.6%	90	NA	0	NA	0	NA	0	NA	685	770	-11.0%	0	NA	0	NA	0	NA	685	799	-14.3%
2461	COOTES PHARMACY EAST FINCHLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	270	NA	0	NA	0	NA	0	NA	0	270	NA
55	DE GRUCHY ST HELIER	675	-11.1%	38	-33.3%	925	2.8%	249	NA	0	NA	0	NA	0	NA	1,887	1,744	8.2%	0	NA	0	NA	0	NA	1,887	1,823	3.5%
5550	DEAN & SMEDLEY PHARMACY ASHBY DE LA ZOUCH	458	39.6%	26	-3.7%	629	62.1%	169	NA	0	NA	0	NA	0	NA	1,282	756	69.6%	64	255.6%	47	NA	0	NA	1,393	774	80.0%
7199	DOWNTOWN SUPERSTORE GRANTHAM	903	-19.3%	50	-43.2%	1,236	-6.6%	333	NA	0	NA	0	NA	0	NA	2,522	2,574	-2.0%	198	104.1%	144	NA	0	NA	2,864	2,671	7.2%
3362	ELEGANCE & BEAUTE LTD GLASGOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	428	NA	0	NA	0	NA	0	NA	0	458	NA
4850	HARVEYS OF HALIFAX HALIFAX	314	6.8%	18	-18.2%	432	24.1%	116	NA	0	NA	0	NA	0	NA	880	676	30.2%	34	-79.5%	25	NA	0	NA	939	842	11.5%
9101	HILLS DEPARTMENT STORE SPALDING	489	-17.3%	27	-38.6%	669	-4.8%	180	NA	0	NA	0	NA	0	NA	1,365	1,361	0.3%	26	-61.2%	19	NA	0	NA	1,410	1,428	-1.3%
5015	HOOPERS HARROGATE	355	-34.0%	20	-54.5%	487	-23.2%	132	NA	0	NA	0	NA	0	NA	994	1,237	-19.6%	0	NA	0	NA	0	NA	994	1,265	-21.4%
3900	HOOPERS WILMSLOW	404	1.0%	22	-26.7%	553	16.7%	149	NA	0	NA	0	NA	0	NA	1,128	920	22.6%	0	NA	0	NA	0	NA	1,128	985	14.5%
5355	HURST CHEMIST RIPLEY	398	-23.6%	22	-47.6%	542	-11.9%	146	NA	0	NA	0	NA	0	NA	1,108	1,198	-7.5%	53	-28.4%	39	NA	0	NA	1,200	1,272	-5.7%
5710	J P PHARMACY CAMDEN TOWN	360	-33.0%	30	-83.7%	276	-30.3%	0	NA	0	NA	0	NA	0	NA	666	1,128	-41.0%	0	NA	0	NA	0	NA	666	1,128	-41.0%
5720	J.T LLOYD BURNLEY	463	-47.2%	26	-61.2%	636	-38.8%	172	NA	0	NA	0	NA	0	NA	1,297	2,018	-35.7%	0	NA	0	NA	0	NA	1,297	2,191	-40.8%
6190	JAMES LEIGH BARKING	879	6.3%	310	-6.1%	635	-5.2%	240	NA	0	NA	0	NA	0	NA	2,064	1,827	13.0%	313	-49.5%	227	NA	0	NA	2,604	2,447	6.4%
5470	JARROLD NORWICH	256	-56.9%	14	-68.2%	348	-50.8%	93	NA	0	NA	0	NA	0	NA	711	1,368	-48.0%	379	124.3%	276	NA	0	NA	1,366	1,537	-11.1%
6020	LANDYS CHEMIST LONDON	1,575	17.1%	88	-30.7%	2,156	30.4%	581	NA	0	NA	0	NA	0	NA	4,400	3,200	37.5%	23	-97.7%	17	NA	0	NA	4,440	4,200	5.7%
7197	OLDRIDS BOSTON	974	-12.8%	55	-36.8%	1,335	1.0%	360	NA	0	NA	0	NA	0	NA	2,724	2,570	6.0%	225	-62.6%	164	NA	0	NA	3,113	3,172	-1.9%
7207	OLDRIDS SCUNTHORPE	124	NA	7	NA	170	NA	46	NA	0	NA	0	NA	0	NA	347	0	NA	0	NA	0	NA	0	NA	347	0	NA
8710	SCENT BOSTON	188	-43.2%	10	-61.5%	256	-34.5%	69	NA	0	NA	0	NA	0	NA	523	760	-31.2%	25	-65.8%	18	NA	0	NA	566	833	-32.1%
1072	SCENTSATIONS OF TROON TROON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	353	NA	0	NA	0	NA	0	NA	0	369	NA
7556	THE PERFUMERY AT LYMINGTON LYMINGTON	503	30.0%	0	NA	370	42.9%	50	NA	0	NA	0	NA	0	NA	923	646	42.9%	78	116.7%	0	NA	0	NA	1,001	682	46.8%
8246	THE ROYAL PERFUMERY WIGAN	701	28.4%	39	-11.4%	961	49.5%	259	NA	0	NA	0	NA	0	NA	1,960	1,255	56.2%	25	-69.1%	18	NA	0	NA	2,003	1,336	49.9%
9736	VITALTONE PHARMACY CATERHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	364	NA	0	NA	0	NA	0	NA	0	384	NA
TOTAL GB STORE		45,219	40.4%	2,727	-17.0%	59,980	61.1%	16,113	NA	0	NA	0	NA	0	NA	124,039	73,273	69.3%	2,124	-45.6%	1,499	NA	0	NA	127,662	77,179	65.4%
1768	CAMERONS BALLYMENA	123	-48.1%	0	NA	158	-4.8%	0	NA	0	NA	0	NA	0	NA	281	403	-30.3%	20	-85.5%	0	NA	0	NA	301	541	-44.4%
TOTAL NI STORE		123	-48.1%	0	NA	158	-4.8%	0	NA	0	NA	0	NA	0	NA	281	403	-30.3%	20	-85.5%	0	NA	0	NA	301	541	-44.4%
TOTAL		45,342	39.7%	2,727	-17.0%	60,138	60.8%	16,113	NA	0	NA	0	NA	0	NA	124,320	73,676	68.7%	2,144	-47.0%	1,499	NA	0	NA	127,963	77,720	64.6%

LIKE ON LIKE	45,218	41.5%	2,720	-16.3%	59,968	62.9%	16,067	NA	0	NA	0	NA	0	NA	123,973	72,531	70.9%	2,144	-46.1%	1,499	NA	0	NA	127,616	76,509	66.8%
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NUMBER OF OPEN DOORS

28

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

MONTH OF FEBRUARY

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
545	AUSTINS OF NEWTON ABBOT NEWTON ABBOT	65	-71.2%	4	-93.2%	89	-32.6%	24	NA	0	NA	0	NA	0	NA	182	417	-56.4%	0	NA	0	NA	0	NA	182	437	-58.4%
620	BANBURYS BARNSTAPLE	354	-31.5%	0	NA	74	-80.4%	0	NA	0	NA	0	NA	0	NA	428	895	-52.2%	0	NA	0	NA	0	NA	428	895	-52.2%
615	BARKERS NORTH ALLERTON	375	-9.0%	21	-41.7%	515	6.6%	139	NA	0	NA	0	NA	0	NA	1,050	948	10.8%	0	NA	0	NA	0	NA	1,050	1,183	-11.2%
1754	BROWNS BEVERLEY	365	-31.8%	20	-56.5%	498	-20.7%	134	NA	0	NA	0	NA	0	NA	1,017	1,232	-17.5%	86	NA	62	NA	0	NA	1,165	1,232	-5.4%
1797	BROWNS GAINSBOROUGH	123	-65.4%	7	-77.4%	169	-59.5%	45	NA	0	NA	0	NA	0	NA	344	818	-57.9%	0	NA	0	NA	0	NA	344	818	-57.9%
1655	BROWNS YORK	66	-49.2%	4	-63.6%	91	-40.5%	24	NA	0	NA	0	NA	0	NA	185	300	-38.3%	0	NA	0	NA	0	NA	185	300	-38.3%
1949	CENTRAL PHARM E-COM CARDIFF	13,863	69.6%	775	-9.4%	18,976	90.2%	5,112	NA	0	NA	0	NA	0	NA	38,726	19,008	103.7%	34	NA	25	NA	0	NA	38,785	19,008	104.0%
1950	CENTRAL PHARMACY CARDIFF	10,625	785.4%	594	371.4%	14,543	893.4%	3,918	NA	0	NA	0	NA	0	NA	29,680	2,790	963.8%	0	NA	0	NA	0	NA	29,680	2,790	963.8%
2030	CHAVE & JACKSON HEREFORD	165	-9.3%	9	-43.8%	224	5.2%	60	NA	0	NA	0	NA	0	NA	458	418	9.6%	0	NA	0	NA	0	NA	458	418	9.6%
2461	COOTES PHARMACY EAST FINCHLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	140	NA	0	NA	0	NA	0	NA	0	140	NA
55	DE GRUCHY ST HELIER	301	-10.9%	17	-41.4%	412	4.0%	111	NA	0	NA	0	NA	0	NA	841	777	8.2%	0	NA	0	NA	0	NA	841	777	8.2%
5550	DEAN & SMEDLEY PHARMACY ASHBY DE LA ZOUCH	264	15.3%	15	-25.0%	362	34.6%	97	NA	0	NA	0	NA	0	NA	738	528	39.8%	64	NA	47	NA	0	NA	849	528	60.8%
7199	DOWNTOWN SUPERSTORE GRANTHAM	456	-32.2%	25	-56.9%	624	-20.9%	168	NA	0	NA	0	NA	0	NA	1,273	1,548	-17.8%	117	735.7%	85	NA	0	NA	1,475	1,562	-5.6%
3362	ELEGANCE & BEAUTE LTD GLASGOW	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	225	NA	0	NA	0	NA	0	NA	0	238	NA
4850	HARVEYS OF HALIFAX HALIFAX	157	11.3%	9	-25.0%	216	30.9%	58	NA	0	NA	0	NA	0	NA	440	324	35.8%	34	-42.4%	25	NA	0	NA	499	383	30.3%
9101	HILLS DEPARTMENT STORE SPALDING	251	8.2%	14	-30.0%	343	26.1%	92	NA	0	NA	0	NA	0	NA	700	534	31.1%	26	NA	19	NA	0	NA	745	534	39.5%
5015	HOOPERS HARROGATE	118	-69.7%	7	-79.4%	162	-64.5%	44	NA	0	NA	0	NA	0	NA	331	895	-63.0%	0	NA	0	NA	0	NA	331	895	-63.0%
3900	HOOPERS WILMSLOW	186	5.1%	10	-33.3%	255	23.2%	69	NA	0	NA	0	NA	0	NA	520	407	27.8%	0	NA	0	NA	0	NA	520	430	20.9%
5355	HURST CHEMIST RIPLEY	145	-59.2%	8	-74.2%	197	-52.6%	53	NA	0	NA	0	NA	0	NA	403	816	-50.6%	34	-20.9%	25	NA	0	NA	462	859	-46.2%
5710	J P PHARMACY CAMDEN TOWN	232	-6.8%	30	42.9%	213	-27.1%	0	NA	0	NA	0	NA	0	NA	475	573	-17.1%	0	NA	0	NA	0	NA	475	573	-17.1%
5720	J.T LLOYD BURNLEY	275	-37.4%	15	-60.5%	377	-26.8%	102	NA	0	NA	0	NA	0	NA	769	1,010	-23.9%	0	NA	0	NA	0	NA	769	1,161	-33.8%
6190	JAMES LEIGH BARKING	489	-2.0%	190	0.0%	395	-3.7%	120	NA	0	NA	0	NA	0	NA	1,194	1,099	8.6%	255	-48.0%	185	NA	0	NA	1,634	1,589	2.8%
5470	JARROLDS NORWICH	213	-7.8%	12	-40.0%	291	7.4%	78	NA	0	NA	0	NA	0	NA	594	532	11.7%	17	-83.2%	13	NA	0	NA	624	633	-1.4%
6020	LANDYS CHEMIST LONDON	680	-13.0%	38	-44.1%	931	1.5%	251	NA	0	NA	0	NA	0	NA	1,900	1,800	5.6%	0	NA	0	NA	0	NA	1,900	2,250	-15.6%
7197	OLDRIDS BOSTON	528	-13.6%	30	-43.4%	723	1.0%	195	NA	0	NA	0	NA	0	NA	1,476	1,406	5.0%	17	-96.7%	13	NA	0	NA	1,506	1,914	-21.3%
7207	OLDRIDS SCUNTHORPE	74	NA	4	NA	101	NA	27	NA	0	NA	0	NA	0	NA	206	0	NA	0	NA	0	NA	0	NA	206	0	NA
8710	SCENT BOSTON	23	-88.7%	1	-94.4%	32	-86.6%	9	NA	0	NA	0	NA	0	NA	65	469	-86.1%	25	-49.0%	18	NA	0	NA	108	518	-79.2%
1072	SCENTSATIONS OF TROON TROON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	156	NA	0	NA	0	NA	0	NA	0	156	NA
7556	THE PERFUMERY AT LYMINGTON LYMINGTON	151	-2.6%	0	NA	210	23.5%	0	NA	0	NA	0	NA	0	NA	361	325	11.1%	18	NA	0	NA	0	NA	379	325	16.6%
8246	THE ROYAL PERFUMERY WIGAN	437	11.2%	24	-29.4%	598	30.0%	161	NA	0	NA	0	NA	0	NA	1,220	904	35.0%	25	-51.9%	18	NA	0	NA	1,263	956	32.1%
9736	VITALTONE PHARMACY CATERHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	112	NA	0	NA	0	NA	0	NA	0	112	NA
TOTAL GB STORE		30,981	71.1%	1,883	1.0%	41,621	97.0%	11,091	NA	0	NA	0	NA	0	NA	85,576	41,406	106.7%	752	-65.9%	535	NA	0	NA	86,863	43,614	99.2%
1768	CAMERONS BALLYMENA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	101	NA	0	NA	0	NA	0	NA	0	121	NA
TOTAL NI STORE		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	101	NA	0	NA	0	NA	0	NA	0	121	NA
TOTAL		30,981	70.6%	1,883	1.0%	41,621	96.5%	11,091	NA	0	NA	0	NA	0	NA	85,576	41,507	106.2%	752	-66.2%	535	NA	0	NA	86,863	43,735	98.6%

LIKE ON LIKE	30,907	72.3%	1,879	1.8%	41,520	98.4%	11,064	NA	0	NA	0	NA	0	NA	85,370	41,014	108.1%	752	-66.0%	535	NA	0	NA	86,657	43,229	100.5%
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NUMBER OF OPEN DOORS

28

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5695	JOHN LEWIS ABERDEEN	539	22.8%	0	NA	150	-45.8%	0	NA	0	NA	0	NA	0	NA	689	796	-13.4%	0	NA	0	NA	0	NA	689	796	-13.4%
5817	JOHN LEWIS BIRMINGHAM	498	398.0%	0	NA	210	-8.3%	0	NA	0	NA	0	NA	0	NA	708	329	115.2%	0	NA	0	NA	0	NA	708	329	115.2%
5630	JOHN LEWIS BRENT CROSS	1,046	-53.2%	229	46.8%	747	-60.1%	0	NA	0	NA	0	NA	0	NA	2,022	4,261	-52.5%	0	NA	0	NA	0	NA	2,022	4,261	-52.5%
5670	JOHN LEWIS BRISTOL	538	-6.1%	0	NA	478	-24.1%	0	NA	0	NA	0	NA	0	NA	1,016	1,230	-17.4%	0	NA	0	NA	0	NA	1,016	1,230	-17.4%
8321	JOHN LEWIS CAMBRIDGE	1,262	-35.4%	0	NA	1,070	-45.9%	52	NA	0	NA	0	NA	0	NA	2,384	3,958	-39.8%	0	NA	0	NA	0	NA	2,384	3,958	-39.8%
5716	JOHN LEWIS CARDIFF	791	203.1%	0	NA	519	21.0%	0	NA	0	NA	0	NA	0	NA	1,310	797	64.4%	0	NA	0	NA	0	NA	1,310	891	47.0%
5636	JOHN LEWIS CHEADLE	1,916	280.2%	0	NA	1,760	24.9%	104	NA	0	NA	0	NA	0	NA	3,780	1,913	97.6%	0	NA	0	NA	0	NA	3,780	1,913	97.6%
5819	JOHN LEWIS CHELMSFORD	205	57.7%	0	NA	150	-6.3%	0	NA	0	NA	0	NA	0	NA	355	290	22.4%	0	NA	0	NA	0	NA	355	290	22.4%
5707	JOHN LEWIS DARTFORD BLUEWATER	842	-40.5%	0	NA	974	-37.0%	0	NA	0	NA	0	NA	0	NA	1,816	3,016	-39.8%	0	NA	0	NA	0	NA	1,816	3,242	-44.0%
5635	JOHN LEWIS EDINBURGH	527	-35.3%	0	NA	283	-59.7%	0	NA	0	NA	0	NA	0	NA	810	1,516	-46.6%	0	NA	0	NA	0	NA	810	1,516	-46.6%
5816	JOHN LEWIS EXETER	614	102.0%	27	-81.8%	208	-69.9%	0	NA	0	NA	0	NA	0	NA	849	1,142	-25.7%	0	NA	0	NA	0	NA	849	1,142	-25.7%
5708	JOHN LEWIS GLASGOW	575	180.5%	0	NA	150	-73.4%	105	NA	0	NA	0	NA	0	NA	830	769	7.9%	0	NA	0	NA	0	NA	830	769	7.9%
5812	JOHN LEWIS HIGH WYCOMBE	1,421	7.2%	0	NA	1,127	10.2%	85	NA	0	NA	0	NA	0	NA	2,633	2,416	9.0%	0	NA	0	NA	0	NA	2,633	2,416	9.0%
5700	JOHN LEWIS KINGSTON	698	-42.2%	68	151.9%	847	-19.3%	0	NA	0	NA	0	NA	0	NA	1,613	2,285	-29.4%	0	NA	0	NA	0	NA	1,613	2,285	-29.4%
5818	JOHN LEWIS LEEDS	256	96.9%	0	NA	150	-6.3%	0	NA	0	NA	0	NA	0	NA	406	290	40.0%	0	NA	0	NA	0	NA	406	416	-2.4%
5713	JOHN LEWIS LEICESTER	498	68.2%	0	NA	289	-39.7%	0	NA	0	NA	0	NA	0	NA	787	775	1.5%	0	NA	0	NA	0	NA	787	775	1.5%
5712	JOHN LEWIS LIVERPOOL	3,977	1.9%	27	-73.5%	2,730	-34.9%	47	NA	0	NA	0	NA	0	NA	6,781	8,196	-17.3%	0	NA	0	NA	0	NA	6,781	8,915	-23.9%
5620	JOHN LEWIS LONDON	3,833	11.1%	334	-45.4%	4,486	-8.8%	217	NA	0	NA	0	NA	0	NA	8,870	8,981	-1.2%	0	NA	0	NA	0	NA	8,870	10,003	-11.3%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	2,236	118.6%	0	NA	1,481	11.9%	94	NA	0	NA	0	NA	0	NA	3,811	2,503	52.3%	0	NA	0	NA	0	NA	3,811	2,503	52.3%
5611	JOHN LEWIS LONDON WESTFIELD, WHITE CITY	1,712	NA	259	NA	796	NA	854	NA	0	NA	0	NA	0	NA	3,621	0	NA	94	NA	0	NA	0	NA	3,715	0	NA
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	791	43.3%	0	NA	639	-12.7%	148	NA	0	NA	0	NA	0	NA	1,578	1,284	22.9%	0	NA	0	NA	0	NA	1,578	1,284	22.9%
5655	JOHN LEWIS MILTON KEYNES	1,496	-20.3%	122	28.4%	441	-63.1%	37	NA	0	NA	0	NA	0	NA	2,096	3,165	-33.8%	0	NA	0	NA	0	NA	2,096	3,165	-33.8%
5600	JOHN LEWIS NEWCASTLE	647	-29.1%	68	NA	150	-69.6%	0	NA	0	NA	0	NA	0	NA	865	1,406	-38.5%	0	NA	0	NA	0	NA	865	1,406	-38.5%
5680	JOHN LEWIS NORWICH	812	4.4%	0	NA	485	79.0%	283	NA	0	NA	0	NA	0	NA	1,580	1,049	50.6%	0	NA	0	NA	0	NA	1,580	1,049	50.6%
5615	JOHN LEWIS NOTTINGHAM	1,976	53.2%	68	100.0%	1,567	39.8%	0	NA	0	NA	0	NA	0	NA	3,611	2,445	47.7%	0	NA	0	NA	0	NA	3,611	2,445	47.7%
5691	JOHN LEWIS OXFORD QUEEN STREET	922	NA	0	NA	861	NA	0	NA	0	NA	0	NA	0	NA	1,783	0	NA	0	NA	0	NA	0	NA	1,783	0	NA
5675	JOHN LEWIS PETERBOROUGH	840	-22.1%	68	-47.3%	801	-9.9%	0	NA	0	NA	0	NA	0	NA	1,709	2,096	-18.5%	0	NA	0	NA	0	NA	1,709	2,096	-18.5%
5610	JOHN LEWIS READING	905	-47.9%	0	NA	652	25.1%	73	NA	0	NA	0	NA	0	NA	1,630	2,257	-27.8%	0	NA	0	NA	0	NA	1,630	2,257	-27.8%
5605	JOHN LEWIS SHEFFIELD	1,339	10.4%	27	-49.1%	903	290.9%	99	NA	0	NA	0	NA	0	NA	2,368	1,497	58.2%	0	NA	0	NA	0	NA	2,368	1,508	57.0%
5701	JOHN LEWIS SOLIHULL	584	129.9%	68	-44.3%	1,361	367.7%	26	NA	0	NA	0	NA	0	NA	2,039	667	205.7%	0	NA	0	NA	0	NA	2,039	667	205.7%
5640	JOHN LEWIS SOUTHAMPTON	1,441	75.7%	68	NA	687	-7.0%	0	NA	0	NA	0	NA	0	NA	2,196	1,559	40.9%	0	NA	0	NA	0	NA	2,196	1,559	40.9%
5690	JOHN LEWIS WATFORD	642	-45.8%	0	NA	636	-43.5%	0	NA	0	NA	0	NA	0	NA	1,278	2,390	-46.5%	0	NA	0	NA	0	NA	1,278	2,390	-46.5%
5645	JOHN LEWIS WELWYN GARDEN	1,267	-17.6%	54	1.9%	928	-18.9%	0	NA	0	NA	0	NA	0	NA	2,249	2,735	-17.8%	0	NA	0	NA	0	NA	2,249	2,735	-17.8%
8322	JOHN LEWIS YORK	476	-32.6%	0	NA	261	-69.5%	0	NA	0	NA	0	NA	0	NA	737	1,649	-55.3%	0	NA	0	NA	0	NA	737	1,649	-55.3%
5650	PETER JONES LONDON	916	46.1%	53	-58.9%	615	11.0%	0	NA	0	NA	0	NA	0	NA	1,584	1,310	20.9%	0	NA	0	NA	0	NA	1,584	1,310	20.9%
5706	JLP HEAD OFFICE ACCOUNTS	0	NA	0	NA	(1,703)	NA	0	NA	0	NA	0	NA	0	NA	(1,703)	0	NA	0	NA	0	NA	0	NA	(1,703)	0	NA
5714	JOHN LEWIS DISTRIBUTION CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5813	JOHN LEWIS.COM MAGNA PARK	3,048	-42.4%	317	-38.4%	4,278	-46.8%	867	NA	0	NA	0	NA	0	NA	8,510	13,702	-37.9%	38	-96.8%	0	NA	0	NA	8,548	14,899	-42.6%
TOTAL		42,086	4.9%	1,857	-35.1%	32,167	-23.1%	3,091	NA	0	NA	0	NA	0	NA	79,201	84,674	-6.5%	132	-96.1%	0	NA	0	NA	79,333	88,069	-9.9%

LIKE ON LIKE	39,452	-1.7%	1,598	-44.1%	30,510	-27.1%	2,237	NA	0	NA	0	NA	0	NA	73,797	84,674	-12.8%	38	-98.9%	0	NA	0	NA	73,835	88,069	-16.2%
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NUMBER OF OPEN DOORS

35

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

2018 vs 2017

JOHN LEWIS GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5695	JOHN LEWIS ABERDEEN	41	-90.7%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	41	796	-94.8%	0	NA	0	NA	0	NA	41	796	-94.8%
5817	JOHN LEWIS BIRMINGHAM	0	NA	0	NA	60	-73.8%	0	NA	0	NA	0	NA	0	NA	60	329	-81.8%	0	NA	0	NA	0	NA	60	329	-81.8%
5630	JOHN LEWIS BRENT CROSS	363	-67.6%	107	-31.4%	597	-28.3%	0	NA	0	NA	0	NA	0	NA	1,067	2,110	-49.4%	0	NA	0	NA	0	NA	1,067	2,110	-49.4%
5670	JOHN LEWIS BRISTOL	11	-98.1%	0	NA	328	-47.9%	0	NA	0	NA	0	NA	0	NA	339	1,230	-72.4%	0	NA	0	NA	0	NA	339	1,230	-72.4%
8321	JOHN LEWIS CAMBRIDGE	53	-93.7%	0	NA	147	-84.4%	52	NA	0	NA	0	NA	0	NA	252	1,807	-86.1%	0	NA	0	NA	0	NA	252	1,807	-86.1%
5716	JOHN LEWIS CARDIFF	0	NA	0	NA	109	-74.6%	0	NA	0	NA	0	NA	0	NA	109	797	-86.3%	0	NA	0	NA	0	NA	109	891	-87.8%
5636	JOHN LEWIS CHEADLE	688	36.5%	0	NA	887	40.6%	52	NA	0	NA	0	NA	0	NA	1,627	1,135	43.3%	0	NA	0	NA	0	NA	1,627	1,135	43.3%
5819	JOHN LEWIS CHELMSFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	290	NA	0	NA	0	NA	0	NA	0	290	NA
5707	JOHN LEWIS DARTFORD BLUEWATER	294	-49.4%	0	NA	771	0.3%	0	NA	0	NA	0	NA	0	NA	1,065	1,403	-24.1%	0	NA	0	NA	0	NA	1,065	1,629	-34.6%
5635	JOHN LEWIS EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,516	NA	0	NA	0	NA	0	NA	0	1,516	NA
5816	JOHN LEWIS EXETER	59	-80.6%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	59	1,142	-94.8%	0	NA	0	NA	0	NA	59	1,142	-94.8%
5708	JOHN LEWIS GLASGOW	77	-62.4%	0	NA	0	NA	105	NA	0	NA	0	NA	0	NA	182	769	-76.3%	0	NA	0	NA	0	NA	182	769	-76.3%
5812	JOHN LEWIS HIGH WYCOMBE	193	-85.4%	0	NA	190	-81.4%	85	NA	0	NA	0	NA	0	NA	468	2,416	-80.6%	0	NA	0	NA	0	NA	468	2,416	-80.6%
5700	JOHN LEWIS KINGSTON	36	-97.0%	0	NA	561	-46.6%	0	NA	0	NA	0	NA	0	NA	597	2,285	-73.9%	0	NA	0	NA	0	NA	597	2,285	-73.9%
5818	JOHN LEWIS LEEDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	290	NA	0	NA	0	NA	0	NA	0	416	NA
5713	JOHN LEWIS LEICESTER	0	NA	0	NA	97	-79.7%	0	NA	0	NA	0	NA	0	NA	97	775	-87.5%	0	NA	0	NA	0	NA	97	775	-87.5%
5712	JOHN LEWIS LIVERPOOL	816	-73.9%	27	-73.5%	1,551	-56.8%	47	NA	0	NA	0	NA	0	NA	2,441	6,815	-64.2%	0	NA	0	NA	0	NA	2,441	7,130	-65.8%
5620	JOHN LEWIS LONDON	1,692	-20.2%	281	-54.1%	3,114	-31.1%	217	NA	0	NA	0	NA	0	NA	5,304	7,251	-26.9%	0	NA	0	NA	0	NA	5,304	7,869	-32.6%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	640	-37.4%	0	NA	707	-46.6%	94	NA	0	NA	0	NA	0	NA	1,441	2,503	-42.4%	0	NA	0	NA	0	NA	1,441	2,503	-42.4%
5611	JOHN LEWIS LONDON WESTFIELD, WHITE CITY	1,712	NA	259	NA	796	NA	854	NA	0	NA	0	NA	0	NA	3,621	0	NA	94	NA	0	NA	0	NA	3,715	0	NA
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	0	NA	0	NA	97	-86.7%	148	NA	0	NA	0	NA	0	NA	245	1,284	-80.9%	0	NA	0	NA	0	NA	245	1,284	-80.9%
5655	JOHN LEWIS MILTON KEYNES	883	-33.1%	0	NA	291	-57.0%	37	NA	0	NA	0	NA	0	NA	1,211	2,090	-42.1%	0	NA	0	NA	0	NA	1,211	2,090	-42.1%
5600	JOHN LEWIS NEWCASTLE	99	-89.1%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	99	1,406	-93.0%	0	NA	0	NA	0	NA	99	1,406	-93.0%
5680	JOHN LEWIS NORWICH	314	-37.2%	0	NA	335	23.6%	283	NA	0	NA	0	NA	0	NA	932	771	20.9%	0	NA	0	NA	0	NA	932	771	20.9%
5615	JOHN LEWIS NOTTINGHAM	99	-86.5%	0	NA	338	-43.9%	0	NA	0	NA	0	NA	0	NA	437	1,370	-68.1%	0	NA	0	NA	0	NA	437	1,370	-68.1%
5691	JOHN LEWIS OXFORD QUEEN STREET	80	NA	0	NA	118	NA	0	NA	0	NA	0	NA	0	NA	198	0	NA	0	NA	0	NA	0	NA	198	0	NA
5675	JOHN LEWIS PETERBOROUGH	21	-98.1%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	21	2,096	-99.0%	0	NA	0	NA	0	NA	21	2,096	-99.0%
5610	JOHN LEWIS READING	310	-9.9%	0	NA	317	-39.2%	73	NA	0	NA	0	NA	0	NA	700	865	-19.1%	0	NA	0	NA	0	NA	700	865	-19.1%
5605	JOHN LEWIS SHEFFIELD	256	-78.9%	27	-49.1%	493	113.4%	99	NA	0	NA	0	NA	0	NA	875	1,497	-41.5%	0	NA	0	NA	0	NA	875	1,508	-42.0%
5701	JOHN LEWIS SOLIHULL	86	-66.1%	0	NA	0	NA	26	NA	0	NA	0	NA	0	NA	112	667	-83.2%	0	NA	0	NA	0	NA	112	667	-83.2%
5640	JOHN LEWIS SOUTHAMPTON	202	-76.0%	0	NA	373	-67.2%	0	NA	0	NA	0	NA	0	NA	575	2,005	-71.3%	0	NA	0	NA	0	NA	575	2,005	-71.3%
5690	JOHN LEWIS WATFORD	87	-92.7%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	87	2,390	-96.4%	0	NA	0	NA	0	NA	87	2,390	-96.4%
5645	JOHN LEWIS WELWYN GARDEN	0	NA	27	-49.1%	202	-77.2%	0	NA	0	NA	0	NA	0	NA	229	1,641	-86.0%	0	NA	0	NA	0	NA	229	1,641	-86.0%
8322	JOHN LEWIS YORK	105	-85.1%	0	NA	28	-96.7%	0	NA	0	NA	0	NA	0	NA	133	1,649	-91.9%	0	NA	0	NA	0	NA	133	1,649	-91.9%
5650	PETER JONES LONDON	225	-64.1%	53	-58.9%	379	-31.6%	0	NA	0	NA	0	NA	0	NA	657	1,310	-49.8%	0	NA	0	NA	0	NA	657	1,310	-49.8%
5706	JLP HEAD OFFICE ACCOUNTS	0	NA	0	NA	(1,703)	NA	0	NA	0	NA	0	NA	0	NA	(1,703)	0	NA	0	NA	0	NA	0	NA	(1,703)	0	NA
5714	JOHN LEWIS DISTRIBUTION CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5813	JOHN LEWIS.COM MAGNA PARK	1,023	-67.3%	250	-10.1%	3,663	-13.1%	690	NA	0	NA	0	NA	0	NA	5,626	7,473	-24.7%	11	-97.4%	0	NA	0	NA	5,637	7,902	-28.7%
TOTAL		10,465	-64.2%	1,031	-61.1%	14,846	-54.3%	2,862	NA	0	NA	0	NA	0	NA	29,204	64,173	-54.5%	105	-94.2%	0	NA	0	NA	29,309	65,992	-55.6%

LIKE ON LIKE	8,673	-70.3%	772	-70.9%	13,932	-57.1%	2,008	NA	0	NA	0	NA	0	NA	25,385	64,173	-60.4%	11	-99.4%	0	NA	0	NA	25,396	65,992	-61.5%
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NUMBER OF OPEN DOORS

35

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5695	JOHN LEWIS ABERDEEN	444	-36.8%	0	NA	445	187.1%	0	NA	0	NA	0	NA	0	NA	889	857	3.7%	0	NA	0	NA	0	NA	889	821	8.3%
5817	JOHN LEWIS BIRMINGHAM	533	-40.0%	32	-56.2%	711	145.2%	187	NA	0	NA	0	NA	0	NA	1,463	1,251	16.9%	0	NA	0	NA	0	NA	1,463	1,251	16.9%
5630	JOHN LEWIS BRENT CROSS	2,362	-12.6%	300	163.2%	2,002	33.2%	259	NA	0	NA	0	NA	0	NA	4,923	4,320	14.0%	0	NA	0	NA	0	NA	4,923	4,320	14.0%
5670	JOHN LEWIS BRISTOL	1,417	34.3%	0	NA	1,167	41.1%	0	NA	0	NA	0	NA	0	NA	2,584	2,005	28.9%	0	NA	0	NA	0	NA	2,584	2,005	28.9%
8321	JOHN LEWIS CAMBRIDGE	1,507	0.4%	100	-25.4%	1,223	4.9%	122	NA	0	NA	0	NA	0	NA	2,952	2,801	5.4%	0	NA	0	NA	0	NA	2,952	2,801	5.4%
5716	JOHN LEWIS CARDIFF	462	-44.3%	50	11.1%	589	-14.6%	94	NA	0	NA	0	NA	0	NA	1,195	1,564	-23.6%	0	NA	0	NA	0	NA	1,195	1,716	-30.4%
5636	JOHN LEWIS CHEADLE	1,967	-16.4%	50	-80.9%	1,581	18.1%	571	NA	0	NA	0	NA	0	NA	4,169	3,953	5.5%	0	NA	0	NA	0	NA	4,169	3,953	5.5%
5819	JOHN LEWIS CHELMSFORD	328	52.6%	0	NA	462	187.0%	365	NA	0	NA	0	NA	0	NA	1,155	423	173.0%	0	NA	0	NA	0	NA	1,155	423	173.0%
5707	JOHN LEWIS DARTFORD BLUEWATER	1,655	102.1%	0	NA	1,491	105.1%	212	NA	0	NA	0	NA	0	NA	3,358	1,546	117.2%	0	NA	0	NA	0	NA	3,358	1,773	89.4%
5635	JOHN LEWIS EDINBURGH	692	40.7%	108	92.9%	380	8.6%	47	NA	0	NA	0	NA	0	NA	1,227	898	36.6%	0	NA	0	NA	0	NA	1,227	898	36.6%
5816	JOHN LEWIS EXETER	465	218.5%	50	-21.9%	524	97.7%	89	NA	0	NA	0	NA	0	NA	1,128	584	93.2%	0	NA	0	NA	0	NA	1,128	584	93.2%
5708	JOHN LEWIS GLASGOW	1,139	-9.1%	50	-35.9%	754	-2.6%	178	NA	0	NA	0	NA	0	NA	2,121	2,105	0.8%	0	NA	0	NA	0	NA	2,121	2,105	0.8%
5812	JOHN LEWIS HIGH WYCOMBE	1,137	11.7%	32	45.5%	1,483	162.5%	391	NA	0	NA	0	NA	0	NA	3,043	1,637	85.9%	0	NA	0	NA	0	NA	3,043	1,637	85.9%
5700	JOHN LEWIS KINGSTON	821	13.2%	114	0.0%	992	39.9%	91	NA	0	NA	0	NA	0	NA	2,018	1,568	28.7%	0	NA	0	NA	0	NA	2,018	1,568	28.7%
5818	JOHN LEWIS LEEDS	625	-3.4%	0	NA	161	-67.6%	100	NA	0	NA	0	NA	0	NA	886	1,144	-22.6%	0	NA	0	NA	0	NA	886	1,442	-38.6%
5713	JOHN LEWIS LEICESTER	410	-17.7%	210	NA	609	62.8%	0	NA	0	NA	0	NA	0	NA	1,229	872	40.9%	0	NA	0	NA	0	NA	1,229	872	40.9%
5712	JOHN LEWIS LIVERPOOL	4,606	-21.4%	578	-22.5%	3,108	-21.0%	1,073	NA	0	NA	0	NA	0	NA	9,365	10,542	-11.2%	709	8.7%	84	NA	0	NA	10,158	11,194	-9.3%
5620	JOHN LEWIS LONDON	6,957	26.2%	1,795	53.3%	6,681	9.8%	1,062	NA	0	NA	0	NA	0	NA	16,495	12,844	28.4%	58	-96.1%	457	NA	0	NA	17,010	14,322	18.8%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	760	-33.6%	242	70.4%	1,148	47.2%	331	NA	0	NA	0	NA	0	NA	2,481	2,067	20.0%	59	NA	0	NA	0	NA	2,540	2,067	22.9%
5611	JOHN LEWIS LONDON WESTFIELD, WHITE CITY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	633	32.2%	32	NA	850	194.1%	274	NA	0	NA	0	NA	0	NA	1,789	768	132.9%	0	NA	0	NA	0	NA	1,789	768	132.9%
5655	JOHN LEWIS MILTON KEYNES	1,323	-40.8%	52	-59.4%	725	-30.1%	174	NA	0	NA	0	NA	0	NA	2,274	3,399	-33.1%	0	NA	0	NA	0	NA	2,274	3,399	-33.1%
5600	JOHN LEWIS NEWCASTLE	1,382	3.6%	108	28.6%	662	6.6%	351	NA	0	NA	0	NA	0	NA	2,503	2,039	22.8%	0	NA	0	NA	0	NA	2,503	2,197	13.9%
5680	JOHN LEWIS NORWICH	966	0.5%	58	16.0%	297	21.2%	149	NA	0	NA	0	NA	0	NA	1,470	1,256	17.0%	0	NA	0	NA	0	NA	1,470	1,256	17.0%
5615	JOHN LEWIS NOTTINGHAM	1,827	42.7%	128	100.0%	614	-29.0%	140	NA	0	NA	0	NA	0	NA	2,709	2,254	20.2%	0	NA	0	NA	0	NA	2,709	2,254	20.2%
5691	JOHN LEWIS OXFORD QUEEN STREET	697	NA	64	NA	435	NA	49	NA	0	NA	0	NA	0	NA	1,245	0	NA	0	NA	0	NA	0	NA	1,245	0	NA
5675	JOHN LEWIS PETERBOROUGH	1,700	36.7%	159	-3.0%	694	54.6%	302	NA	0	NA	0	NA	0	NA	2,855	1,857	53.7%	(5)	-107.6%	0	NA	0	NA	2,850	1,923	48.2%
5610	JOHN LEWIS READING	1,387	-9.6%	132	NA	1,012	11.7%	168	NA	0	NA	0	NA	0	NA	2,699	2,469	9.3%	0	NA	0	NA	0	NA	2,699	2,469	9.3%
5605	JOHN LEWIS SHEFFIELD	961	-4.7%	100	0.0%	571	11.7%	236	NA	0	NA	0	NA	0	NA	1,868	1,619	15.4%	0	NA	0	NA	0	NA	1,868	2,022	-7.6%
5701	JOHN LEWIS SOLIHULL	779	0.8%	178	NA	624	14.3%	49	NA	0	NA	0	NA	0	NA	1,630	1,319	23.6%	0	NA	0	NA	0	NA	1,630	1,319	23.6%
5640	JOHN LEWIS SOUTHAMPTON	1,789	-25.1%	200	85.2%	1,451	13.0%	438	NA	0	NA	0	NA	0	NA	3,878	3,780	2.6%	0	NA	0	NA	0	NA	3,878	3,780	2.6%
5690	JOHN LEWIS WATFORD	1,271	-8.8%	132	164.0%	995	21.2%	281	NA	0	NA	0	NA	0	NA	2,679	2,265	18.3%	0	NA	0	NA	0	NA	2,679	2,265	18.3%
5645	JOHN LEWIS WELWYN GARDEN	1,606	-13.7%	150	200.0%	1,774	6.0%	87	NA	0	NA	0	NA	0	NA	3,617	3,584	0.9%	0	NA	0	NA	0	NA	3,617	3,584	0.9%
8322	JOHN LEWIS YORK	1,380	108.5%	0	NA	380	-40.8%	343	NA	0	NA	0	NA	0	NA	2,103	1,368	53.7%	0	NA	0	NA	0	NA	2,103	1,368	53.7%
5650	PETER JONES LONDON	999	-31.4%	145	-59.4%	746	-33.0%	94	NA	0	NA	0	NA	0	NA	1,984	2,981	-33.4%	0	NA	0	NA	0	NA	1,984	2,981	-33.4%
5706	JLP HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5714	JOHN LEWIS DISTRIBUTION CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5813	JOHN LEWIS.COM MAGNA PARK	12,826	12.3%	2,316	30.8%	13,300	-8.9%	4,471	NA	0	NA	0	NA	0	NA	32,913	27,784	18.5%	1,401	20.6%	43	NA	0	NA	34,357	28,946	18.7%
TOTAL		59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778	NA	0	NA	0	NA	0	NA	130,897	111,723	17.2%	2,222	-51.3%	584	NA	0	NA	133,703	116,283	15.0%

LIKE ON LIKE	59,116	1.2%	7,601	25.1%	50,206	7.3%	12,729	NA	0	NA	0	NA	0	NA	129,652	111,723	16.0%	2,222	-51.3%	584	NA	0	NA	132,458	116,283	13.9%
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NUMBER OF OPEN DOORS

35

CLARINS FRAGRANCE GROUP

JOHN LEWIS GROUP

STORES GROUP REPORT

2018 vs 2017

MONTH OF FEBRUARY

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
5695	JOHN LEWIS ABERDEEN	351	16.6%	0	NA	230	360.0%	0	NA	0	NA	0	NA	0	NA	581	351	65.5%	0	NA	0	NA	0	NA	581	351	65.5%
5817	JOHN LEWIS BIRMINGHAM	262	-48.9%	0	NA	315	314.5%	140	NA	0	NA	0	NA	0	NA	717	634	13.1%	0	NA	0	NA	0	NA	717	634	13.1%
5630	JOHN LEWIS BRENT CROSS	1,459	1.6%	150	31.6%	1,054	16.5%	278	NA	0	NA	0	NA	0	NA	2,941	2,455	19.8%	0	NA	0	NA	0	NA	2,941	2,455	19.8%
5670	JOHN LEWIS BRISTOL	414	-42.7%	0	NA	833	176.7%	0	NA	0	NA	0	NA	0	NA	1,247	1,074	16.1%	0	NA	0	NA	0	NA	1,247	1,074	16.1%
8321	JOHN LEWIS CAMBRIDGE	723	-7.1%	0	NA	696	8.4%	96	NA	0	NA	0	NA	0	NA	1,515	1,448	4.6%	0	NA	0	NA	0	NA	1,515	1,448	4.6%
5716	JOHN LEWIS CARDIFF	171	-62.9%	50	11.1%	310	-11.4%	47	NA	0	NA	0	NA	0	NA	578	856	-32.5%	0	NA	0	NA	0	NA	578	915	-36.8%
5636	JOHN LEWIS CHEADLE	729	-36.0%	0	NA	898	23.9%	427	NA	0	NA	0	NA	0	NA	2,054	1,928	6.5%	0	NA	0	NA	0	NA	2,054	1,928	6.5%
5819	JOHN LEWIS CHELMSFORD	168	NA	0	NA	352	604.0%	0	NA	0	NA	0	NA	0	NA	520	50	940.0%	0	NA	0	NA	0	NA	520	50	940.0%
5707	JOHN LEWIS DARTFORD BLUEWATER	793	90.6%	0	NA	807	133.9%	0	NA	0	NA	0	NA	0	NA	1,600	761	110.2%	0	NA	0	NA	0	NA	1,600	863	85.4%
5635	JOHN LEWIS EDINBURGH	361	30.3%	108	NA	260	69.9%	47	NA	0	NA	0	NA	0	NA	776	430	80.5%	0	NA	0	NA	0	NA	776	430	80.5%
5816	JOHN LEWIS EXETER	276	69.3%	0	NA	214	27.4%	89	NA	0	NA	0	NA	0	NA	579	409	41.6%	0	NA	0	NA	0	NA	579	409	41.6%
5708	JOHN LEWIS GLASGOW	525	-24.6%	50	0.0%	361	-45.4%	0	NA	0	NA	0	NA	0	NA	936	1,407	-33.5%	0	NA	0	NA	0	NA	936	1,407	-33.5%
5812	JOHN LEWIS HIGH WYCOMBE	768	13.1%	32	NA	716	125.2%	226	NA	0	NA	0	NA	0	NA	1,742	997	74.7%	0	NA	0	NA	0	NA	1,742	997	74.7%
5700	JOHN LEWIS KINGSTON	385	-27.4%	114	0.0%	411	12.3%	47	NA	0	NA	0	NA	0	NA	957	1,010	-5.2%	0	NA	0	NA	0	NA	957	1,010	-5.2%
5818	JOHN LEWIS LEEDS	86	-76.9%	0	NA	42	-82.6%	47	NA	0	NA	0	NA	0	NA	175	614	-71.5%	0	NA	0	NA	0	NA	175	680	-74.3%
5713	JOHN LEWIS LEICESTER	184	20.3%	64	NA	339	24.2%	0	NA	0	NA	0	NA	0	NA	587	426	37.8%	0	NA	0	NA	0	NA	587	426	37.8%
5712	JOHN LEWIS LIVERPOOL	2,827	-14.8%	385	42.6%	2,282	-12.9%	534	NA	0	NA	0	NA	0	NA	6,028	6,210	-2.9%	571	2.7%	84	NA	0	NA	6,683	6,766	-1.2%
5620	JOHN LEWIS LONDON	3,882	21.2%	845	10.9%	3,848	8.1%	485	NA	0	NA	0	NA	0	NA	9,060	7,525	20.4%	58	-92.4%	138	NA	0	NA	9,256	8,290	11.7%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	366	-37.2%	112	124.0%	965	145.5%	212	NA	0	NA	0	NA	0	NA	1,655	1,026	61.3%	0	NA	0	NA	0	NA	1,655	1,026	61.3%
5611	JOHN LEWIS LONDON WESTFIELD, WHITE CITY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	382	9.1%	0	NA	518	1669.7%	98	NA	0	NA	0	NA	0	NA	998	317	214.8%	0	NA	0	NA	0	NA	998	317	214.8%
5655	JOHN LEWIS MILTON KEYNES	714	-39.9%	0	NA	222	-60.0%	187	NA	0	NA	0	NA	0	NA	1,123	1,808	-37.9%	0	NA	0	NA	0	NA	1,123	1,808	-37.9%
5600	JOHN LEWIS NEWCASTLE	707	-24.3%	58	107.1%	280	-44.3%	70	NA	0	NA	0	NA	0	NA	1,115	1,465	-23.9%	0	NA	0	NA	0	NA	1,115	1,515	-26.4%
5680	JOHN LEWIS NORWICH	482	6.6%	58	16.0%	142	-0.7%	0	NA	0	NA	0	NA	0	NA	682	645	5.7%	0	NA	0	NA	0	NA	682	645	5.7%
5615	JOHN LEWIS NOTTINGHAM	735	-12.5%	64	0.0%	519	-8.0%	0	NA	0	NA	0	NA	0	NA	1,318	1,482	-11.1%	0	NA	0	NA	0	NA	1,318	1,482	-11.1%
5691	JOHN LEWIS OXFORD QUEEN STREET	386	NA	0	NA	69	NA	49	NA	0	NA	0	NA	0	NA	504	0	NA	0	NA	0	NA	0	NA	504	0	NA
5675	JOHN LEWIS PETERBOROUGH	901	12.5%	95	-16.7%	305	-12.9%	92	NA	0	NA	0	NA	0	NA	1,393	1,265	10.1%	0	NA	0	NA	0	NA	1,393	1,298	7.3%
5610	JOHN LEWIS READING	694	-3.2%	50	NA	346	-40.1%	70	NA	0	NA	0	NA	0	NA	1,160	1,295	-10.4%	0	NA	0	NA	0	NA	1,160	1,295	-10.4%
5605	JOHN LEWIS SHEFFIELD	291	-49.9%	50	NA	318	18.7%	96	NA	0	NA	0	NA	0	NA	755	849	-11.1%	0	NA	0	NA	0	NA	755	958	-21.2%
5701	JOHN LEWIS SOLIHULL	315	36.4%	50	NA	495	243.8%	119	NA	0	NA	0	NA	0	NA	979	375	161.1%	0	NA	0	NA	0	NA	979	375	161.1%
5640	JOHN LEWIS SOUTHAMPTON	957	-30.2%	0	NA	556	-19.1%	278	NA	0	NA	0	NA	0	NA	1,791	2,116	-15.4%	0	NA	0	NA	0	NA	1,791	2,116	-15.4%
5690	JOHN LEWIS WATFORD	705	-2.9%	0	NA	399	-36.7%	140	NA	0	NA	0	NA	0	NA	1,244	1,406	-11.5%	0	NA	0	NA	0	NA	1,244	1,406	-11.5%
5645	JOHN LEWIS WELWYN GARDEN	604	-18.5%	50	0.0%	1,002	-2.2%	49	NA	0	NA	0	NA	0	NA	1,705	1,816	-6.1%	0	NA	0	NA	0	NA	1,705	1,816	-6.1%
8322	JOHN LEWIS YORK	348	-39.2%	0	NA	191	-48.8%	159	NA	0	NA	0	NA	0	NA	698	1,009	-30.8%	0	NA	0	NA	0	NA	698	1,009	-30.8%
5650	PETER JONES LONDON	569	-45.6%	45	-79.8%	278	-59.7%	47	NA	0	NA	0	NA	0	NA	939	1,958	-52.0%	0	NA	0	NA	0	NA	939	1,958	-52.0%
5706	JLP HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5714	JOHN LEWIS DISTRIBUTION CENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
5813	JOHN LEWIS.COM MAGNA PARK	6,398	3.8%	1,193	73.9%	7,466	16.1%	2,055	NA	0	NA	0	NA	0	NA	17,112	13,280	28.9%	736	-15.9%	0	NA	0	NA	17,848	14,155	26.1%
TOTAL		29,918	-7.8%	3,623	16.6%	28,039	11.7%	6,184	NA	0	NA	0	NA	0	NA	67,764	60,697	11.6%	1,365	-47.8%	222	NA	0	NA	69,351	63,312	9.5%
LIKE ON LIKE		29,532	-9.0%	3,623	16.6%	27,970	11.4%	6,135	NA	0	NA	0	NA	0	NA	67,260	60,697	10.8%	1,365	-47.8%	222	NA	0	NA	68,847	63,312	8.7%

NUMBER OF OPEN DOORS

35

MENARYS GROUP

FEBRUARY YTD

**CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017**

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
6784	MENARYS RETAIL LTD BANGOR	243	127.1%	0	NA	313	-39.1%	0	NA	0	NA	0	NA	0	NA	556	644	-13.7%	0	NA	0	NA	0	NA	556	644	-13.7%
6786	MENARYS RETAIL LTD COOKSTOWN	243	-28.9%	0	NA	313	-66.5%	0	NA	0	NA	0	NA	0	NA	556	1,324	-58.0%	0	NA	0	NA	0	NA	556	1,324	-58.0%
6787	MENARYS RETAIL LTD LISBURN	243	111.3%	0	NA	313	-37.5%	0	NA	0	NA	0	NA	0	NA	556	616	-9.7%	0	NA	0	NA	0	NA	556	616	-9.7%
	TOTAL	729	29.3%	0	NA	939	-51.8%	0	NA	0	NA	0	NA	0	NA	1,668	2,584	-35.4%	0	NA	0	NA	0	NA	1,668	2,584	-35.4%
LIKE ON LIKE		729	29.3%	0	NA	939	-51.8%	0	NA	0	NA	0	NA	0	NA	1,668	2,584	-35.4%	0	NA	0	NA	0	NA	1,668	2,584	-35.4%

NUMBER OF OPEN DOORS 3

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
6784	MENARYS RETAIL LTD BANGOR	429	18.8%	0	NA	446	586.2%	108	NA	0	NA	0	NA	0	NA	983	680	44.6%	0	NA	0	NA	0	NA	983	680	44.6%
6786	MENARYS RETAIL LTD COOKSTOWN	469	235.0%	0	NA	377	60.4%	134	NA	0	NA	0	NA	0	NA	980	497	97.2%	0	NA	0	NA	0	NA	980	497	97.2%
6787	MENARYS RETAIL LTD LISBURN	350	93.4%	0	NA	143	41.6%	122	NA	0	NA	0	NA	0	NA	615	282	118.1%	0	NA	0	NA	0	NA	615	282	118.1%
	TOTAL	1,248	83.0%	0	NA	966	140.9%	364	NA	0	NA	0	NA	0	NA	2,578	1,459	76.7%	0	NA	0	NA	0	NA	2,578	1,459	76.7%
LIKE ON LIKE		1,248	83.0%	0	NA	966	140.9%	364	NA	0	NA	0	NA	0	NA	2,578	1,459	76.7%	0	NA	0	NA	0	NA	2,578	1,459	76.7%

NUMBER OF OPEN DOORS 3

MENARYS GROUP

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
6784	MENARYS RETAIL LTD BANGOR	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	584	NA	0	NA	0	NA	0	NA	0	584	NA
6786	MENARYS RETAIL LTD COOKSTOWN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,264	NA	0	NA	0	NA	0	NA	0	1,264	NA
6787	MENARYS RETAIL LTD LISBURN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	556	NA	0	NA	0	NA	0	NA	0	556	NA
TOTAL		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,404	NA	0	NA	0	NA	0	NA	0	2,404	NA

LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,404	NA	0	NA	0	NA	0	NA	0	2,404	NA
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NUMBER OF OPEN DOORS 3

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
6784	MENARYS RETAIL LTD BANGOR	172	364.9%	0	NA	0	NA	108	NA	0	NA	0	NA	0	NA	280	162	72.8%	0	NA	0	NA	0	NA	280	162	72.8%
6786	MENARYS RETAIL LTD COOKSTOWN	121	10.0%	0	NA	147	45.5%	134	NA	0	NA	0	NA	0	NA	402	244	64.8%	0	NA	0	NA	0	NA	402	244	64.8%
6787	MENARYS RETAIL LTD LISBURN	205	89.8%	0	NA	80	-1.2%	122	NA	0	NA	0	NA	0	NA	407	189	115.3%	0	NA	0	NA	0	NA	407	189	115.3%
TOTAL		498	95.3%	0	NA	227	24.7%	364	NA	0	NA	0	NA	0	NA	1,089	595	83.0%	0	NA	0	NA	0	NA	1,089	595	83.0%

LIKE ON LIKE	498	95.3%	0	NA	227	24.7%	364	NA	0	NA	0	NA	0	NA	1,089	595	83.0%	0	NA	0	NA	0	NA	1,089	595	83.0%
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NUMBER OF OPEN DOORS 3

MORLEYS GROUP

FEBRUARY YTD

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1923	CAMP HOPSON NEWBURY	729	7.8%	28	115.4%	452	-24.0%	27	NA	0	NA	0	NA	0	NA	1,236	1,264	-2.2%	24	-69.2%	0	NA	0	NA	1,260	1,342	-6.1%
3395	ELYS WIMBLEDON	993	129.9%	70	-34.6%	535	-32.5%	0	NA	0	NA	0	NA	0	NA	1,598	1,332	20.0%	11	-93.5%	0	NA	0	NA	1,609	1,502	7.1%
8740	JAMES SELBY LONDON	831	68.6%	23	NA	537	-37.9%	88	NA	0	NA	0	NA	0	NA	1,479	1,358	8.9%	0	NA	0	NA	0	NA	1,479	1,412	4.7%
6944	MORLEYS BEXLEYHEATH	1,430	NA	36	NA	1,409	NA	0	NA	0	NA	0	NA	0	NA	2,875	0	NA	0	NA	0	NA	0	NA	2,875	0	NA
6940	MORLEYS OF BRIXTON LTD LONDON	1,376	260.2%	98	197.0%	1,044	114.8%	0	NA	0	NA	0	NA	0	NA	2,518	901	179.5%	0	NA	0	NA	0	NA	2,518	955	163.7%
7575	PEARSONS ENFIELD	1,540	112.7%	236	33.3%	1,967	44.8%	147	NA	0	NA	0	NA	0	NA	3,890	2,259	72.2%	11	-94.5%	0	NA	0	NA	3,901	2,460	58.6%
8222	ROOMES UPMINSTER	769	100.3%	23	NA	401	-19.0%	0	NA	0	NA	0	NA	0	NA	1,193	879	35.7%	0	NA	0	NA	0	NA	1,193	999	19.4%
TOTAL		7,668	148.1%	514	55.8%	6,345	38.2%	262	NA	0	NA	0	NA	0	NA	14,789	7,993	85.0%	46	-93.2%	0	NA	0	NA	14,835	8,670	71.1%
LIKE ON LIKE		6,238	101.8%	478	44.8%	4,936	7.5%	262	NA	0	NA	0	NA	0	NA	11,914	7,993	49.1%	46	-93.2%	0	NA	0	NA	11,960	8,670	37.9%

NUMBER OF OPEN DOORS 7

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1923	CAMP HOPSON NEWBURY	339	-31.7%	19	-52.5%	464	-20.4%	125	NA	0	NA	0	NA	0	NA	947	1,140	-16.9%	75	316.7%	54	NA	0	NA	1,076	1,158	-7.1%
3395	ELYS WIMBLEDON	626	2.5%	35	-25.5%	857	18.4%	230	NA	0	NA	0	NA	0	NA	1,748	1,406	24.3%	174	228.3%	125	NA	0	NA	2,047	1,459	40.3%
8740	JAMES SELBY LONDON	397	-54.9%	22	-69.0%	543	-47.7%	146	NA	0	NA	0	NA	0	NA	1,108	2,025	-45.3%	169	238.0%	122	NA	0	NA	1,399	2,075	-32.6%
6944	MORLEYS BEXLEYHEATH	330	NA	18	NA	449	NA	121	NA	0	NA	0	NA	0	NA	918	0	NA	114	NA	82	NA	0	NA	1,114	0	NA
6940	MORLEYS OF BRIXTON LTD LONDON	1,293	-21.6%	72	-43.8%	1,770	-9.3%	477	NA	0	NA	0	NA	0	NA	3,612	3,792	-4.7%	115	-16.7%	83	NA	0	NA	3,810	3,930	-3.1%
7575	PEARSONS ENFIELD	1,171	-15.9%	65	-36.9%	1,603	-3.1%	432	NA	0	NA	0	NA	0	NA	3,271	3,201	2.2%	200	21.2%	143	NA	0	NA	3,614	3,366	7.4%
8222	ROOMES UPMINSTER	350	-24.7%	20	-44.4%	480	-12.9%	130	NA	0	NA	0	NA	0	NA	980	1,070	-8.4%	61	48.8%	44	NA	0	NA	1,085	1,111	-2.3%
TOTAL		4,506	-18.0%	251	-40.9%	6,166	-5.2%	1,661	NA	0	NA	0	NA	0	NA	12,584	12,634	-0.4%	908	95.3%	653	NA	0	NA	14,145	13,099	8.0%
LIKE ON LIKE		4,176	-24.0%	233	-45.2%	5,717	-12.1%	1,540	NA	0	NA	0	NA	0	NA	11,666	12,634	-7.7%	794	70.8%	571	NA	0	NA	13,031	13,099	-0.5%

NUMBER OF OPEN DOORS 7

CLARINS FRAGRANCE GROUP

STORES GROUP REPORT

2018 vs 2017

MORLEYS GROUP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1923	CAMP HOPSON NEWBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	411	NA	0	NA	0	NA	0	NA	0	411	NA
3395	ELYS WIMBLEDON	110	-58.0%	47	-33.8%	79	-82.9%	0	NA	0	NA	0	NA	0	NA	236	796	-70.4%	11	-84.7%	0	NA	0	NA	247	868	-71.5%
8740	JAMES SELBY LONDON	325	80.6%	23	NA	224	-35.4%	88	NA	0	NA	0	NA	0	NA	660	527	25.2%	0	NA	0	NA	0	NA	660	527	25.2%
6944	MORLEYS BEXLEYHEATH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
6940	MORLEYS OF BRIXTON LTD LONDON	260	430.6%	98	526.1%	222	-47.5%	0	NA	0	NA	0	NA	0	NA	580	449	29.2%	0	NA	0	NA	0	NA	580	449	29.2%
7575	PEARSONS ENFIELD	13	-92.8%	93	NA	578	34.4%	49	NA	0	NA	0	NA	0	NA	733	610	20.2%	0	NA	0	NA	0	NA	733	610	20.2%
8222	ROOMES UPMINSTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	527	NA	0	NA	0	NA	0	NA	0	527	NA
TOTAL		708	-27.8%	261	944.0%	1,103	-52.8%	137	NA	0	NA	0	NA	0	NA	2,209	3,320	-33.5%	11	-84.7%	0	NA	0	NA	2,220	3,392	-34.6%

LIKE ON LIKE	708	-27.8%	261	944.0%	1,103	-52.8%	137	NA	0	NA	0	NA	0	NA	2,209	3,320	-33.5%	11	-84.7%	0	NA	0	NA	2,220	3,392	-34.6%
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NUMBER OF OPEN DOORS

7

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
1923	CAMP HOPSON NEWBURY	99	-75.1%	6	-82.4%	137	-70.6%	37	NA	0	NA	0	NA	0	NA	279	915	-69.5%	75	NA	54	NA	0	NA	408	915	-55.4%
3395	ELYS WIMBLEDON	343	5.2%	19	-32.1%	469	22.5%	126	NA	0	NA	0	NA	0	NA	957	751	27.4%	142	NA	102	NA	0	NA	1,201	751	59.9%
8740	JAMES SELBY LONDON	168	-72.6%	9	-83.0%	229	-68.2%	62	NA	0	NA	0	NA	0	NA	468	1,414	-66.9%	124	NA	90	NA	0	NA	682	1,414	-51.8%
6944	MORLEYS BEXLEYHEATH	165	NA	9	NA	224	NA	60	NA	0	NA	0	NA	0	NA	458	0	NA	99	NA	71	NA	0	NA	628	0	NA
6940	MORLEYS OF BRIXTON LTD LONDON	752	-17.5%	42	-46.8%	1,029	-3.7%	277	NA	0	NA	0	NA	0	NA	2,100	2,098	0.1%	85	NA	61	NA	0	NA	2,246	2,098	7.1%
7575	PEARSONS ENFIELD	468	-8.4%	26	-40.9%	641	7.0%	173	NA	0	NA	0	NA	0	NA	1,308	1,175	11.3%	82	NA	59	NA	0	NA	1,449	1,175	23.3%
8222	ROOMES UPMINSTER	208	-15.8%	12	-42.9%	285	-1.7%	77	NA	0	NA	0	NA	0	NA	582	569	2.3%	12	NA	9	NA	0	NA	603	569	6.0%
TOTAL		2,203	-26.8%	123	-52.5%	3,014	-14.5%	812	NA	0	NA	0	NA	0	NA	6,152	6,922	-11.1%	619	NA	446	NA	0	NA	7,217	6,922	4.3%

LIKE ON LIKE	2,038	-32.2%	114	-56.0%	2,790	-20.9%	752	NA	0	NA	0	NA	0	NA	5,694	6,922	-17.7%	520	NA	375	NA	0	NA	6,589	6,922	-4.8%
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NUMBER OF OPEN DOORS

7

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

SALON GROUP

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
9800	CUTTING COMPANY LOUGHBOROUGH	131	118.3%	0	NA	157	-8.2%	0	NA	0	NA	0	NA	0	NA	288	231	24.7%	0	NA	0	NA	0	NA	288	285	1.1%
4985	HEAVEN SCENT BURTON ON TRENT	243	-75.5%	0	NA	256	-76.0%	0	NA	0	NA	0	NA	0	NA	499	2,086	-76.1%	0	NA	0	NA	0	NA	499	2,086	-76.1%
	TOTAL	374	-64.4%	0	NA	413	-66.6%	0	NA	0	NA	0	NA	0	NA	787	2,317	-66.0%	0	NA	0	NA	0	NA	787	2,371	-66.8%
LIKE ON LIKE		374	-64.4%	0	NA	413	-66.6%	0	NA	0	NA	0	NA	0	NA	787	2,317	-66.0%	0	NA	0	NA	0	NA	787	2,371	-66.8%

NUMBER OF OPEN DOORS 2

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
9800	CUTTING COMPANY LOUGHBOROUGH	199	53.1%	11	10.0%	271	76.0%	73	NA	0	NA	0	NA	0	NA	554	298	85.9%	0	NA	0	NA	0	NA	554	314	76.4%
4985	HEAVEN SCENT BURTON ON TRENT	567	-32.9%	32	-50.8%	777	-22.5%	210	NA	0	NA	0	NA	0	NA	1,586	1,944	-18.4%	94	13.3%	68	NA	0	NA	1,748	2,027	-13.8%
	TOTAL	766	-21.4%	43	-42.7%	1,048	-9.3%	283	NA	0	NA	0	NA	0	NA	2,140	2,242	-4.5%	94	-5.1%	68	NA	0	NA	2,302	2,341	-1.7%
LIKE ON LIKE		766	-21.4%	43	-42.7%	1,048	-9.3%	283	NA	0	NA	0	NA	0	NA	2,140	2,242	-4.5%	94	-5.1%	68	NA	0	NA	2,302	2,341	-1.7%

NUMBER OF OPEN DOORS 2

SALON GROUP

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
9800	CUTTING COMPANY LOUGHBOROUGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	231	NA	0	NA	0	NA	0	NA	0	285	NA
4985	HEAVEN SCENT BURTON ON TRENT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,086	NA	0	NA	0	NA	0	NA	0	2,086	NA
TOTAL		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,317	NA	0	NA	0	NA	0	NA	0	2,371	NA

LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	2,317	NA	0	NA	0	NA	0	NA	0	2,371	NA
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NUMBER OF OPEN DOORS 2

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
9800	CUTTING COMPANY LOUGHBOROUGH	97	120.5%	5	25.0%	132	158.8%	36	NA	0	NA	0	NA	0	NA	270	101	167.3%	0	NA	0	NA	0	NA	270	101	167.3%
4985	HEAVEN SCENT BURTON ON TRENT	270	-32.8%	15	-57.1%	370	-21.4%	100	NA	0	NA	0	NA	0	NA	755	925	-18.4%	45	NA	32	NA	0	NA	832	925	-10.1%
TOTAL		367	-17.7%	20	-48.7%	502	-3.8%	136	NA	0	NA	0	NA	0	NA	1,025	1,026	-0.1%	45	NA	32	NA	0	NA	1,102	1,026	7.4%

LIKE ON LIKE	367	-17.7%	20	-48.7%	502	-3.8%	136	NA	0	NA	0	NA	0	NA	1,025	1,026	-0.1%	45	NA	32	NA	0	NA	1,102	1,026	7.4%
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NUMBER OF OPEN DOORS 2

SELFRIDGES GROUP

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		ALIEN MAN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
8672	SELFRIDGES BIRMINGHAM	1,006	-66.5%	206	390.5%	1,058	-85.3%	0	NA	206	NA	0	NA	0	NA	0	NA	2,476	10,322	-76.0%	673	354.7%	0	NA	0	NA	3,149	10,470	-69.9%
8670	SELFRIDGES LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	16,587	NA	0	NA	0	NA	0	NA	0	19,168	NA
8682	SELFRIDGES MANCHESTER TRAFFORD PARK	1,655	-53.6%	145	-53.5%	4,471	-18.3%	0	NA	238	NA	0	NA	0	NA	0	NA	6,509	9,358	-30.4%	836	183.4%	0	NA	0	NA	7,345	9,653	-23.9%
8681	SELFRIDGES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(1,074)	NA	0	NA	0	NA	0	NA	0	(1,074)	NA
8683	SELFRIDGES.CO.UK	627	121.6%	116	NA	572	-24.9%	0	NA	104	NA	0	NA	30	-51.6%	0	NA	1,449	1,107	30.9%	301	NA	0	NA	0	NA	1,750	1,107	58.1%
TOTAL		3,288	-65.3%	467	-73.0%	6,101	-75.6%	0	NA	548	NA	0	NA	30	-88.6%	0	NA	10,434	36,300	-71.3%	1,810	-40.1%	0	NA	0	NA	12,244	39,324	-68.9%
LIKE ON LIKE		3,288	-47.3%	467	31.9%	6,101	-53.7%	0	NA	548	NA	0	NA	30	-80.6%	0	NA	10,434	19,713	-47.1%	1,810	308.6%	0	NA	0	NA	12,244	20,156	-39.3%

NUMBER OF OPEN DOORS 2

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		ALIEN MAN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
8672	SELFRIDGES BIRMINGHAM	1,182	-28.7%	272	-73.7%	1,524	-75.2%	0	NA	215	NA	0	NA	31	-69.3%	0	NA	3,224	9,054	-64.4%	576	-74.5%	109	NA	0	NA	3,909	11,309	-65.4%
8670	SELFRIDGES LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	34,597	NA	0	NA	0	NA	0	NA	0	42,208	NA
8682	SELFRIDGES MANCHESTER TRAFFORD PARK	4,781	21.1%	192	-68.5%	5,840	-2.8%	0	NA	684	NA	0	NA	0	NA	0	NA	11,497	10,688	7.6%	605	39.1%	221	NA	34	NA	12,323	11,123	10.8%
8681	SELFRIDGES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
8683	SELFRIDGES.CO.UK	3,135	111.8%	175	20.7%	4,284	131.3%	0	NA	1,154	NA	0	NA	0	NA	0	NA	8,748	3,568	145.2%	572	-2.4%	414	NA	0	NA	9,734	4,154	134.3%
TOTAL		9,098	-48.2%	639	-87.0%	11,648	-66.6%	0	NA	2,053	NA	0	NA	31	-90.7%	0	NA	23,469	57,907	-59.5%	1,753	-83.9%	744	NA	34	NA	25,966	68,794	-62.3%
LIKE ON LIKE		9,098	28.4%	639	-64.3%	11,648	-16.8%	0	NA	2,053	NA	0	NA	31	-85.3%	0	NA	23,469	23,310	0.7%	1,753	-46.5%	744	NA	34	NA	25,966	26,586	-2.3%

NUMBER OF OPEN DOORS 2

CLARINS FRAGRANCE GROUP

SELFRIDGES GROUP

STORES GROUP REPORT

2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
8672	SELFRIDGES BIRMINGHAM	227	-86.6%	116	NA	313	-90.0%	0	NA	0	NA	0	NA	0	NA	656	4,810	-86.4%	475	NA	0	NA	0	NA	1,131	4,810	-76.5%
8670	SELFRIDGES LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	8,486	NA	0	NA	0	NA	0	NA	0	8,486	NA
8682	SELFRIDGES MANCHESTER TRAFFORD PARK	464	-70.4%	7	NA	640	-62.7%	0	NA	0	NA	0	NA	0	NA	1,111	3,311	-66.4%	602	NA	0	NA	0	NA	1,713	3,311	-48.3%
8681	SELFRIDGES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(1,074)	NA	0	NA	0	NA	0	NA	0	(1,074)	NA
8683	SELFRIDGES.CO.UK	343	217.6%	47	NA	225	-10.0%	69	NA	0	NA	30	NA	0	NA	714	358	99.4%	301	NA	0	NA	0	NA	1,015	358	183.5%
TOTAL		1,034	-74.4%	170	-70.5%	1,178	-89.6%	69	NA	0	NA	30	-78.6%	0	NA	2,481	15,891	-84.4%	1,378	NA	0	NA	0	NA	3,859	15,891	-75.7%
LIKE ON LIKE		1,034	-62.3%	170	NA	1,178	-75.5%	69	NA	0	NA	30	-3.2%	0	NA	2,481	7,405	-66.5%	1,378	NA	0	NA	0	NA	3,859	7,405	-47.9%

NUMBER OF OPEN DOORS

2

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
8672	SELFRIDGES BIRMINGHAM	653	-15.7%	210	-60.3%	674	-81.3%	31	NA	0	NA	0	NA	0	NA	1,568	5,084	-69.2%	125	-89.8%	43	NA	0	NA	1,736	6,315	-72.5%
8670	SELFRIDGES LONDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	13,409	NA	0	NA	0	NA	0	NA	0	13,495	NA
8682	SELFRIDGES MANCHESTER TRAFFORD PARK	2,457	42.8%	96	-33.3%	3,180	-7.6%	574	NA	0	NA	0	NA	0	NA	6,307	5,370	17.4%	487	1032.6%	102	NA	34	NA	6,896	5,413	27.4%
8681	SELFRIDGES HEAD OFFICE ACCOUNTS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
8683	SELFRIDGES.CO.UK	544	-3.5%	30	-38.8%	743	12.4%	200	NA	0	NA	0	NA	0	NA	1,517	1,298	16.9%	94	-78.6%	68	NA	0	NA	1,679	1,738	-3.4%
TOTAL		3,654	-51.1%	336	-82.2%	4,597	-70.2%	805	NA	0	NA	0	NA	0	NA	9,392	25,161	-62.7%	706	-60.8%	213	NA	34	NA	10,311	26,961	-61.8%
LIKE ON LIKE		3,654	19.4%	336	-53.5%	4,597	-40.4%	805	NA	0	NA	0	NA	0	NA	9,392	11,752	-20.1%	706	-58.8%	213	NA	34	NA	10,311	13,466	-23.4%

NUMBER OF OPEN DOORS

2

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

THE FRAGRANCE SHOP

FEBRUARY YTD

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4107	THE FRAGRANCE SHOP MANCHESTER	18,716	-64.1%	2,300	-54.1%	58,263	-48.3%	9,196	NA	0	NA	0	NA	(12)	NA	88,463	169,894	-47.9%	(56)	-109.6%	22,594	NA	22,379	NA	133,380	170,479	-21.8%
4108	THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4106	TFS BUYING LTD (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4109	TFS BUYING EXPENSE ACCOUNT (H/O)	(27,941)	-194.2%	(486)	-9.0%	(24,022)	-1175.7%	0	NA	0	NA	0	NA	0	NA	(52,449)	(11,825)	-343.5%	(9,430)	NA	(6,347)	NA	0	NA	(68,226)	(11,825)	-477.0%
TOTAL		-9,225	-121.6%	1,814	-60.3%	34,241	-69.1%	9,196	NA	0	NA	0	NA	-12	NA	36,014	158,069	-77.2%	-9,486	-1721.5%	16,247	NA	22,379	NA	65,154	158,654	-58.9%

LIKE ON LIKE	(9,225)	-121.6%	1,814	-60.3%	34,241	-69.1%	9,196	NA	0	NA	0	NA	(12)	NA	36,014	158,069	-77.2%	(9,486)	-1721.5%	16,247	NA	22,379	NA	65,154	158,654	-58.9%
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NUMBER OF OPEN DOORS 147

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4107	THE FRAGRANCE SHOP MANCHESTER	137,736	22.5%	12,521	-20.9%	229,577	29.5%	37,682	NA	0	NA	329	6.1%	256	-51.0%	418,101	306,349	36.5%	22,596	11.1%	4,120	NA	0	NA	445,011	326,991	36.1%
4108	THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4106	TFS BUYING LTD (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4109	TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		137,736	22.5%	12,521	-20.9%	229,577	29.5%	37,682	NA	0	NA	329	6.1%	256	-51.0%	418,101	306,349	36.5%	22,596	11.1%	4,120	NA	0	NA	445,011	326,991	36.1%

LIKE ON LIKE	137,736	22.5%	12,521	-20.9%	229,577	29.5%	37,682	NA	0	NA	329	6.1%	256	-51.0%	418,101	306,349	36.5%	22,596	11.1%	4,120	NA	0	NA	445,011	326,991	36.1%
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NUMBER OF OPEN DOORS 147

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT
2018 vs 2017

THE FRAGRANCE SHOP

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4107	THE FRAGRANCE SHOP MANCHESTER	17,117	16.1%	1,725	-30.3%	19,987	-57.0%	9,196	NA	0	NA	0	NA	(12)	NA	48,013	63,721	-24.7%	(56)	-109.6%	22,594	NA	22,379	NA	92,930	64,306	44.5%
4108	THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4106	TFS BUYING LTD (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4109	TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		17,117	16.1%	1,725	-30.3%	19,987	-57.0%	9,196	NA	0	NA	0	NA	-12	NA	48,013	63,721	-24.7%	-56	-109.6%	22,594	NA	22,379	NA	92,930	64,306	44.5%

LIKE ON LIKE	17,117	16.1%	1,725	-30.3%	19,987	-57.0%	9,196	NA	0	NA	0	NA	(12)	NA	48,013	63,721	-24.7%	(56)	-109.6%	22,594	NA	22,379	NA	92,930	64,306	44.5%
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NUMBER OF OPEN DOORS 147

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
4107	THE FRAGRANCE SHOP MANCHESTER	73,313	16.6%	7,153	-17.0%	132,454	29.9%	24,032	NA	0	NA	109	-21.0%	111	-61.9%	237,172	173,896	36.4%	11,829	7.3%	2,401	NA	0	NA	251,492	185,103	35.9%
4108	THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4106	TFS BUYING LTD (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
4109	TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		73,313	16.6%	7,153	-17.0%	132,454	29.9%	24,032	NA	0	NA	109	-21.0%	111	-61.9%	237,172	173,896	36.4%	11,829	7.3%	2,401	NA	0	NA	251,492	185,103	35.9%

LIKE ON LIKE	73,313	16.6%	7,153	-17.0%	132,454	29.9%	24,032	NA	0	NA	109	-21.0%	111	-61.9%	237,172	173,896	36.4%	11,829	7.3%	2,401	NA	0	NA	251,492	185,103	35.9%
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NUMBER OF OPEN DOORS 147

THE PERFUME SHOP

FEBRUARY YTD

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

2018 vs 2017

YEAR TO DATE - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
7776	PERFUME SHOP DUNSTABLE	429,268	11.7%	23,986	5.9%	554,348	1.2%	8,254	NA	0	NA	540	NA	(42)	NA	1,016,354	954,731	6.5%	8,890	-64.6%	172	NA	0	NA	1,025,416	979,825	4.7%
7777	PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7779	PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7778	PERFUME SHOP (BASICS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7774	THE PERFUME SHOP EXPENSE ACCOUNT	(266,995)	-702.5%	(1,296)	51.0%	(57,218)	50.3%	0	NA	0	NA	0	NA	0	NA	(325,509)	(150,990)	-115.6%	(18,994)	NA	(11,547)	NA	0	NA	(356,050)	(150,990)	-135.8%
	TOTAL GB STORE	162,273	-53.8%	22,690	13.4%	497,130	14.9%	8,254	NA	0	NA	540	NA	(42)	NA	690,845	803,741	-14.0%	(10,104)	-140.3%	(11,375)	NA	0	NA	669,366	828,835	-19.2%
7782	THE PERFUME SHOP NI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL NI STORE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL	162,273	-53.8%	22,690	13.4%	497,130	14.9%	8,254	NA	0	NA	540	NA	-42	NA	690,845	803,741	-14.0%	-10,104	-140.3%	-11,375	NA	0	NA	669,366	828,835	-19.2%
LIKE ON LIKE		162,273	-53.8%	22,690	13.4%	497,130	14.9%	8,254	NA	0	NA	540	NA	(42)	NA	690,845	803,741	-14.0%	(10,104)	-140.3%	(11,375)	NA	0	NA	669,366	828,835	-19.2%

NUMBER OF OPEN DOORS 215

YEAR TO DATE - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
7776	PERFUME SHOP DUNSTABLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7777	PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7779	PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7778	PERFUME SHOP (BASICS) HIGH WYCOMBE	383,472	25.5%	28,811	-1.8%	467,586	-7.3%	61,662	NA	0	NA	437	NA	0	NA	941,968	843,159	11.7%	33,737	-10.9%	5,217	NA	0	NA	980,922	881,014	11.3%
7774	THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
	TOTAL GB STORE	383,472	25.5%	28,811	-1.8%	467,586	-7.3%	61,662	NA	0	NA	437	NA	0	NA	941,968	843,159	11.7%	33,737	-10.9%	5,217	NA	0	NA	980,922	881,014	11.3%
7782	THE PERFUME SHOP NI	18,756	10.8%	650	-15.4%	22,202	-19.2%	2,208	NA	0	NA	31	NA	0	NA	43,847	45,460	-3.5%	1,659	-25.1%	161	NA	0	NA	45,667	47,675	-4.2%
	TOTAL NI STORE	18,756	10.8%	650	-15.4%	22,202	-19.2%	2,208	NA	0	NA	31	NA	0	NA	43,847	45,460	-3.5%	1,659	-25.1%	161	NA	0	NA	45,667	47,675	-4.2%
	TOTAL	402,228	24.7%	29,461	-2.1%	489,788	-8.0%	63,870	NA	0	NA	468	NA	0	NA	985,815	888,619	10.9%	35,396	-11.7%	5,378	NA	0	NA	1,026,589	928,689	10.5%
LIKE ON LIKE		402,228	24.7%	29,461	-2.1%	489,788	-8.0%	63,870	NA	0	NA	468	NA	0	NA	985,815	888,619	10.9%	35,396	-11.7%	5,378	NA	0	NA	1,026,589	928,689	10.5%

NUMBER OF OPEN DOORS 215

THE PERFUME SHOP

CLARINS FRAGRANCE GROUP
STORES GROUP REPORT

2018 vs 2017

MONTH OF FEBRUARY

MONTH - TRADE

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
7776	PERFUME SHOP DUNSTABLE	91,025	1005.6%	4,170	-56.9%	104,730	133.5%	2,231	NA	0	NA	0	NA	(42)	NA	202,114	62,749	222.1%	0	NA	0	NA	0	NA	202,114	62,737	222.2%
7777	PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7779	PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7778	PERFUME SHOP (BASICS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7774	THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL GB STORE		91,025	1005.6%	4,170	-56.9%	104,730	133.5%	2,231	NA	0	NA	0	NA	(42)	NA	202,114	62,749	222.1%	0	NA	0	NA	0	NA	202,114	62,737	222.2%
7782	THE PERFUME SHOP NI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL NI STORE		0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL		91,025	1005.6%	4,170	-56.9%	104,730	133.5%	2,231	NA	0	NA	0	NA	-42	NA	202,114	62,749	222.1%	0	NA	0	NA	0	NA	202,114	62,737	222.2%
LIKE ON LIKE		91,025	1005.6%	4,170	-56.9%	104,730	133.5%	2,231	NA	0	NA	0	NA	(42)	NA	202,114	62,749	222.1%	0	NA	0	NA	0	NA	202,114	62,737	222.2%

NUMBER OF OPEN DOORS

215

MONTH - RETAIL

ACT NBER	NAME OF STORE:	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG TOTAL		
		2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr	2018	% Incr	2018	% Incr	2018	% Incr	2018	2017	% Incr
7776	PERFUME SHOP DUNSTABLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7777	PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7779	PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
7778	PERFUME SHOP (BASICS) HIGH WYCOMBE	206,212	25.8%	15,503	0.7%	249,015	-11.4%	40,609	NA	0	NA	300	NA	0	NA	511,639	462,285	10.7%	19,801	-3.6%	3,229	NA	0	NA	534,669	482,828	10.7%
7774	THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	NA	0	NA	0	0	NA
TOTAL GB STORE		206,212	25.8%	15,503	0.7%	249,015	-11.4%	40,609	NA	0	NA	300	NA	0	NA	511,639	462,285	10.7%	19,801	-3.6%	3,229	NA	0	NA	534,669	482,828	10.7%
7782	THE PERFUME SHOP NI	9,813	11.0%	332	-38.6%	12,160	-19.7%	1,397	NA	0	NA	31	NA	0	NA	23,733	24,660	-3.8%	1,123	-27.8%	90	NA	0	NA	24,946	26,216	-4.8%
TOTAL NI STORE		9,813	11.0%	332	-38.6%	12,160	-19.7%	1,397	NA	0	NA	31	NA	0	NA	23,733	24,660	-3.8%	1,123	-27.8%	90	NA	0	NA	24,946	26,216	-4.8%
TOTAL		216,025	25.1%	15,835	-0.7%	261,175	-11.8%	42,006	NA	0	NA	331	NA	0	NA	535,372	486,945	9.9%	20,924	-5.3%	3,319	NA	0	NA	559,615	509,044	9.9%
LIKE ON LIKE		216,025	25.1%	15,835	-0.7%	261,175	-11.8%	42,006	NA	0	NA	331	NA	0	NA	535,372	486,945	9.9%	20,924	-5.3%	3,319	NA	0	NA	559,615	509,044	9.9%

NUMBER OF OPEN DOORS

215